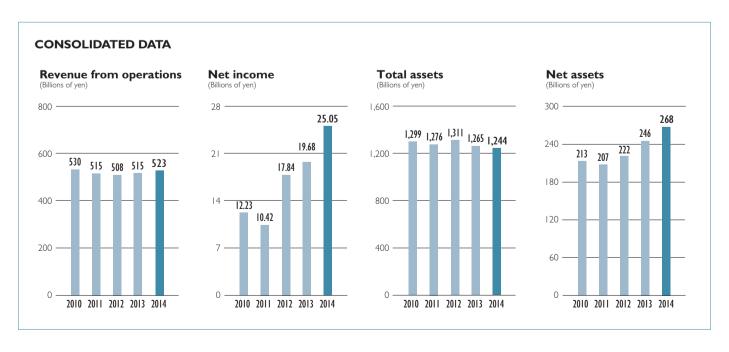
		Millions of yen								
Consolidated		2010		2011		2012		2013		2014
Results for the year:										
Revenue from operations	¥	530,405	¥	514,663	¥	508,332	¥	515,224	¥	523,187
Operating income		32,188		32,729		38,631		44,119		49,377
Ordinary income		20,909		21,672		28,660		36,366		42,062
Income before income taxes and minority interests		25,958		18,774		29,979		30,320		39,003
Net income		12,231		10,423		17,838		19,675		25,049
Comprehensive income		14,836		3,532		19,361		29,692		27,753
Per share of common stock (in yen):										
Net income—basic	¥	16.79	¥	14.42	¥	24.71	¥	27.26	¥	34.72
Year-ended financial position:										
Total assets	¥۱	,299,290	¥I,	276,437	¥۱,	311,185	¥I,	264,502	¥Ι	,244,345
Net assets		213,218		207,181		221,604		245,546		267,574

		Millions of yen								
Non-Consolidated		2010	2	2011	2	1012		2013		2014
Results for the year:										
Revenue from operations	¥	158,214	¥	154,599	¥	54,877	¥	158,467	¥	163,047
Operating income		29,473		26,422		31,478		32,860		39,044
Ordinary income		20,222		17,378		22,123		25,391		31,141
Income before income taxes and minority interests		22,967		16,293		25,351		17,828		30,732
Net income		13,474		9,149		14,269		10,763		20,088
Per share of common stock (in yen):										
Net income—basic	¥	18.40	¥	12.59	¥	19.66	¥	14.83	¥	27.69
Cash dividends		6.50		6.50		7.00		7.50		8.00
Year-ended financial position:										
Total assets	¥I	,058,132	¥۱,	071,321	¥I,	17,720	¥۱,	102,186	¥۱	,092,399
Net assets		199,528		192,369	2	203,282		217,237		233,375



## MANAGEMENT'S DISCUSSION AND ANALYSIS

Years ended March 31, 2013 and 2014

### **Results of Operations**

During the fiscal year ended March 31, 2014, the Japanese economy experienced a gradual recovery overall, mainly due to the improvement in corporate earnings and private-sector capital expenditure and the recovery in personal consumption supported by the Japanese government's economic policies.

In this operating environment, the Odakyu Group undertook aggressive marketing efforts and posted consolidated revenue from operations of ¥523,187 million for the fiscal year ended March 31, 2014, representing a year-on-year increase of ¥7,963 million (or 1.5%). As the result, operating income grew ¥5,258 million (or 11.9%) to ¥49,377 million and ordinary income rose ¥5,696 million (or 15.7%) to ¥42,062 million. Net income totaled ¥25,049 million, an increase of ¥5,374 million (or 27.3%).

### **Cash Flows**

The Odakyu Group undertakes continuous capital expenditures in its railway business and each of its other businesses. These expenditures are aimed mainly at providing comfortable and speedy railway services and realizing respective area strategies to raise the value of areas along the Odakyu lines.

We also take a proactive approach to implement appropriate safety measures to prevent accidents. In the fiscal year, capital expenditures for the year amounted to ¥46,920 million, down 12.1% from the previous fiscal year, including the investment amount in intangible assets.

Capital expenditures in the Transportation segment totaled ¥30,623 million, which was used primarily for railway operations. To maximize the effects of the augmented passenger carrying capacity, we launched the construction of multiple double tracks between Higashi-Kitazawa and Izumi-Tamagawa stations. The project received ¥3,898 million (including ¥3,310 million for a Japan Railway Construction, Transport and Technology Agency project).

In the Merchandising segment, the Group invested ¥4,653 million, primarily to renovate existing stores and construct new locations.

The Real Estate segment spent ¥6,993 million, mainly for the construction of new buildings for lease and refurbishing of existing ones. Major projects included the Company's construction of a rent commercial complex (¥1,082 million) on the north side of Sobudai Station.

The Other Businesses segment was allocated ¥4,651 million, primarily for the construction of new building and renovation of the main building (¥1,075 million) at the Odakyu Hakone Highland Hotel operated by Odakyu Resort Co., Ltd.

The Group takes a comprehensive view of the market environment and interest rate changes before selectively determining fundraising methods for capital investment in its railway business. These include the use of funding schemes from the Development Bank of Japan Inc. as well as the issuance of corporate bonds and borrowing from private-sector financial institutions. For the construction of multiple double tracks currently in progress, the Company utilizes public subsidy programs, such as the Special Reserve for the Expansion of Railway Transport Facilities and the Private Railway Method from the Japan Railway Construction, Transport and Technology Agency.

To boost the efficiency of fundraising across the board, the Group has introduced a cash management system (CMS). When

funds are needed over the short term due to cash flow fluctuations, the Group uses its internal CMS funds to the greatest extent possible and also issues commercial paper.

As the Group generates daily revenue, primarily in its railway and merchandising businesses, it is possible to maintain a sufficient level of liquidity. This capital is utilized effectively within the Group thanks to centralized management based on the CMS.

### **Financial Position**

Total assets at March 31, 2014 stood at ¥1,244,345 million, representing a decrease of ¥20,157 million from a year ago. The decrease was attributable mainly to depreciation in property and equipment. Liabilities also fell ¥42,185 million, to ¥976,771 million, due mainly to the redemption of corporate bonds.

Net assets including minority interests rose ¥22,028 million from the end of the previous fiscal year, to ¥267,574 million due to growth in retained earnings.

### **Critical Accounting Policies and Estimates**

The Odakyu Group's consolidated financial statements are prepared in conformity with accounting practices generally accepted in Japan. The preparation of these financial statements requires the use of estimates by management, which affects the reported amounts of assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses for the period presented. These estimates are based on rational judgments taking the historical results and circumstances into consideration. Because such estimates involve particular uncertainties, the actual results may differ. Critical accounting policies and estimates are included in the following paragraphs. Forward-looking statements contained in this section are based on determinations made by the Group at the date of this report.

### (I) Valuation of Inventories

The Odakyu Group retains a large volume of inventory and has adopted "Accounting Standard for Measurement of Inventories" (Accounting Standards Board of Japan (ASBJ) Statement No. 9 issued on July 5, 2006). Additionally, the Company records land acquired for the construction of multiple double tracks as fixed assets. If it is determined that this land can be used for subdivided housing after completion of the multiple double tracks, the land is reclassified as inventory and the valuation is determined in the same manner as explained above.

### (2) Impairment of Securities

The Odakyu Group holds securities issued by various financial institutions and business partners. The Group records an impairment on marketable securities if their market value declines by 50% or more below their respective carrying value. For securities whose market value has declined by more than 30% but less than 50% below the carrying value, the Group considers the possibility of recovery and records the amount expected to be unrecoverable as an impairment. There is a risk that market prices of these securities could fluctuate and the Group could thus incur a loss on these securities.

### (3) Impairment of Fixed Assets

The Odakyu Group owns numerous fixed assets. The recoverable value of these assets is calculated based on multiple assumptions such as future cash flows, the discount rate, and the residual net sale value. Therefore, changes to any of these assumptions could result in a loss on impairment of fixed assets.

### (4) Deferred Tax Assets

The Odakyu Group recognizes a valuation allowance to reduce deferred tax assets to their highly probable realizable value. Taxable income for future fiscal years is considered in determining the appropriate valuation allowance. However, in the event that the anticipated future taxable income declines or increases due to a change in future business results, it could become necessary to revise the valuation allowance accordingly.

### (5) Retirement Benefit Obligations and Costs

Calculation of obligations and costs arising from retirement benefits is based on actuarial assumptions. These assumptions include the discount rate, retirement ratio, mortality rate, and long-term rate of return on pension plan assets. However, any difference between the actual results and the assumptions or a change in those assumptions could have an impact on the stated obligations and costs arising from retirement benefits.

### **Takeover Defense Measure**

The Company has adopted a policy regarding mass purchases of the Company's shares (a takeover defense plan), based on the belief that the party which controls the Company's financial and business policy decisions must be one that has a thorough understanding of the Company's financial and business conditions and undertakings as well as the sources of its corporate value as well as an ability to safeguard and enhance the corporate value and common interests of shareholders on a continuing and sustainable basis.

For more details on the plan, please read the press release issued on May 22, 2012 titled "Continuation of Takeover Defense Policy Regarding Mass Purchases of Company Shares (Takeover Defense Plan)," available at http://www.odakyu.jp/ir/index.html (in Japanese only).

### **Dividend Policy**

Internal reserves have been invested in important and growing fields to further improve business performance and dividends will be provided in a stable and continuous manner, targeting a consolidated dividend payout ratio of 30% based on the principle of distribution of returns in accordance with consolidated operating results.

The Company intends to continue its policy of making two dividend payments each year, at the end of the first half of the fiscal year and at the end of the fiscal year. The dividend from the capital surplus for shareholders during a fiscal year is stipulated in the articles of incorporation, according to which the Company can provide the interim dividend by a resolution of the Board of Directors in addition to the dividend by resolution at the general meeting of shareholders.

Based on this policy, the Company paid a year-end of ¥4.0 per share for the fiscal year ended March 31, 2014, and interim dividend of ¥4.0, resulting in an annual payout of ¥8.0.

### **Business and Other Risks**

A risk management structure for the entire Odakyu Group has been in place based on the Odakyu Group Risk Management Policy. Risks with potentially material impact on corporate management are referred to the Group, which in turn conducts further reviews and creates and undertakes measures to circumvent such risks. The following risks have been identified by the Group as major risk factors that could significantly impact the investment decisions of investors.

Forward-looking statements contained below are based on the information available to the Odakvu Group at the time of submission of this report. Please note that the following does not cover all the risks with potential impact on the Group.

### (I) Disasters

### (a) Large-Scale Earthquake and Tsunami

The Odakyu Group's businesses are concentrated in Tokyo and Kanagawa prefectures primarily along the Odakyu lines. In the event of a large-scale earthquake or other natural calamities causing direct damages of its premises and equipment as well as indirect damages such as constraints to business activities due to electric power shortage and lower revenues due to a downturn in consumer confidence, the Group's business results could be adversely affected. It should be noted that a part of the geographical territory where the Group operates is located in the zone designated as an area requiring the implementation of enhanced earthquake preparatory measures with respect to the Tokai region.

### (b) Natural Disasters

The Odakyu Group has implemented a range of measures to anticipate potential natural disasters, such as torrential rains and windstorms. However, in the event of a large-scale natural disaster that causes direct damage to the Group's personnel, premises and equipment or leads to an increase in costs due to the restoration of damaged premises and equipment, the Group's results of operations and financial conditions could be adversely affected.

### (c) Outbreaks of Infectious Diseases

The Group has managed a large number of facilities for customers of its railway, bus and commercial institutions. If a massive infectious disease epidemic such as swine influenza should occur in the Group's business area, it is feared that this would cause customers to refrain from utilizing its facilities, or even result in its operations being unable to continue, particularly its railway operations. Such a situation may have an impact on the Group's results of operations and financial conditions.

### (2) Accidents

### (a) Occurrence of Accidents

The Odakyu Group has put in place a number of measures to ensure the safety of its transport services and food items, and to prevent fire in its buildings and other facilities. However, in the event of a large-scale accident or a fire caused by human error,

malfunctioning of equipment or an act of terrorism, this could result in human damage and disruption of the Group's operations, as well as expenses incurred to compensate for damages to victims and to reconstruct damaged buildings and facilities, and this could reduce customers' trust in the Group and impair the Group's image in society. Such a situation may have an impact on the Group's results of operations and financial conditions.

