## SELECTED FINANCIAL DATA

Year ended March 3।

| Consolidated | Millions of yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2012 | 2013 | 2014 | 2015 |
| Results for the year: |  |  |  |  |  |
| Revenue from operations | $¥ 514,663$ | $¥ 508,332$ | $¥ 515,224$ | $¥ 523$, 187 | $¥ 518,715$ |
| Operating income | 32,729 | 38,631 | 44,119 | 49,377 | 49,858 |
| Ordinary income | 21,672 | 28,660 | 36,366 | 42,062 | 44,098 |
| Income before income taxes and minority interests | 18,774 | 29,979 | 30,320 | 39,003 | 47,259 |
| Net income | 10,423 | 17,838 | 19,675 | 25,049 | 30,147 |
| Comprehensive income | 3,532 | 19,361 | 29,692 | 27,753 | 50,029 |
| Per share of common stock (in yen): |  |  |  |  |  |
| Net income-basic | $¥ \quad 14.42$ | ¥ 24.71 | $\not \because 27.26$ | $\not \geqslant 34.72$ | $¥ \quad 41.80$ |
| Year-ended financial position: |  |  |  |  |  |
| Total assets | $¥ 1,276,437$ | $¥ 1,311,185$ | $¥ 1,264,502$ | $¥ 1,244,345$ | ¥ $1,253,849$ |
| Net assets | 207,181 | 221,604 | 245,546 | 267,574 | 308,210 |
|  |  |  | Millions of yen |  |  |
| Non-Consolidated | 2011 | 2012 | 2013 | 2014 | 2015 |
| Results for the year: |  |  |  |  |  |
| Revenue from operations | $¥ 154,599$ | $¥ 154,877$ | $\ddagger$ 158,467 | $¥ 163,047$ | ¥ 162,329 |
| Operating income | 26,422 | 31,478 | 32,860 | 39,044 | 38,417 |
| Ordinary income | 17,378 | 22,123 | 25,391 | 31,141 | 32,559 |
| Income before income taxes and minority interests | 16,293 | 25,35 I | 17,828 | 30,732 | 36,309 |
| Net income | 9,149 | 14,269 | 10,763 | 20,088 | 22,410 |
| Per share of common stock (in yen): |  |  |  |  |  |
| Net income-basic | $¥ \quad 12.59$ | $¥ 19.66$ | $¥ \quad 14.83$ | $¥ 27.69$ | ¥ 30.91 |
| Cash dividends | 6.50 | 7.00 | 7.50 | 8.00 | 8.50 |
| Year-ended financial position: |  |  |  |  |  |
| Total assets | ¥ 1,071,32। | ¥ 1, 117,720 | ¥l, 102, 186 | ¥ 1,092,399 | ¥ 1,092,586 |
| Net assets | 192,369 | 203,282 | 217,237 | 233,375 | 260,496 |

## CONSOLIDATED DATA

Revenue from operations (Billions of yen)


Net income
(Billions of yen)


Total assets
(Billions of yen)


Net assets
(Billions of yen)