### (b) Defects/Flaws in Group's Assets and Merchandise

If a defect or flaw is discovered in assets held by the Group, or if it is found that these assets have the potential to cause an adverse effect on human health or the surrounding environment, the Group may incur expenses to rectify the situation, restore conditions to their original status or compensate for damage. If a defect or flaw is discovered in a product sold by the Group, expenses incurred to rectify the situation or compensate for damage, as well as reduced trust in the Group, may adversely affect the Group's results of operations and financial conditions.

### (c) Disruption of Information Systems

The Group relies heavily on information systems, such as computer systems and communication networks, in its operations. As such, the Group has undertaken necessary measures to ensure the steady operation of the systems and networks that are critical for its operations. However, in the event of a major disruption of its information systems due to a computer virus or other acts of third-party sabotage, a natural disaster or a human error may have an adverse effect on the Group's results of operations and financial conditions.

### (3) Corporate Social Responsibility

### (a) Compliance

The Odakyu Group defines compliance as a system of thought and initiatives based on it to comply with rules, including laws and regulations, internal rules and social conventions and to carry out business activities with integrity, and the Group promotes such compliance. However, in the event of an act in violation of compliance that undermines social trust in the Group, the resulting social sanctions may have an adverse effect on the Group's results of operations and financial conditions.

## (b) Management of Personal Information

The Group operates credit card business and holds customerrelated and other personal information in conjunction with the credit card and other operations. Although stringent control over personal information is in place, any improper disclosure of personal information for whatever reason could result in compensation claims and tarnish its reputation with potential impact on the Group's operating results.

### (c) Disclosure

The Odakyu Group has undertaken appropriate disclosure on a timely basis by bolstering and conducting internal control in accordance with the characteristics of its respective operations. However, in the event of an inappropriate disclosure due to human errors or other reasons, the resulting decline in customers' trust and the damage to the Group's image in society could adversely affect the Group's results of operations and financial conditions.

### (4) Business Environment

### (a) Securing of Human Resources

Many of the Odakyu Group's operations are labor intensive, and it is vital for the Group to secure capable human resources for its workforce. As such, the Group seeks to secure and nurture qualified human resources and ensure that its working environment is a healthy and worker-friendly one. However, in the event of a failure to realize these goals, the Group's results of operations and financial conditions could be adversely affected.

### (b) Legal Restrictions

The Group's operations are subject to various laws and ordinances, including the Railway Business Act, the Road Transportation Act, the Act on the Measures by Large-Scale Retail Stores for Preservation of Living Environment and the Construction Standards Act, and regulations including the Emission Standards, among others. A change in these laws, ordinances and regulations in general or changes applicable to Tokyo and Kanagawa prefectures in particular could affect the Group's results of operations and financial conditions.

The Group's railway operations are governed by fare restrictions described below.

A railway business operator is required by law to obtain approval of the Minister of Land, Infrastructure, Transport and Tourism when it wishes to set forth or change the upper limits of its passenger fares (Article 16, Section 1 of the Railway Business Act).

A railway business operator may set forth or change passenger fares within such approved upper limits or add-on charges for express trains and others, provided that advance filing is made to the said Minister (Article 16, Sections 3 and 4 of the Railway Business Act).

### (c) Interest Rate Fluctuations

The Group undertakes continuous capital investments centered on its railway business, which are largely funded by debt financing and the issuance of corporate bonds. Interest rate fluctuations and changes in the Company's ratings could affect the financial conditions of the Company.

### (d) Significant Litigation

A civil lawsuit has been filed against the Company in relation to noise and vibration caused by its railway operations. Outcome of the lawsuit could affect business performance and operations of the railway business (In relation to this lawsuit, an out-of-court settlement was reached in July 31, 2014).

In addition, an administrative lawsuit is pending in connection with the Company's multiple double tracks project. It is the administrative lawsuit against the Kanto Regional Development Bureau Chief as defendant, in which the annulment of the approval given to the urban planning project for the segment between Yoyogi-Uehara and Umegaoka stations is sought.

	Millions	s of ven	Thousands of U.S. dollars (Note 1)
	2013	2014	2014
ssets:			
Current assets:			
Cash and time deposits	¥ 29,956	¥ 30,533	\$ 295,802
Notes and accounts receivable	20,188	22,189	214,970
Lease receivables and lease investment assets	941	1,214	11,760
Marketable securities	10	10	97
Merchandise and finished goods	10,710	10,132	98,162
Real estate developments for sale Note 6 (5)	34,116	35,258	341,585
Work in process	386	625	6,051
Raw materials and supplies	1,698	1,848	17,898
Deferred tax assets	5,482	5,404	52,351
Other	27,562	30,598	296,432
Allowance for doubtful accounts	(199)	(118)	(1,138
Total current assets	130,850	137,693	1,333,970
Noncurrent assets:			
Property and equipment:			
Property and equipment:  Buildings and structures, net Note 6 (1)(3)(5)(6)	489,294	474,846	4,600,331
	489,294 56,146	474,846 50,341	
Buildings and structures, net Note 6 (1)(3)(5)(6)	· · · · · · · · · · · · · · · · · · ·		487,706
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)	56,146	50,341	487,70 <i>6</i> 4,171,853
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)	56,146 446,509	50,341 430,619	487,700 4,171,853 14,354
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)	56,146 446,509 1,781	50,341 430,619 1,482	487,706 4,171,853 14,354 379,243
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress	56,146 446,509 1,781 31,032	50,341 430,619 1,482 39,145	487,706 4,171,853 14,354 379,243 82,678
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)	56,146 446,509 1,781 31,032 8,564	50,341 430,619 1,482 39,145 8,534	487,706 4,171,853 14,354 379,243 82,678
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment	56,146 446,509 1,781 31,032 8,564	50,341 430,619 1,482 39,145 8,534	487,706 4,171,853 14,354 379,243 82,678 9,736,165
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment  Intangible fixed assets:	56,146 446,509 1,781 31,032 8,564 1,033,326	50,341 430,619 1,482 39,145 8,534 1,004,967	487,706 4,171,853 14,354 379,243 82,678 9,736,165
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment  Intangible fixed assets:  Goodwill	56,146 446,509 1,781 31,032 8,564 1,033,326	50,341 430,619 1,482 39,145 8,534 1,004,967	487,706 4,171,853 14,354 379,243 82,678 9,736,165 515
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment  Intangible fixed assets:  Goodwill  Lease assets	56,146 446,509 1,781 31,032 8,564 1,033,326	50,341 430,619 1,482 39,145 8,534 1,004,967	487,706 4,171,853 14,354 379,243 82,678 9,736,165 515 1,541
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment  Intangible fixed assets:  Goodwill  Lease assets  Other	56,146 446,509 1,781 31,032 8,564 1,033,326 98 161 12,502	50,341 430,619 1,482 39,145 8,534 1,004,967 53 159	487,706 4,171,853 14,354 379,243 82,678 9,736,165 515 1,541
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment  Intangible fixed assets:  Goodwill  Lease assets  Other  Total intangible assets	56,146 446,509 1,781 31,032 8,564 1,033,326 98 161 12,502	50,341 430,619 1,482 39,145 8,534 1,004,967 53 159	487,706 4,171,853 14,354 379,243 82,678 9,736,165 515 1,54 114,123 116,179
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment  Intangible fixed assets:  Goodwill  Lease assets  Other  Total intangible assets  Investments and other assets:	56,146 446,509 1,781 31,032 8,564 1,033,326 98 161 12,502 12,761	50,341 430,619 1,482 39,145 8,534 1,004,967 53 159 11,780 11,992	487,706 4,171,853 14,354 379,243 82,678 9,736,165 515 1,541 114,123 116,179
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment  Intangible fixed assets:  Goodwill  Lease assets  Other  Total intangible assets  Investments and other assets:  Investment securities Note 6 (2)	56,146 446,509 1,781 31,032 8,564 1,033,326 98 161 12,502 12,761 62,857	50,341 430,619 1,482 39,145 8,534 1,004,967 53 159 11,780 11,792	487,706 4,171,853 14,354 379,243 82,678 9,736,165 515 1,541 114,123 116,179 650,952 3,078
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment  Intangible fixed assets:  Goodwill  Lease assets  Other  Total intangible assets  Investments and other assets:  Investment securities Note 6 (2)  Long-term loans receivable	56,146 446,509 1,781 31,032 8,564 1,033,326 98 161 12,502 12,761 62,857 350	50,341 430,619 1,482 39,145 8,534 1,004,967 53 159 11,780 11,992 67,191 318	487,706 4,171,853 14,354 379,243 82,678 9,736,165 515 1,541 114,123 116,179 650,952 3,078 57,595
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment  Intangible fixed assets:  Goodwill  Lease assets  Other  Total intangible assets  Investments and other assets:  Investment securities Note 6 (2)  Long-term loans receivable  Deferred tax assets	56,146 446,509 1,781 31,032 8,564 1,033,326 98 161 12,502 12,761 62,857 350 6,101	50,341 430,619 1,482 39,145 8,534 1,004,967 53 159 11,780 11,792 67,191 318 5,945	487,706 4,171,853 14,354 379,243 82,678 9,736,165 515 1,541 114,123 116,179 650,952 3,078 57,597 163,988
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment  Intangible fixed assets:  Goodwill  Lease assets  Other  Total intangible assets  Investments and other assets:  Investment securities Note 6 (2)  Long-term loans receivable  Deferred tax assets  Other	56,146 446,509 1,781 31,032 8,564 1,033,326 98 161 12,502 12,761 62,857 350 6,101 18,989	50,341 430,619 1,482 39,145 8,534 1,004,967 53 159 11,780 11,992 67,191 318 5,945 16,927	487,706 4,171,853 14,354 379,243 82,678 9,736,165 515 1,541 114,123 116,179 650,952 3,078 57,597 163,988 (6,663
Buildings and structures, net Note 6 (1)(3)(5)(6)  Machinery, equipment, rolling stock, and other vehicles, net Note 6 (1)(3)(6)  Land Note 6 (3)(5)(6)(7)  Lease assets, net Note 6 (1)  Construction in progress  Other, net Note 6 (1)(3)(6)  Total property and equipment  Intangible fixed assets:  Goodwill  Lease assets  Other  Total intangible assets  Investments and other assets:  Investment securities Note 6 (2)  Long-term loans receivable  Deferred tax assets  Other  Allowance for doubtful accounts	56,146 446,509 1,781 31,032 8,564 1,033,326 98 161 12,502 12,761 62,857 350 6,101 18,989 (732)	50,341 430,619 1,482 39,145 8,534 1,004,967 53 159 11,780 11,992 67,191 318 5,945 16,927 (688)	4,600,331 487,706 4,171,853 14,354 379,243 82,678 9,736,165 515 1,541 114,123 116,179 650,952 3,078 57,597 163,988 (6,663) 868,952 10,721,296

	Million	Millions of yen	
	2013	2014	(Note I)
Liabilities:			
Current liabilities:			
Notes and accounts payable	¥ 27,433	¥ 28,245	\$ 273,638
Short-term loans Note 6 (3)	195,997	179,752	1,741,448
Current portion of long-term corporate bonds	70,000	40,000	387,522
Current portion of lease obligations	1,325	1,441	13,960
Income taxes payable	9,106	9,932	96,220
Advances received	3,535	5,865	56,818
Deferred tax liabilities		0	2
Provision for bonuses	7,289	7,405	71,739
Allowance for unredeemed gift certificates and others	799	801	7,760
Asset retirement obligation	6	_	-,,,,,,
Other current liabilities Note 6 (3)	83,984	92,379	894,975
Total current liabilities	399.475	365,820	3,544,082
Long-term liabilities:	377,173	303,020	3,344,002
Long-term bonds	165,000	165,000	1,598,527
Long-term loans Note 6 (3)	233,756	246,842	2,391,411
Long-term liabilities incurred for purchase of railway transport facilities Note 6 (3)	131,353	120,812	1,170,432
Lease obligations	1,492	1,229	11,909
Deferred tax liabilities	7,118	6,989	67,705
Deferred tax liabilities related to land revaluation Note 6 (7)	1,249	1,246	12,069
Employees' retirement benefits	23,021	1,240	12,007
Net defined benefit liabilities	25,021	19,955	193,321
Asset retirement obligation	1.349	1,344	13,017
Long-term construction contract advances received		1,815	17,586
Other Note 6 (3)	45,743	41,019	397,406
Total long-term liabilities	610,081	606,251	5,873,383
Reserves under the special laws:	010,001	000,231	3,073,303
Special reserve for expansion of railway transport facilities	9,400	4,700	45,534
Total reserves under the special laws	9,400	4,700	45,534
Total liabilities	1,018,956	976,771	9,462,999
Net assets:	.,,,,,,,,,	2.2,	.,,
Shareholders' equity:			
Common stock	60,360	60,360	584,769
Capital surplus	58,549	58,540	567,139
Retained earnings	111,935	129,929	1,258,759
Treasury stock, at cost	(9,904)	(10,145)	(98,287)
Total shareholders' equity	220,940	238,684	2,312,380
Accumulated other comprehensive income:			
Net unrealized gain on securities, net of taxes	22,173	24,559	237,932
Reserve for land revaluation Note 6 (7)	(619)	634	6,139
Remeasurements of defined benefit plans	_	352	3,408
Total accumulated other comprehensive income	21,554	25,545	247,479
Minority interests	3,052	3,345	32,408
Total net assets	245,546	267,574	2,592,267
Total liabilities and net assets	¥1,264,502	¥1,244,345	\$12,055,266

# CONSOLIDATED STATEMENTS OF INCOME

For the years ended March 31, 2013 and 2014

	Millions	Millions of yen		
	2013	2014	(Note I)	
Revenue from operations	¥515,224	¥523,187	\$5,068,660	
Operating expenses:	10.10,22.	1020,101	45,555,555	
Operating expenses and cost of sales of transportation Note 7 (1)(2)	388,943	392,086	3,798,548	
Selling, general and administrative expenses Note 7 (1)(3)	82,162	81,724	791,745	
Total operating expenses	471.105	473,810	4,590,293	
Operating income	44,119	49,377	478,367	
Non-operating income:	11,112	17,577	170,507	
Interest income	24	22	216	
Dividends income	1.054	1,180	11,434	
Equity in earnings of affiliates	1,169	882	8,545	
Miscellaneous income	1.850	2,107	20,404	
Total non-operating income	4.097	4,191	40,599	
Non-operating expenses:	1,077	7,171	40,377	
Interest expenses	10,003	9,343	90,515	
Miscellaneous expenses	1.847	2,163	20,957	
Total non-operating expenses	11,850	11,506	111,472	
Ordinary income	36,366	42,062	407,494	
Extraordinary income:	30,300	12,002	107,171	
Gain on sale of property and equipment Note 7 (4)	3,303	382	3,705	
Construction costs allotted to and received from others	52,372	3,785	36,667	
Reversal of special reserve for expansion of railway transport facilities	4,700	4,700	45,534	
Other	298	351	3,397	
Total extraordinary income	60,673	9,218	89,303	
Extraordinary losses:		7,210	07,505	
Loss on sale of property and equipment Note 7 (5)	301	5,208	50,457	
Loss on deduction of property and equipment	52,347	3,785	36,665	
Loss on disposal of property and equipment	2,264	2,343	22,695	
Other	11,807	941	9,113	
Total extraordinary losses	66,719	12,277	118,930	
Income before income taxes and minority interests	30,320	39,003	377,867	
Income taxes:	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Current income taxes	14,676	15,434	149,525	
Deferred income taxes	(4,413)	(1,796)	(17,398)	
Total income taxes	10,263	13,638	132,127	
Income before minority interests	20,057	25,365	245,740	
Minority interests in income of consolidated subsidiaries	382	316	3,065	
Net income	¥ 19,675	¥ 25,049	\$ 242,675	

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the years ended March 31, 2013 and 2014

	Millions	Millions of yen		
	2013	2014	(Note I) 2014	
Income before minority interests	¥20,057	¥25,365	\$245,740	
Other comprehensive income:				
Unrealized gain (loss) on securities	9,312	2,418	23,425	
Share of other comprehensive income (loss) of associates accounted for				
using equity method	323	(30)	(297)	
Total other comprehensive income Note 8	9,635	2,388	23,128	
Comprehensive income	¥29,692	¥27,753	\$268,868	
Comprehensive income attributable to:				
Owners of the parent	¥29,280	¥27,435	\$265,793	
Minority interests	412	318	3,075	

# CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

For the years ended March 31, 2013 and 2014

				Millions of yen		
				2013		
			Sharehold	lers' equity		
		Common stock	Capital surplus	Retained earnings	Treasury stock, at cost	Total shareholders' equity
Balance as of April 1, 2012		¥60,360	¥58,555	¥ 97,672	¥(9,752)	¥206,835
Changes during the year:  Cash dividends				(F 441)		/E ////
Net income				(5,441) 19,675		(5,441) 19,675
Reversal of reserve for land revaluation				29		29
Repurchases of treasury stock					(160)	(160)
Disposition of treasury stock			(6)		8	2
Net changes in items other than shareholders' equity during the year Total changes during the year			(()	14,263	(152)	14,105
Balance as of March 31, 2013		¥60,360	(6) ¥58,549	¥111,935	¥(9,904)	¥220,940
			Million	s of yen		
				)13		
	Acc	umulated other co	omprehensive incon	ne		
	Net unrealized	Reserve for	Remeasurements	Total accumulated other	Minority	Total net
	gain on securities, net of taxes	land revaluation	of defined benefit plans	comprehensive	Minority interests	assets
Balance as of April 1, 2012	¥12,569	¥(590)	 ¥	income ¥11,979	¥2,790	¥221,604
Changes during the year:	,507	. (373)	'	, , , , ,	. 2,7 7 0	,
Cash dividends						(5,441)
Net income  Reversal of reserve for land revaluation						19,675 29
Repurchases of treasury stock						(160)
Disposition of treasury stock						2
Net changes in items other than shareholders' equity during the year		(29)	_	9,575	262	9,837
Total changes during the year	9,604	(29)		9,575	262	23,942
Balance as of March 31, 2013	¥22,173	¥(619)	¥—	¥21,554	¥3,052	¥245,546
				Millions of yen		
				2014		
			Sharehold	lers' equity		
		Common stock	Capital surplus	Retained earnings	Treasury stock, at cost	Total shareholders' equity
Balance as of April 1, 2013		¥60,360	¥58,549	¥111,935	¥ (9,904)	¥220,940
Changes during the year:		ĺ	,	,	, ,	,
Cash dividends				(5,802)		(5,802)
Net income				25,049		25,049
Reversal of reserve for land revaluation  Repurchases of treasury stock				(1,253)	(250)	(1,253) (250)
Disposition of treasury stock			(9)		9	0
Net changes in items other than shareholders' equity during the year			(-)		_	
Total changes during the year  Balance as of March 31, 2014		¥60,360	(9) ¥58,540	17,994 ¥129,929	(241) ¥(10,145)	17,744 ¥238,684
Datance as of Flaren 51, 2017		+00,300	+30,340	+12/,/2/	+(10,143)	+230,001
				s of yen		
	Acc	umulated other co	mprehensive incon			
				Total accumulated		
	Net unrealized gain on securities, net of taxes	Reserve for land revaluation	Remeasurements of defined benefit plans	other comprehensive income	Minority interests	Total net assets
Balance as of April 1, 2013	¥22,173	¥(619)	¥ —	¥21,554	¥3,052	¥245,546
Changes during the year:						
Cash dividends						(5,802)
Net income  Reversal of reserve for land revaluation						25,049
Repurchases of treasury stock						(1,253) (250)
Disposition of treasury stock						0
Net changes in items other than shareholders' equity during the year	2,386	1,253	352	3,991	293	4,284
Total changes during the year	2,386	1,253	352	3,991	293	22,028
Balance as of March 31, 2014	¥24,559	¥ 634	¥352	¥25,545	¥3,345	¥267,574

		Thousands of U.S. dollars (Note 1)						
		2014						
		Sharehold	ers' equity					
	Common stock	Capital surplus	Retained earnings	Treasury stock, at cost	Total shareholders' equity			
Balance as of April 1, 2013	\$584,769	\$567,224	\$1,084,433	\$(95,948)	\$2,140,478			
Changes during the year:								
Cash dividends			(56,214)		(56,214)			
Net income			242,675		242,675			
Reversal of reserve for land revaluation			(12,135)		(12,135)			
Repurchases of treasury stock			, , ,	(2,428)	(2,428)			
Disposition of treasury stock		(85)		89	4			
Net changes in items other than shareholders' equity during the year								
Total changes during the year	_	(85)	174,326	(2,339)	171,902			
Balance as of March 31, 2014	\$584,769	\$567,139	\$1,258,759	\$(98,287)	\$2,312,380			

	Thousands of U.S. dollars (Note 1)						
	2014						
	Accu	umulated other co	omprehensive incon	ne			
	Net unrealized gain on securities, net of taxes	Reserve for land revaluation	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Minority interests	Total net assets	
Balance as of April 1, 2013	\$214,814	\$(5,996)	\$ —	\$208,818	\$29,563	\$2,378,859	
Changes during the year:							
Cash dividends						(56,214)	
Net income						242,675	
Reversal of reserve for land revaluation						(12,135)	
Repurchases of treasury stock						(2,428)	
Disposition of treasury stock						4	
Net changes in items other than shareholders' equity during the year	23,118	12,135	3,408	38,661	2,845	41,506	
Total changes during the year	23,118	12,135	3,408	38,661	2,845	213,408	
Balance as of March 31, 2014	\$237,932	\$ 6,139	\$3,408	\$247,479	\$32,408	\$2,592,267	

# CONSOLIDATED STATEMENTS OF CASH FLOWS

For the years ended March 31, 2013 and 2014

			Thousands of U.S. dollars		
	Millions of yen		Millions of yen		(Note I)
	2013	2014	2014		
Cash flows from operating activities:					
Income before income taxes and minority interests	¥ 30,320	¥ 39,003	\$ 377,867		
Depreciation and amortization	50,424	48,652	471,341		
Loss on impairment of fixed assets	11,403	845	8,191		
Amortization of goodwill	809	48	467		
Increase (decrease) in provision for bonuses	79	116	1,124		
Increase (decrease) in employees' retirement benefits	(1,474)	_			
Increase (decrease) in net defined benefit liabilities	_	(1,805)	(17,485)		
Increase (decrease) in allowance for doubtful accounts	(45)	(126)	(1,216)		
Increase (decrease) in allowance for unredeemed gift certificates and others	71	2	23		
Interest and dividends income	(1,078)	(1,202)	(11,650)		
Interest expenses	10,003	9,343	90,515		
Equity in losses (earnings) of affiliates	(1,169)	(882)	(8,545)		
Construction costs allotted to and received from others	(52,372)	(3,785)	(36,667)		
Increase (decrease) in special reserve for expansion of railway transport facilities	(4,700)	(4,700)	(45,534)		
Loss (gain) on sale of property and equipment, net	(3,002)	4,826	46,752		
Loss on disposal of property and equipment	2,832				
	,	1,941	18,807		
Loss on deduction of carrying amounts of property and equipment	52,347	3,785	36,665		
Loss (gain) on valuation of investment securities	107	17	165		
Loss on valuation of inventories	1,519	267	2,582		
Decrease (increase) in trade receivables	(591)	(1,966)	(19,050)		
Decrease (increase) in inventories	1,840	(1,396)	(13,521)		
Increase (decrease) in accounts payables	1,331	595	5,760		
Other	(1,860)	3,515	34,052		
Subtotal	96,794	97,093	940,643		
Interest and dividends received	1,217	1,342	13,000		
Interest paid	(10,122)	(9,500)	(92,035)		
Income taxes paid	(16,406)	(15,297)	(148,199)		
Net cash provided by (used in) operating activities	71,483	73,638	713,409		
Cash flows from investing activities:					
Purchase of investment securities	(8)	(33)	(318)		
Proceeds from sales of investment securities	39	13	126		
Acquisition of property and equipment	(57,592)	(49,667)	(481,175)		
Proceeds from sales of property and equipment	4,357	15,766	152,744		
Decrease (increase) in short-term loans receivable		(29)	(284)		
Payments of long-term loans receivable	(264)	(3)	(25)		
Collection of long-term loans receivable	35	33	316		
Proceeds from advances received for contract consignment	9,863	7,190	69,651		
Proceeds from long-term advances received	8,348	1,815	17,586		
Other	472	1,865	18,065		
Net cash provided by (used in) investing activities	(34,749)	(23,050)	(223,314)		
Cash flows from financing activities:	(5 1,7 17)	(_0,000)	(===,=:)		
Net decrease in short-term loans	(4,677)	(1,814)	(17,573)		
Proceeds from long-term loans	44,135	33,467	324,230		
Repayments of long-term loans	(57,584)	(34,862)	(337,744)		
Proceeds from issuance of bonds	40,000	40,000	387,522		
Redemption of bonds	(45,000)	(70,000)			
Redemption of accounts payable to Japan Railway Construction,	(+3,000)	(70,000)	(678,163)		
	(8,698)	(10,345)	(100.222)		
Transport and Technology Agency	( ' /		(100,222)		
Cash dividends paid	(5,418)	(5,782)	(56,013)		
Acquisition of treasury stock	(154)	(244)	(2,369)		
Other Notes to the Control of the Co	(375)	(473)	(4,583)		
Net cash provided by (used in) financing activities	(37,771)	(50,053)	(484,915)		
Effect of exchange rate changes on cash and cash equivalents	0	0	0		
Net increase (decrease) in cash and cash equivalents	(1,037)	535	5,180		
Cash and cash equivalents at beginning of the year	30,898	29,861	289,293		
Increase in cash and cash equivalents resulting from merger		42	412		
Cash and cash equivalents at end of the year Note 10	¥ 29,861	¥ 30,438	\$ 294,885		

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2013 and 2014

### NOTE 1 FRAMEWORK FOR PREPARING THE CONSOLIDATED STATEMENTS

### (I) Basis of presentation

The accompanying consolidated financial statements of Odakyu Electric Railway Co., Ltd. (the "Company") and consolidated subsidiaries (together, the "Group") are prepared on the basis of accounting principles generally accepted in Japan, which differ in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and have been compiled from the consolidated financial statements prepared by the Company as required by the Financial Instruments and Exchange Act of Japan.

### (2) U.S. dollar amounts

The Company and its domestic consolidated subsidiaries and affiliates maintain their books of account and other records in yen. The U.S. dollar amounts are included solely for convenience and are stated as a matter of arithmetical computation only at U.S.\$1.00=\text{\text{\text{1}}}103.22, the approximate exchange rate prevailing on March 31, 2014. This translation should not be construed as a representation that the yen amounts actually represent, or have been, or could be, converted into U.S. dollars at the above or any other rate.

#### NOTE 2 BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS

## (I) Scope of consolidation

(a) Number of consolidated subsidiaries: 43 Primary consolidated subsidiaries include Odakyu Department Store Co., Ltd., Odakyu Shoji Co., Ltd. and Odakyu Real Estate Co., Ltd.

Odakyu Nishi-Shinjuku Building Co., Ltd. was merged with the Company on April 1, 2013. Odakyu Sharyo Kogyo Co., Ltd. has been excluded from consolidated subsidiaries due to liquidation in the year ended March 31, 2014.

(b) Name of major non-consolidated subsidiaries Fuji Ovama Golf Club Co., Ltd.

The non-consolidated subsidiaries are all small in scale and not material when measured by the impact of total amounts of assets, net sales, net income, and retained earnings (based on the Company's ownership percentage) of these companies in the consolidated financial statements. They have therefore been excluded from the scope of consolidation.

### (2) Application of the equity method

(a) Number of non-consolidated subsidiaries accounted for under the equity method: 1

Kanagawa Chuo Kotsu Co., Ltd.

(b) Oyama Kanko Dentetsu Co., Ltd. and other non-consolidated subsidiaries and other affiliated company have not been accounted for under the equity method because the impact of these companies on consolidated net income and retained earnings is not material.

## (3) Fiscal year-end of consolidated subsidiaries

The fiscal year-end of five consolidated subsidiaries (Odakyu Department Store Co., Ltd., Odakyu Shoji Co., Ltd., Odakyu Shokuhin Co., Ltd., Hokuo Tokyo Co., Ltd. and Odakyu Department Service Co., Ltd.) is the end of February, which differs from that of the Company. The financial statements of these subsidiaries have been consolidated with appropriate adjustments for the intervening transactions and events between March 1 and March 31.

### (4) Summary of significant account policies

- (a) Valuation standards and methods for significant assets
  - (I) Securities
  - (1) Held-to-maturity debt securities Held-to-maturity debt securities are stated at amortized cost (straight-line method).
  - 2 Other securities

Marketable available-for-sale securities

Marketable available-for-sale securities are stated at market value based on market prices, etc. (unrealized valuation gains or losses are calculated by directly charged or credited method to net assets, while the cost of securities sold is calculated by the moving average method).

Non-marketable available-for-sale securities Non-marketable available-for-sale securities are stated at cost using moving average method.

The Company records investments in limited liability investment partnerships, which are deemed "investments securities" under the provisions set forth in Article 2-2 of the Financial Instruments and Exchange Act of Japan, at the amount equivalent to its own percentage in the assets of such partnerships, based on the most recent financial statements available depending on the report date stipulated in the partnership agreement.

## (II) Inventories

Inventories are stated at cost using (the balance-sheet value is calculated reflecting the write-down due to a decline in profitability).

Real estate development for sale, work in progress......The identified cost method Other inventories......Principally, the retail cost method

- (b) Depreciation and amortization methods for significant depreciable assets
  - (I) Property and equipment (excluding lease assets) Property and equipment is stated generally at cost. Depreciation

is calculated primarily by the declining-balance method except for buildings (excluding ancillary facilities) for which depreciation is calculated principally based on the straight-line method.

Principle useful lives of depreciable assets are as follows: Buildings and structures......3 to 60 years Machinery, equipment, rolling stock, 

(II) Intangible fixed assets (excluding lease assets) Intangible assets are amortized by the straight-line method.

Software for internal use is amortized by the straight-line method over their estimated internal useful lives (five years for the cost of software).

### (III) Lease assets

Lease assets pertaining to finance lease transactions other than those where leases are deemed to transfer ownership of leased property to the lessee are valued by the straight-line method with the zero residual value over the term of the lease, which is deemed the useful life.

- (c) Accounting standards for significant allowances and provisions
  - (I) Allowance for doubtful accounts

An allowance for doubtful accounts has been provided based on the Company's and its consolidated subsidiaries' historical experience with respect to write-offs and based on an estimate of the amount of specific uncollectible accounts.

### (II) Provision for bonuses

The Company provides for allowance for bonus based on the estimated amount of the payment for employees.

- (III) Allowance for unredeemed gift certificates and others The Company books expected use of unredeemed gift certificates and travel coupons, etc., to an allowance for unredeemed gift certificates and coupons, etc.
- (d) Reserves under the special laws (special reserve for expansion of railway transport facilities)

Under Article 8 of the Special Measures Law for the Expansion of Railway Transport Facilities, the Company was required to provide a special reserve for certain railway construction projects authorized by the Ministry of Land, Infrastructure and Transport.

Of the "special reserve for expansion of railway transport facilities," ¥4,700 million has been recognized as extraordinary income during the fiscal year.

(e) Method of railway business construction fund The Group receives a portion of the construction costs applicable to work undertaken to elevate railway lines and crossings and for the improvement of grade crossings in the form of a construction fund provided by local and other public authorities.

Upon completion of construction, an amount equivalent to the construction fund is recorded as a deduction from the acquisition costs of the property and equipment purchased.

In addition, the construction fund portion received has been recorded in extraordinary income as "gain on railway business construction fund" in the consolidated statements of income. The corresponding amount recorded as a deduction from the acquisition costs of property and equipment purchased has been posted to extraordinary losses in the accompanying consolidated statements of income.

- (f) Method of accounting for retirement benefits
  - (I) Attribution of estimated retirement benefits To calculate benefit liabilities, the estimated amount of retirement benefits is attributed to the consolidated fiscal year based on the straight-line attribution method.
  - (II) Treatment of unrecognized actuarial differences and past service costs

Past service costs are posted in expenses based on the straightline method for a fixed period of years (10 years) within the average remaining service years of employees when costs accrue from their service.

Actuarial differences are posted in expenses after the consolidated fiscal year following their accruals based on the declining-balance method for a fixed period of years (10 years) within the average remaining service years of employees.

- (g) Accounting standards for revenue and expenses
  - (I) Finance lease revenue

Finance lease revenue and related expenses of revenue are recorded when the lease payment is received.

### (II) Completed construction

With regard to the accounting standard for construction revenue and construction costs, the percentage-of-completion method (the rate of completion of a construction project is estimated using the cost-comparison method) is applied to a construction work if the outcome of the construction activity is deemed certain for the progress made by the end of the year otherwise the completed-contract method is applied.

- (h) Principal methods of hedge accounting
  - (I) Method of hedge accounting

Hedging activities are principally accounted for under the deferral hedge accounting. Exceptional accounting is applied for interest-rate swaps that meet their respective requirements.

- (II) Hedging instruments and hedged items
  - ① Hedging instruments: Interest-rate swap agreements
  - 2 Hedged items: Interest expense on borrowings

### (III) Hedge policy

The derivative transactions are executed in accordance with the resolution of the Fund Handling Department upon receiving approval from the individual responsible for settlements.

- (IV) Method for evaluation of hedge effectiveness The Company evaluates hedge effectiveness by comparing the cumulative changes in cash flows or changes in the fair value of the hedged items, and the cumulative changes in cash flows or the changes in fair value of hedging instruments during the period from commencement of hedging to the point of evaluating effectiveness, based on changes in both amount and others. As for interest-rate swap agreements meeting the requirement for certain hedging criteria, the evaluation of hedge effectiveness is omitted as changes in the cash flow from fluctuation in interest rates are expected to be completely offset.
- (i) Method and term of amortization of goodwill Goodwill is amortized over period of five years on a straight-line basis.
- (i) Scope of cash and cash equivalents in the consolidated statements of cash flows Cash and cash equivalents consist of cash on hand, demand deposits, and short-term, highly liquid investments with maturities of three months and minimal risk of change in value.

- (k) Other basic significant matters for preparation of consolidated financial statements
  - (I) Accounting for consumption taxes Accounting for consumption tax is based on the tax exclusion method.
  - (II) Method of including interest expenses in acquisition cost Interest expenses related to certain long-term and large-scale real estate development for sale have been included in acquisition cost. There are no transactions to be applied in the year ended March 31, 2014.
  - (III) Application of consolidated taxation system Some of the consolidated subsidiaries adopt the consolidated taxation system.

### NOTE 3 CHANGES IN ACCOUNTING POLICIES

### **Changes in Accounting Standard for Retirement Benefits**

Effective from the year ended March 31, 2014, the Company has applied the Accounting Standard for Retirement Benefits (ASBJ Statement No. 26, May 17, 2012 [hereinafter, the "Retirement Benefit Accounting Standard"]) and Guidance on Accounting Standard for Retirement Benefits (ASBJ Guidance No. 25, May 17, 2012 [hereinafter, the "Retirement Benefit Application Guidance"]) except Article 35 of the Retirement Benefit Accounting Standard and Article 67 of the Retirement Benefit Application Guidance. In line with this, the Company's retirement benefit liabilities are now calculated as net defined benefit liabilities, which is the amount of retirement benefits after deduction of pension assets, and unrecognized actuarial differences and unrecognized past service costs are posted in the net defined benefit liabilities.

The adoption of the Retirement Benefit Accounting Standard, etc., is subject to the transitional treatment stipulated by Article 37 of the Retirement Benefit Accounting Standard, and the amount of financial impact on the consolidated financial statements as a result of the adoption of these accounting standards is added or removed in the remeasurements of defined benefit plans in accumulated other comprehensive income.

As a result, as of the end of the fiscal year under review, the Company recorded net defined benefit liabilities of ¥19,955 million (\$193,321 thousand). Together with an increase in accumulated other comprehensive income of ¥352 million (\$3,408 thousand), net assets per share for the fiscal year under review increased by ¥0.46.

#### STANDARDS ISSUED BUT NOT YET EFFECTIVE NOTE 4

On May 17, 2012, the ASBJ issued ASBJ Statement No. 26, "Accounting Standard for Retirement Benefits," and ASBJ Guidance No. 25, "Guidance on Accounting Standard for Retirement Benefits.

### (I) Outline

The accounting standard and guidance for retirement benefits were revised with the focus mainly on (1) how to account for actuarial gains and losses and past service costs yet to be recognized as profit and loss, (2) how to determine retirement benefit obligations and service costs and (3) how to enhance disclosure

### (2) Effective date

Revisions to the determination of retirement benefit obligations and service costs are scheduled to go into effect on April 1, 2014.

## (3) Impact of the accounting standard and guidance's application

Due to revisions to the determination of retirement benefit obligations and service costs, retained earnings are expected to decrease by ¥3,278 million (\$31,757 thousand) on the consolidated balance sheet. In addition, the revisions are expected to have an immaterial impact on the consolidated statement of income.

### NOTE 5 CHANGE IN PRESENTATION METHODS

### **Consolidated Statements of Income**

"Loss on impairment of fixed assets," which was presented as a separate line item under "Other expenses" in the previous consolidated fiscal year, became less than 10% of the total amount of "Extraordinary losses" and thus is included in "Other" under "Extraordinary losses" from the year ended March 31, 2014.

Figures for the year ended march 31, 2013 are reclassified to reflect this change in presentation method.

As a result, ¥11,403 million presented in "Loss on impairment of fixed assets" under "Extraordinary losses" has been restated as "Other."

#### NOTE 6 CONSOLIDATED BALANCE SHEETS

## (I) Accumulated depreciation and amortization of property and equipment is as follows:

Millions	Thousands of U.S. dollars	
2013	2014	2014
¥756,657	¥785,908	\$7,613,909

## (2) Investment securities relating to non-consolidated subsidiaries and affiliates are as follows:

	Millions	Thousands of U.S. dollars	
	2013	2014	2014
Investment securities (shares of stock)	¥7,498	¥8,180	\$79,251

### (3) Pledged Assets as collateral are as follows:

		Millions of yen			Thousands of U.S. dollars	
	20	013	2	014	20	)14
Buildings and structures	¥298,148	[¥288,928]	¥290,039	[¥281,149]	\$2,809,907	[\$2,723,787]
Machinery, equipment, rolling stock, and						
other vehicles	48,986	[48,965]	43,122	[43,108]	417,767	[417,633]
Land	221,189	[188,080]	220,754	[187,904]	2,138,675	[1,820,419]
Other in property and equipment	2,887	[2,863]	2,479	[2,422]	24,019	[23,464]
Total	¥571,210	[¥528,836]	¥556,394	[¥514,583]	\$5,390,368	[\$4,985,303]

Secured liabilities relating to the pledged assets as collateral above are as follows:

_	Millions of yen			Thousands of U.S. dollars		
	2	013	2	014	20	)14
Long-term loans (including current portion of long-						
term debts)	¥134,119	[¥128,997]	¥127,182	[¥123,325]	\$1,232,141	[\$1,194,775]
Long-term liabilities incurred for purchase of rail way						
transport facilities (including its repayments						
due within one year)	141,605	[141,605]	131,260	[131,260]	1,271,658	[1,271,658]
Other in long-term liabilities	264		240		2,324	
Total	¥275,988	[¥270,602]	¥258,682	[¥254,585]	2,506,123	[\$2,466,433]

Note: The amounts in brackets are the amounts for the Railway Foundation within the total of each category.

### (4) Contingent liabilities are as follows:

(a) The Group provides debt guaranty to the borrowings from financial institutions

	Millions of yen		Thousands of U.S. dollars
	2013	2014	2014
Employees' housing loan	¥1,015	¥ 841	\$ 8,147
Alliance mortgage	129	588	5,695
Total	¥1,144	¥1,429	\$13,842

(b) Contingent liabilities related to debt assumption of bonds

	Millions of yen		Thousands of U.S. dollars
	2013	2014	2014
22nd unsecured bonds	¥20,000	¥20,000	\$193,761

(5) Amount to be reclassified from real estate developments for sale to noncurrent assets due to a change in the purpose of the assets is as follows:

Millions	s of yen	Thousands of U.S. dollars
2013	2014	2014
¥80	¥178	\$1,720

### (6) Accumulated construction fund directly deducted from the acquisition cost of noncurrent assets

Millions	s of yen	Thousands of U.S. dollars
2013	2014	2014
¥207,958	¥211,378	\$2,047,842

### (7) Reserve for land revaluation

Two consolidated subsidiaries, Odakyu Real Estate Co., Ltd. and Odakyu Shoji Co., Ltd., revaluated land for business use based on the Law Concerning Revaluations of Land (Law No. 34, promulgated on March 31, 1998 and Law No. 24, promulgated on March 31, 1999). Of the valuation differences identified as a result of this, the consolidated subsidiaries recorded the amount corresponding to the taxes on the valuation difference in the liability section as "Deferred tax liabilities related to land revaluation." The amount remaining after subtracting these was recorded in the net assets section as "Reserve for land revaluation."

- (a) Odakyu Real Estate Co., Ltd.
  - (i) Revaluation method

The Revaluation was performed by adjusting the road rating pursuant to Article 2, Paragraph 4 of the Enforcement

Ordinance for the Law Concerning Revaluation Reserve for Land proclaimed on March 31, 1998. Where the road rating is not provided, adjusted valuation of real estate tax prescribed in Article 2, Paragraph 5 of the Law was used.

- (ii) Date of revaluation: March 31, 2000.
- (b) Odakyu Shoji Co., Ltd.
  - (i) Revaluation method

The Revaluation was performed by adjusting the road rating pursuant to Article 2, Paragraph 4 of the Enforcement Ordinance for the Law Concerning Revaluation Reserve for Land proclaimed on March 31, 1998.

(ii) Date of revaluation: February 28, 2002.

	Millions of yen		Thousands of U.S. dollars
	2013	2014	2014
Difference between market value			
of relevant land and its book value			
after revaluation	¥(155)	¥(157)	\$(1,521)
Difference related to leasing real			
estate of the above amount	(1)	(5)	(51)

### NOTE 7 CONSOLIDATED STATEMENTS OF INCOME

## (I) Provision for bonuses and employees' retirement benefit expenses are as follows:

	Millions of yen		Thousands of U.S. dollars
	2013	2014	2014
Provision for bonuses	¥7,289	¥7,405	\$71,739
Net periodic benefit cost	5,119	4,298	41,635

## (2) Write-downs in inventories due to decline in profitability included in operating expenses and cost of sales of transportation are as follows:

Millions	of yen	Thousands of U.S. dollars
2013	2014	2014
¥1,519	¥267	\$2,582

## (3) Major components of selling, general and administrative expenses are as follows:

	Millions of yen		Thousands of U.S. dollars
	2013	2014	2014
Personnel expenses	¥40,634	¥40,884	¥396,084
Expenses	33,297	33,717	326,652
Taxes	1,946	2,065	20,003
Depreciation and amortization	5,475	5,010	48,539
Amortization of goodwill	809	48	467

## (4) Details of gain on sales of noncurrent assets are as follows:

Millions	of yen	Thousands of U.S. dollars
2013	2014	2014
Land and buildings	Vehicles	Vehicles
¥3,265	¥243	\$2,352

### (5) Details of loss on sales of noncurrent assets are as follows:

Millions	s of yen	Thousands of U.S. dollars
2013	2014	2014
Land and buildings	Land and buildings	Land and buildings
¥274	¥5,207	\$50,449

### NOTE 8 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

### The amount of reclassification adjustment and tax effect relating to other comprehensive income are as follows:

	Million	Thousands of U.S. dollars	
	2013	2014	2014
Unrealized gain on securities:			
Gain arising during the year	¥14,174	¥3,680	\$35,655
Reclassification adjustments	92	17	159
Amount before income tax effect	14,266	3,697	35,814
Income tax effect	(4,954)	(1,279)	(12,389)
Subtotal	9,312	2,418	23,425
Share of other comprehensive income of associates accounted for using equity method:			
Gain arising during the year	323	(30)	(297)
Share of other comprehensive income of			
associates accounted for using equity method	323	(30)	(297)
Total other comprehensive income	¥ 9,635	¥ 2,388	\$23,128

### NOTE 9 CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

Year ended March 31, 2013

### (I) Class and total number of issued shares and class and number of treasury shares

Class	Number of shares at beginning of the fiscal year (shares)	Number of shares increased during the fiscal year (shares)	Number of shares decreased during the fiscal year (shares)	Number of shares at the end of the fiscal year (shares)
Common stock	736,995,435	_	_	736,995,435
Treasury stock (Note)	15,192,333	222,015	11,812	15,402,536

Note: The increase of treasury stock includes an increase of 177,704 shares in purchase of shares which were less than a share-trading unit, an increase of 44,165 shares in purchase of the Company's treasury stock from the subsidiaries, and an increase of 146 shares due to the change of interest for equitymethod affiliates. The decrease of 11,812 shares of treasury stock is due to the sale of odd-lot shares.

## (2) Matters regarding subscription rights to shares

Not applicable

## (3) Dividends

### (a) Dividend payments

Resolution	Class of shares	Total amount of dividends (millions of yen)	Dividend amount per share (yen)	Record date	Effective date
General meeting of share- holders on June 28, 2012	Common stock	¥2,903	¥4.00	March 31, 2012	June 29, 2012
Board of Directors' meeting on October 30, 2012	Common stock	¥2,540	¥3.50	September 30, 2012	December 7, 2012

(b) Of dividends with a record date falling in the fiscal year, those with an effective date falling in the following fiscal year

Resolution	Class of shares	Dividend resource	Total amount of dividends (millions of yen)	Dividend amount per share (yen)	Record date	Effective date
General meeting of shareholders on June 27, 2013	Common stock	Retained earnings	¥2,902	¥4.00	March 31, 2013	June 28, 2013

### Year ended March 31, 2014

### (1) Class and total number of issued shares and class and number of treasury shares

Class	Number of shares at beginning of the fiscal year (shares)	Number of shares increased during the fiscal year (shares)	Number of shares decreased during the fiscal year (shares)	Number of shares at the end of the fiscal year (shares)
Common stock	736,995,435	_	_	736,995,435
Treasury stock (Note)	15,402,536	298,773	12,188	15,689,121

Note: The increase of treasury stock includes an increase of 254,308 shares in purchase of shares which were less than a share-trading unit, an increase of 44,165 shares in purchase of the Company's treasury stock from the subsidiaries, and an increase of 300 shares due to the change of interest for equitymethod affiliates. The decrease of 12,188 shares of treasury stock is due to the sale of odd-lot shares.

### (2) Matters regarding subscription rights to shares

Not applicable

### (3) Dividends

### (a) Dividend payments

Resolution	Resolution Type of shares		Dividends paid		Dividend per share		Effective date	
- Nesolation	1700 01 31141 03	Millions of yen	ons of yen Thousands of U.S. dollars Yen U.S. dollars		Record date	Lifective date		
General meeting of shareholders on June 27, 2013	Common stock	¥2,902	\$28,116	¥4.00	\$0.04	March 31, 2013	June 28, 2013	
Board of Directors' meeting on October 30, 2013	Common stock	2,901	28,107	4.00	0.04	September 30, 2013	December 6, 2013	

(b) Of dividends with a record date falling in the fiscal year, those with an effective date falling in the following fiscal year

Resolution Type of sha		Source of	Dividends paid		Dividend per share		Record date	Effective date
- Nesolation	Type of situres	dividends	Millions of yen	Thousands of U.S. dollars	Yen	U.S. dollars	record date	Effective date
General meeting of shareholders on June 27, 2014	Common stock	Retained earnings	¥2,901	\$28,103	¥4.00	\$0.04	March 31, 2014	June 30, 2014

### NOTE 10 CONSOLIDATED STATEMENTS OF CASH FLOWS

### (I) The following table represents a reconciliation of cash and cash equivalents and cash and time deposits in the consolidated balance sheets:

	Million	Thousands of U.S. dollars	
	2013	2014	2014
Cash and time deposits	¥29,956	¥30,533	\$295,802
Marketable securities	10	10	97
Time deposits with a maturity of more than three months	(95)	(95)	(917)
Equity and debt securities with a maturity of more than three months	(10)	(10)	(97)
Cash and cash equivalents	¥29,861	¥30,438	\$294,885

## NOTE 11 | LEASE TRANSACTIONS

### (As lessee)

### (I) Finance lease transactions

The description on the financial lease transactions is omitted because it is immaterial.

### (2) Operating lease transactions

Future minimum lease payments for only non-cancelable contracts of operating lease transactions:

	Millions	Thousands of U.S. dollars	
	2013	2014	2014
Due within one year	¥2,460	¥1,609	\$15,589
Due after one year	3,399	4,062	39,350
Total	¥5,859	¥5,671	\$54,939

Note: Estimated amounts are used for transactions in which the lease amount is not finalized.

### (As lessor)

### (I) Finance lease transactions

The description on the financial lease transactions is omitted because it is immaterial.

### (2) Operating lease transactions

Future minimum lease payments for only non-cancelable contracts of operating lease transactions:

	Millions	Thousands of U.S. dollars		
	2013	2014	2014	
Due within one year	¥ 864	¥ 845	\$ 8,187	
Due after one year	753	790	7,656	
Total	¥1,617	¥1,617 <b>¥1,635</b>		

### (3) Sub-lease transaction

With regard to sub-lease transaction, due to little material significance, information concerning finance lease transactions is omitted.

### NOTE 12 FINANCIAL INSTRUMENTS

### (1) Matters regarding the conditions of financial instruments

### (a) Policies on financial instruments

It is the policy of the Group to limit its fund management to safe and highly liquid deposits while raising funds primarily through loans from financial institutions and the issuance of corporate bonds in view of the market climate and interest-rate trends. Derivatives are utilized for hedging against the risks described below, not for speculative purposes.

### (b) Qualitative information (risks and risk management system) on financial instruments

Trade receivables, which are operating receivables, are exposed to credit risk of customers. In regard to the credit risk, the business management departments of each business unit periodically monitor the status of collection of trade receivables by each customer, manage due dates and balances of trade receivables, and identify and mitigate the default risk of customers at an early stage.

Investment securities are mainly equities acquired in connection with business and are exposed to volatility risks of their market prices. The monitored fair values are reported periodically to the Board of Directors

Accounts payable, which are operating liabilities, are mostly due within one year.

Borrowings and corporate bonds are intended to procure funds necessary mainly for capital investments and working capital. Borrowings with floating interest rates are exposed to interest-rate fluctuation risk. The long-term portions of borrowings are utilized as derivative transactions (interest-rate swaps) to hedge the risks. These derivative transactions are utilized for every individual agreement to convert variable interest rates on borrowings to fixed interest rates. As for interest-rate swap agreements meeting certain hedging criteria, the evaluation of hedge effectiveness is omitted.

In addition, the borrowings and account payable are exposed to liquidity risks. The Group manages liquidity risks in such a manner that each group company makes and updates its cash flow management plan on a monthly basis.

### (c) Supplemental information on fair values

The fair values of financial instruments are calculated based on market prices, or by using reasonable estimates when market prices are no available. These estimates include variable factors, and are subject to fluctuation due to changes in the underlying assumptions. The contract amounts of the derivatives discussed in Note 14, "Derivative Financial Instruments" below are not an indicator of the market risk associated with derivative transactions.

## (2) Matters regarding fair values of financial instruments

Book value, fair value and the differences between them as of the end of the previous fiscal year and fiscal year under review are as shown below. (It excludes those whose fair values were hard to determine. Please see Note 2.)

		Millions of yen				Tho	ousands of U.S. dolla	ars	
		2013			2014			2014	
	Book value	Fair value	Difference	Book value	Fair value	Difference	Book value	Fair value	Difference
(I) Cash and time deposits	¥ 29,956	¥ 29,956	¥ —	¥ 30,533	¥ 30,533	¥ —	\$ 295,802	\$ 295,802	\$ <b>—</b>
(2) Notes and accounts receivable	20,188	20,188	_	22,189	22,189	_	214,970	214,970	_
(3) Investment securities									
(a) Held-to-maturity debt securities	46	47	1	46	47	I	448	453	5
(b) Available-for-sale securities	50,962	50,962	_	54,647	54,647	_	529,419	529,419	_
(4) Notes and accounts payable	(27,433)	(27,433)	_	(28,245)	(28,245)	_	(273,638)	(273,638)	_
(5) Short-term loans	(161,135)	(161,135)	_	(159,371)	(159,371)	_	(1,543,993)	(1,543,993)	_
(6) Corporate bonds*1	(235,000)	(242,062)	7,062	(205,000)	(210,304)	5,304	(1,986,049)	(2,037,430)	51,381
(7) Long-term loans*2	(268,618)	(283,264)	14,646	(267,223)	(280,302)	13,079	(2,588,866)	(2,715,582)	126,716
(8) Long-term liabilities incurred for									
purchase of railway transport facilities*3	(141,606)	(141,606)		(131,261)	(131,261)	_	(1,271,658)	(1,271,658)	_
(9) Derivative transactions	¥ —	¥ —	¥ —	¥ —	¥ —	¥ —	\$ <u> </u>	\$ <u> </u>	\$ <b>—</b>

<sup>\*1.</sup> Corporate bonds include its redemptions due within one year.

<sup>\*2.</sup> Long-term loans include a current portion of long-term debts.

<sup>\*3.</sup> Long-term liabilities incurred for purchase of railway transport facilities includes its repayments due within one year.

### Note 1. Calculation method of fair values of financial instruments

- (1) Cash and time deposits and (2) Notes and accounts receivable The book values of cash and time deposits and trade receivables approximate fair value because of their short maturities.
- (3) Investment securities
  - The fair values of stocks are determined using the quoted price at the stock exchange, while the fair values of receivables are determined using the quoted price at the stock exchange or the quoted price obtained from the financial institutions. Regarding notes to securities according to holding purposes, refer to Note 13, "Securities."
- (4) Notes and accounts payable and (5) short-term loans The book values of accounts payable and short-term loans approximate fair value because of their short maturities.
- (6) Corporate bonds The fair value of corporate bonds is based on the quoted market price.
- (7) Long-term loans For long-term loans, fair value is determined by discounting

- the total amount of principal and interest at the assumed interest rate on new loans of the same type. Long-term loans with floating interest rates are subject to interest-rate swap exceptional procedures, and, therefore, the fair value is determined by discounting the total amount of interest and principal together with the interest-rate swap at the interest rate assumed in a reasonable manner for new loans of the same type.
- (8) Long-term liabilities incurred for purchase of railway transport facilities
  - The book value of long-term liabilities incurred for purchase of railway transport facilities approximates fair value because the fair values of floating-rate long-term debts reflect market interest rates within a short period of time.
- (9) Derivatives
  - Please see Note 14, "Derivative Financial Instruments," for information on derivative transactions.

Note 2. The book value of financial instruments whose fair value is extremely difficult to ascertain

	Millio	Millions of yen		
	2013	2014	2014	
Unlisted stocks	¥3,647	¥3,636	\$35,226	
Investment in limited partnerships and the like	714	692	6,705	

These items are not included in "(b) Available-for-sale securities in (3) Investment securities," because it is very difficult to identify fair values.

### Note 3. Redemption schedule for financial assets with maturities

Year ended March 31, 2013

		Millions of yen						
	Within one year	One to five years	Five to 10 years	After 10 years				
Cash and time deposits	¥29,956	¥—	¥	¥—				
Trade receivables	20,188	_	_	_				
Held-to-maturity debt securities:								
Government bonds	10	26	10	_				
Total	¥50,154	¥26	¥IO	¥—				

### Year ended March 31, 2014

	Millions of yen				Thousands of U.S. dollars			
	Within one year	One to five years	Five to 10 years	After 10 years	Within one year	One to five years	Five to 10 years	After 10 years
Cash and time deposits	¥30,533	¥—	¥—	¥—	\$295,802	\$—	<b>\$</b> —	<b>\$</b> —
Trade receivables	22,189	_	_	_	214,970	_	_	_
Held-to-maturity debt securities:								
Government bonds	36	_	10	_	351	_	98	_
Total	¥52,758	¥—	¥10	¥—	\$511,123	\$—	\$98	\$—

Note 4. Redemption schedule for corporate bonds, long-term loans and long-term liabilities incurred for purchase of railway transport facilities after the consolidated closing date

Year ended March 31, 2013

	Millions of yen							
	Within one year	One to two years	Two to three years	Three to four years	Four to five years	Over five years		
Corporate bonds*	¥70,000	¥40,000	¥45,000	¥20,000	¥10,000	¥ 50,000		
Long-term loans*2	34,862	20,380	31,496	27,389	17,839	136,652		
Long-term liabilities incurred for purchase of railway transport facilities*3	10,047	10,212	9,494	9,629	9,767	88,875		

### Year ended March 31, 2014

	Millions of yen						
	Within one year	One to two years	Two to three years	Three to four years	Four to five years	Over five years	
Corporate bonds*	¥40,000	¥45,000	¥50,000	¥10,000	¥20,000	¥ 40,000	
Long-term loans*2	20,381	31,594	27,758	18,207	35,069	134,214	
Long-term liabilities incurred for purchase							
of railway transport facilities*3	10,238	9,510	9,639	9,769	9,901	78,830	

	Thousands of U.S. dollars						
	Within one year	One to two years	Two to three years	Three to four years	Four to five years	Over five years	
Corporate bonds*	\$ 387,522	\$435,962	\$484,402	\$ 96,880	\$193,761	\$ 387,522	
Long-term loans*2	197,455	306,079	268,917	176,393	339,749	1,300,273	
Long-term liabilities incurred for purchase of railway transport facilities*3	99,185	92,135	93,379	94,641	95,920	763,710	

<sup>\*1.</sup> Corporate bonds include its redemptions due within one year.

<sup>\*2.</sup> Long-term loans include a current portion of long-term debts.

<sup>\*3.</sup> Long-term liabilities incurred for purchase of railway transport facilities includes its repayments due within one year. The above amounts are equivalent sum of figures of the consolidated balance sheets that removed consumption taxes.

### NOTE 13 **SECURITIES**

## (I) Marketable held-to-maturity debt securities

Year ended March 31, 2013

· · · · · · · · · · · · · · · · · · ·					
	-	Millions of yen			
	Book value	Fair value	Difference		
Securities, whose fair value exceeds their book value:					
Government bonds	¥36	¥37	¥I		
Securities, whose fair value does not exceed their book value:					
Government bonds	10	10	(0)		
Total	¥46	¥47	¥Ι		

### Year ended March 31, 2014

	Millions of yen			Tho	rs	
	Book value	Fair value	Difference	Book value	Fair value	Difference
Securities, whose fair value exceeds their book value:						
Government bonds	¥10	¥II	¥Ι	\$ 97	\$103	\$ 6
Securities, whose fair value does not exceed their book value:						
Government bonds	36	36	(0)	351	350	(1)
Total	¥46	¥47	¥Ι	\$448	\$453	\$ 5

### (2) Marketable other securities

Year ended March 31, 2013

		Millions of yen		
	Book value	Acquisition value	Difference	
Securities, whose fair value exceeds their book value:				
Stocks	¥48,409	¥14,092	¥34,317	
Securities, whose fair value does not exceed their book value:				
Stocks	2,553	2,926	(373)	
Total	¥50,962	¥17,018	¥33,944	

Note: Unlisted stocks of ¥3,646 million on the consolidated balance sheet and investment in limited partnerships and the like of ¥713 million on the consolidated balance sheet are not included in the above "Marketable other securities" because it is very difficult to identify fair values.

### Year ended March 31, 2014

		Millions of yen			Thousands of U.S. dollars		
	Book value	Acquisition value	Difference	Book value	Acquisition value	Difference	
Securities, whose fair value exceeds their book value:			<u>'</u>				
Stocks	¥54,337	¥16,683	¥37,654	\$526,422	\$161,625	\$364,797	
Securities, whose fair value does not exceed their book value:							
Stocks	310	323	(13)	2,997	3,129	(132)	
Total	¥54,647	¥17,006	¥37,641	\$529,419	\$164,754	\$364,665	

Note: Unlisted stocks of ¥3,636 million on the consolidated balance sheet and investment in limited partnerships and the like of ¥692 million on the consolidated balance sheet are not included in the above "Marketable other securities" because it is very difficult to identify fair values.

### (3) The net gain (loss) on sale of other marketable securities The description on the net gain (loss) on sale of other marketable

securities is omitted because it is immaterial.

### (4) Impairment losses on marketable securities

Impairment losses on marketable securities are omitted because they are immaterial.

The Group records an impairment loss on marketable securities if their market value declines by 50% or more below their respective book value. For securities whose market value has declined by more than 30% but less than 50% below the book value, the Group considers the possibility of recovery and records the amount expected to be unrecoverable as an impairment.

### NOTE 14 DERIVATIVE FINANCIAL INSTRUMENTS

## (I) Derivatives to which hedge accounting is not applied

Not applied.

## (2) Derivatives to which hedge accounting is applied

(Interest rate)

Year ended March 31, 2013

				Millions of yen	
Hedge accounting Fair value method	Type of derivatives	Major hedged item	Contract amount	Due after one year	Fair value
Special treatment for interest-rate swap	Interest-rate swaps Receive floating rate Pay fixed rate	Long-term loans	¥19,998	¥16,828	(Note)

Note: As interest rate swap transactions meeting certain hedging criteria are accounted to be combined with long-term loans as hedged items, their fair values are included in those of long-term loans.

### Year ended March 31, 2014

			Millions of yen			Thousands of U.S. dollars		
Hedge accounting Fair value method	Type of derivatives	Major hedged item	Contract amount	Due after one year	Fair value	Contract amount	Due after one year	Fair value
Special treatment for interest-rate swap	Interest-rate swaps Receive floating rate Pay fixed rate	Long-term loans	¥16,828	¥16,800	(Note)	\$163,026	\$162,759	(Note)

Note: As interest rate swap transactions meeting certain hedging criteria are accounted to be combined with long-term loans as hedged items, their fair values are included in those of long-term loans.

### NOTE 15 **EMPLOYEES' RETIREMENT BENEFITS**

Year ended March 31, 2013

### (I) Overview of retirement benefit system adopted

The Company and its consolidated subsidiaries offer a corporate pension fund plan based on a defined benefit plan and a lump-sum retirement payment plan, as well as the Smaller Enterprise Retirement Allowance Mutual Aid Scheme, while the Company and certain consolidated subsidiaries have adopted a defined contribution scheme, in addition to a defined benefit plan. These Companies may also pay extra retirement allowances to employees at retirement.

### (2) Details of employees' retirement benefits obligation

	Millions of yen
	2013
(a) Projected benefit obligations	¥(93,785)
(b) Plan assets	67,422
(c) Funded status (a+b)	(26,363)
(d) Unrecognized actuarial loss	4,259
(e) Unrecognized prior service cost	(705)
(f) Net amount recognized (c+d+e)	(22,809)
(g) Prepaid pension cost	212
(h) Employees' retirement benefits (f-g)	¥(23,021)

Note: Certain consolidated subsidiaries calculated the retirement benefit obligations using the simplified method.

### (3) Details of employees' retirement benefits obligation

	Millions of yen
	2013
(a) Service cost	¥2,806
(b) Interest cost	1,796
(c) Expected return on plan assets	(732)
(d) Recognized actuarial loss	1,476
(e) Amortization of prior service cost	(227)
(f) Net periodic benefit cost (a+b+c+d+e)	¥5,119

Note: Besides the above net periodic benefit cost, benefit costs related to the defined contribution plan (¥461 million) and the Smaller Enterprise Retirement Allowance Mutual Aid Scheme (¥239 million) are included.

### (4) Assumptions used in accounting for the employees' retirement benefit plans

(a) Periodic distribution method for estimated amount of retirement benefits

Allocated equally to each service year using the estimated number of total service years.

(b) Discount rate: Primarily 1.6%

(c) Expected rate of return on plan assets: Primarily 1.0%

- (d) Periods over which the prior service cost are amortized Primarily 10 years (Past service costs are posted in expenses based on the straight-line method for a fixed period of years within the average remaining service years of employees when costs accrue from their service).
- (e) Periods over which the actuarial differences are amortized Primarily 10 years (Actuarial differences are posted in expenses after the consolidated fiscal year following their accruals based on the declining-balance method for a fixed period of years within the average remaining service years of employees).

### Year ended March 31, 2014

### (I) Overview of retirement benefit system adopted

The Company and its consolidated subsidiaries offer a corporate pension fund plan based on a defined benefit plan and a lump-sum retirement payment plan, as well as the Smaller Enterprise Retirement Allowance Mutual Aid Scheme, while the Company and certain consolidated subsidiaries have adopted a defined contribution scheme, in addition to a defined benefit plan. These Companies may also pay extra retirement allowances to employees at retirement.

Certain consolidated subsidiaries calculated the retirement benefit obligations using the simplified method.

### (2) Defined benefit plans

(a) Movements in defined benefit obligations including plans applying the simplified method

	Millions of yen	Thousands of U.S. dollars
	2014	2014
Balance as of April 1, 2013	¥93,785	\$908,589
Service cost	3,054	29,589
Interest cost	1,524	14,766
Actuarial differences	414	4,012
Benefits paid	(6,440)	(62,388)
Other	51	495
Balance as of March 31, 2014	¥92,388	\$895,063

(b) Movements in plan assets including plans applying the simplified method

Millions of yen	Thousands of U.S. dollars
2014	2014
¥67,422	\$653,185
789	7,646
4,439	43,005
4,387	42,497
(4,603)	(44,591)
¥72,434	\$701,742
	2014 ¥67,422 789 4,439 4,387 (4,603)

(c) Reconciliation between the ending balance of the funded defined benefit obligation and plan assets and net defined benefit liabilities recorded in the consolidated balance sheet

	Millions of yen	Thousands of U.S. dollars	
	2014	2014	
Funded defined benefit obligations	¥ 67,856	\$ 657,385	
Plan assets	(72,434)	(701,742)	
	(4,578)	(44,357)	
Unfunded defined benefit obligations	24,533	237,678	
Net liability recorded in the consolidated			
balance sheet	19,955	193,321	
Net defined benefit liabilities	19,955	193,321	
Net liability recorded in the consolidated			
balance sheet	¥ 19,955	\$ 193,321	

(d) The components of retirement benefit expenses

	Millions of yen	Thousands of U.S. dollars
	2014	2014
Service cost	¥3,054	\$29,589
Interest cost	1,524	14,766
Expected return on pension assets	(789)	(7,646)
Amortization of actuarial differences	735	7,117
Amortization of prior service cost	(226)	(2,191)
Retirement benefit expenses on defined		
benefit plans	¥4,298	\$41,635

(e) The components of remeasurements of defined benefit plans (before tax effects) for the year ended March 31, 2014 are as follows:

	Millions of yen	Thousands of U.S. dollars
	2014	2014
Unrecognized prior service cost	¥(479)	\$(4,639)
Unrecognized actuarial differences	(500)	(4,847)
Total	¥(979)	\$(9,486)

### (f) Plan assets

(i) Components of plan assets

The plan assets consist of the following:

	2014
Bonds	36%
Equity securities	30
General account assets	24
Cash and time deposits	5
Other	5
Total	100%

(ii) Method of determining the long-term expected rate of return on plan assets

The long-term expected rate of return on plan assets is determined considering the current and future expected allocation of plan assets and the current and future expected long-term rates of return from the various components of the plan assets.

(g) The assumptions used for the year ended March 31, 2014 are as follows:

Discount rate..... .....Primarily 1.6% Long-term expected rate of return.....Primarily 1.0%

### (3) Defined contribution plans

The Company and its consolidated subsidiaries are required to contribute ¥465 million (\$4,501 thousand) to the defined contribution plan and ¥270 million (\$2,612 thousand) to the Smaller Enterprise Retirement Allowance Mutual Aid Scheme.

### NOTE 16 **DEFERRED TAX**

## (I) Significant components of deferred tax assets and liabilities

_	Millions of yen		Thousands of U.S. dollars
_	2013	2014	2014
Deferred tax assets:			
Employees' retirement benefits	¥ 10,206	¥ —	\$ —
Net defined benefit liabilities	_	8,799	85,242
Loss on impairment of fixed assets	8,161	7,318	70,897
Unrealized profits	6,857	6,720	65,107
Net operating loss carryforwards	6,129	5,386	52,185
Reserve for employees' bonuses	2,838	2,748	26,626
Excess depreciation	2,004	1,866	18,075
Loss on revaluation of land for sale	765	971	9,408
Accrued taxes	874	73 I	7,078
Asset retirement obligation	574	625	6,052
Allowance for doubtful accounts	322	297	2,875
Allowance for unredeemed gift certificates and others	299	295	2,859
Accrued fare	224	224	2,168
Other	4,328	4,319	41,844
Gross deferred tax assets	43,581	40,299	390,416
Less:Valuation allowance	(18,899)	(17,687)	(171,347)
Total deferred tax assets	¥ 24,682	¥ 22,612	\$ 219,069
Deferred tax liabilities:		·	-
Unrealized gains on securities	¥(11,950)	¥(13,228)	\$(128,154)
Reserve for deduction of property and equipment	(6,254)	(2,765)	(26,791)
Gain on securities contribution to employees' retirement benefits trust	(1,589)	(1,588)	(15,386)
Other	(425)	(671)	(6,497)
Total deferred tax liabilities	(20,218)	(18,252)	(176,828)
Net deferred tax assets and liabilities	¥ 4,464	¥ 4,360	\$ 42,241

Note: The net amounts of deferred tax assets and liabilities are included in the following categories of the consolidated balance sheet

=	Millions of yen		Thousands of U.S. dollars
	2013	2014	2014
Current assets—Deferred tax assets	¥ 5,482	¥ 5,404	\$ 52,351
Noncurrent assets—Deferred tax assets	6,101	5,945	57,597
Current liabilities—Deferred tax liabilities	(1)	(0)	(2)
Long-term liabilities—Deferred tax liabilities	¥(7,118)	¥(6,989)	\$(67,705)

Aside from the above, deferred tax assets and liabilities related to land revaluation are as follows:

_			
	Millions of yen		Thousands of U.S. dollars
	2013	2014	2014
Deferred tax asset related to land revaluation	¥ 1,023	¥ 575	\$ 5,570
Less:Valuation allowance	(1,023)	(575)	(5,570)
Total	_	_	_
Deferred tax liabilities related to land revaluation	(1,249)	(1,246)	(12,069)
Net deferred tax assets and liabilities related to land revaluation	¥(1,249)	¥(1,246)	\$(12,069)

## (2) A reconciliation of the significant differences between the normal effective statutory tax rate and the effective tax rate reflected in the accompanying consolidated statements of income

	2013	2014
The normal effective statutory tax rate	38.0%	38.0%
Adjustment:		
Permanently non-deductible expenses such as entertainment expenses	0.7	0.8
Permanently non-taxable income such as dividend income	(1.0)	(0.9)
Inhabitant taxes per capita	0.5	0.4
Change in valuation allowance	(5.9)	(2.6)
Downward adjustment of deferred tax assets (liabilities) at the end of the year due to change in tax rate	_	0.9
Other	1.5	(1.6)
Effective income tax rate	33.8%	35.0%

## (3) Adjustment of deferred tax assets and liabilities for enacted changes in tax laws and rates

A new tax reform act enacted on March 31, 2014 repealed the Special Reconstruction Corporation Tax from the fiscal years beginning on or after April 1, 2014. As a result, the statutory tax rate to be used in computing deferred tax assets and liabilities has been reduced from 38.0% to 35.6% for temporary differences expected to be settled in the fiscal year beginning on April 1, 2014.

As a result, deferred tax assets, net of deferred tax liabilities, decreased by ¥363 million (\$3,520 thousand) and deferred income taxes increased by the same amount as of and for the year ended March 31, 2014.

### NOTE 17 **BUSINESS COMBINATION**

At the Board of Directors' meeting held on December 19, 2012, Odakyu Electric Railway Co., Ltd. decided to effect a merger with its subsidiary, Odakyu Nishi-Shinjuku Building Co., Ltd. The Company, as the surviving company, completed the merger on April 1, 2013.

### (I) Outline of the Merger

- (a) Name and business of the merged entity Odakyu Nishi-Shinjuku Building Co., Ltd. Real estate leasing business
- (b) Date of the merger April 1, 2013
- (c) Legal form of the merger

The merger was an absorption-type merger, with the Company as the surviving company and Odakyu Nishi-Shinjuku Building Co., Ltd. as the company to be dissolved.

(d) Name of the entity after the merger Odakyu Electric Railway Co., Ltd.

### (e) Purpose of the merger

The Company undertook the merger to achieve more effective management and operational system for the adjacent assets held by the Company and Odakyu Nishi-Shinjuku Building Co., Ltd.

## (2) Accounting method

The Company applied the following accounting treatments stipulated by "Accounting Standard for Business Combinations" (ASBJ Statement No. 21; December 26, 2008) and "Revised Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10; December 26, 2008) for the transaction under common control.

### NOTE 18 LEASING REAL ESTATE

The Company and certain consolidated subsidiaries own leasing commercial facilities and leasing office buildings centering on the area around Tokyo and Kanagawa prefectures. As real estate of which some portions are used as leasing property includes portions used by the Company and certain consolidated subsidiaries, it is shown as "Other properties used as leasing properties."

The book values in the consolidated balance sheets, changes during the fiscal under review and fair values of real estate, of which some portions are used as leasing property, are determined as follows.

### (I) Fair value of leasing and other properties

Year ended March 31, 2013

		Millions of yen		
		Book value		
	March 31, 2012	Changes during the year	March 31, 2013	March 31, 2013
Leasing properties	¥128,779	¥ (892)	¥127,887	¥160,837
Other properties used as leasing properties	164,204	(2,177)	162,027	194,324

### Year ended March 31, 2014

		Millions	s of yen	
			Fair value	
	March 31, 2013	Changes during the year	March 31, 2014	March 31, 2014
Leasing properties	¥127,887	¥ (3,843)	¥124,044	¥160,137
Other properties used as leasing properties	162,027	(19,411)	142,616	172,908

		Thousands of	of U.S. dollars		
			Fair value		
	March 31, 2013	Changes during the year	March 31, 2014	March 31, 2014	
Leasing properties	\$1,238,977 \$ (37,229)		\$1,201,748	\$1,551,414	
Other properties used as leasing properties	1,569,727	(188,061)	1,381,666	1,675,136	

Notes: 1. The amount posted in the consolidated balance sheet is gained by deducting the accumulated depreciation and amortization from the acquisition cost.

- 2. The main component of increase for the year ended March 31, 2013 is ¥2,784 million in acquisition of the Nittochi Shinyurigaoka Building. The main factors attributable to the decrease are depreciation and amortization. The decrease for the year ended March 31, 2014 is due mainly to ¥16,917 million (\$163,892 thousand) in sale of equity in the Shinjuku Sanei Building.
- 3. The market value as of end of the fiscal year is based, for main transactions, on a real estate survey report prepared by a certified real estate appraiser, and for other transactions, on appraised value or price index considered to reflect the fair value.

### (2) Profit and loss on leasing properties

Year ended March 31, 2013

		Millions	of yen		
	Leasing income	Leasing expenses	Difference	Other gains or losses	
Leasing properties	¥11,847	¥ 7,110	¥4,737	¥(240)	
Other properties used as leasing properties	21,422	14,332	7,090	1,822	

### Year ended March 31, 2014

		Millions	of yen	
	Leasing income	Leasing expenses	Difference	Other gains or losses
Leasing properties	¥11,709	¥ 6,529	¥5,180	¥ (391)
Other properties used as leasing properties	20,019	13,373	6,646	(5,339)
		Thousands of	U.S. dollars	
	Leasing income	Leasing expenses	Difference	Other gains or losses
Leasing properties	\$113,440	\$ 63,257	\$50,183	\$ (3,785)
Other properties used as leasing properties	193,946	129,557	64,389	(51,724)

Note: Others gains or loss, primarily composed of loss on sale or loss on disposal, are recorded in extraordinary income (losses).

### NOTE 19 SEGMENT INFORMATION

### (I) Segment information

(a) Overview of the reportable segments

The Group's reportable segments are determined on the basis that separate financial information for such segments is available and examined periodically by the Board of Directors, which makes decisions regarding the allocation of management resources and assesses the business performances of such segments.

The Group's businesses provide goods and services that support our customers' daily lives primarily along the Odakyu lines, centered on transportation but including merchandising, real estate, hotel, restaurant and other services.

For this reason, the Group consists of business segments with the business department as the basis. The three reportable segments are "transportation," "merchandising," and "real estate."

The main goods and services that fall under these reportable segments are listed below.

Transportation.....Railway, bus, taxi, sightseeing boat, ropeway Merchandising.....Department store, supermarket Real estate.....Sale of land and buildings, leasing of buildings

(b) Valuation method for reportable operating income (loss) and asset amounts

The accounting method for reportable business segments is presented in accordance with "Summary of Significant Accounting Policies" in Note 2. The reportable operating income figures are based on operating income. Intersegment transactions are presented based on the current market prices at the time of this report.

(c) Information about sales, operating income, assets and others by reportable segment, for the years ended March 31, 2013 and 2014 was as follows:

Year ended March 31, 2013

		Millions of yen								
		Reportable segment		Other		Adjustment	Consolidated			
	Transportation	Merchandising	Real estate	(Note I)	Total	(Note 2)	(Note 3)			
Revenue from operations:					1					
Customers	¥166,382	¥221,062	¥ 55,333	¥72,447	¥ 515,224	¥ —	¥ 515,224			
Intragroup sales and transfers	3,228	2,587	5,439	23,843	35,097	(35,097)				
Total	¥169,610	¥223,649	¥ 60,772	¥96,290	¥ 550,321	¥ (35,097)	¥ 515,224			
Segment income	¥ 26,444	¥ 3,813	¥ 10,372	¥ 3,307	¥ 43,936	¥ 183	¥ 44,119			
Segment assets	¥672,542	¥ 77,397	¥381,329	¥86,432	¥1,217,700	¥ 46,802	¥1,264,502			
Other:										
Depreciation and amortization (Note 4)	¥ 31,504	¥ 5,141	¥ 9,681	¥ 4,342	¥ 50,668	¥ (244)	¥ 50,424			
Amortization of goodwill	_	_	744	26	770	39	809			
Loss on impairment of fixed assets	46	231	4	11,122	11,403	_	11,403			
Investment for affiliates applied for equity										
methods	6,440	_	_	_	6,440	_	6,440			
Increase in property and equipment and										
intangible assets (Note 4)	34,905	4,642	10,855	2,956	53,358	_	53,358			

- Notes: 1. "Other" represents the following businesses, which are not included in the above reportable segment: hotel, restaurant, travel agent, golf course, railway maintenance service, motor service station and car dealer, building management and maintenance, advertising agency, horticulture and gardening, bookkeeping service, insurance agency, nursing and child care.
  - 2. Adjustments are as follows:
    - (a) Adjustments of ¥183 million for operating income include ¥222 million of intersegment elimination and negative ¥39 million of amortization
    - (b) Adjustments for segment assets amounting to ¥46,802 million include negative ¥120,966 million of intersegment elimination and ¥167,768 million of the Group's assets that have not been distributed to reportable segments.
    - (c) Adjustments for depreciation and amortization amounting to negative ¥244 million represents intersegment elimination.
  - 3. "Segment income" is adjusted to operating income of consolidated statements of income.
  - 4. "Depreciation and amortization," and "Increase in property and equipment and intangible assets" include amortization and additions to long-term prepaid expenses.

### Year ended March 31, 2014

		Millions of yen							
		Reportable segment		Other		Adjustment	Consolidated		
	Transportation	Merchandising	Real estate	(Note I)	Total	(Note 2)	(Note 3)		
Revenue from operations:			·	-			1		
Customers	¥169,547	¥222,348	¥ 58,866	¥72,426	¥ 523,187	¥ —	¥ 523,187		
Intragroup sales and transfers	3,151	2,824	5,601	23,450	35,026	(35,026)	_		
Total	¥172,698	¥225,172	¥ 64,467	¥95,876	¥ 558,213	¥(35,026)	¥ 523,187		
Segment income	¥ 28,308	¥ 3,671	¥ 12,521	¥ 4,706	¥ 49,206	¥ 171	¥ 49,377		
Segment assets	¥670,417	¥ 76,869	¥356,617	¥85,736	¥1,189,639	¥ 54,706	¥1,244,345		
Other:									
Depreciation and amortization (Note 4)	¥ 31,504	¥ 5,043	¥ 9,286	¥ 3,060	¥ 48,893	¥ (241)	¥ 48,652		
Amortization of goodwill	3	_	_	_	3	45	48		
Loss on impairment of fixed assets	53	151	521	120	845	_	845		
Investment for affiliates applied for equity									
methods	7,166	_	_	_	7,166	_	7,166		
Increase in property and equipment and									
intangible assets (Note 4)	30,623	4,653	6,993	4,651	46,920	_	46,920		

		Thousands of U.S. dollars						
		Reportable segment		Other		Adjustment	Consolidated	
	Transportation	Merchandising	Real estate	(Note I)	Total	Adjustment (Note 2)	(Note 3)	
Revenue from operations:					'			
Customers	\$1,642,584	\$2,154,121	\$ 570,294	\$701,661	\$ 5,068,660	\$ <b>—</b>	\$ 5,068,660	
Intragroup sales and transfers	30,525	27,355	54,263	227,188	339,331	(339,331)	_	
Total	\$1,673,109	\$2,181,476	\$ 624,557	\$928,849	\$ 5,407,991	\$(339,331)	\$ 5,068,660	
Segment income	\$ 274,252	\$ 35,564	\$ 121,302	\$ 45,595	\$ 476,713	\$1,654	\$ 478,367	
Segment assets	\$6,495,024	\$ 744,712	\$3,454,922	\$830,617	\$11,525,275	\$ 529,991	\$12,055,266	
Other:								
Depreciation and amortization (Note 4)	\$ 305,209	\$ 48,860	\$ 89,963	\$ 29,643	\$ 473,675	\$ (2,334)	\$ 471,341	
Amortization of goodwill	33	_	_	_	33	434	467	
Loss on impairment of fixed assets	516	1,464	5,050	1,161	8,191	_	8,191	
Investment for affiliates applied for equity								
methods	69,425	_	_	_	69,425	_	69,425	
Increase in property and equipment and								
intangible assets (Note 4)	296,682	45,075	67,747	45,062	454,566		454,566	

Notes: 1. "Other" represents the following businesses, which are not included in the above reportable segment: hotel, restaurant, travel agent, golf course, railway maintenance service, motor service station and car dealer, building management and maintenance, advertising agency, horticulture and gardening, bookkeeping service, insurance agency, nursing and child care.

- 2. Adjustments are as follows:
  - (a) Adjustments of ¥171 million (\$1,654 thousand) for segment income include ¥216 million (\$2,088 thousand) of intersegment elimination and negative ¥45 million (negative \$434 thousand) of amortization of goodwill.
  - (b) Adjustments for segment assets amounting to ¥54,706 million (\$529,991 thousand) include negative ¥91,669 million (negative \$888,096 thousand) of intersegment elimination and ¥146,375 million (\$1,418,087 thousand) of the Group's assets that have not been distributed to reportable segments.
  - (c) Adjustments for depreciation and amortization amounting to negative \( \frac{\pmathbf{Y}}{241} \) million (negative \( \frac{\pmathbf{Z}}{2,334} \) thousand) represents intersegment
- 3. "Segment income" is adjusted to operating income of consolidated statements of income.
- 4. "Depreciation and amortization," and "Increase in property and equipment and intangible assets" include amortization and additions to long-term prepaid expenses.

### (2) Related information

(a) Information by product and service

Since the segments of products and services are the same as the reportable segments, information by product or service is omitted.

- (b) Information by geographical area
  - (i) Revenue from operations Since the revenues to external customers in Japan exceed 90% of the revenues from operations on the consolidated statements of income, the information is omitted.
  - (ii) Property and equipment Since the amount of property and equipment located in Japan exceeds 90% of the amount of property and equipment recorded on the consolidated balance sheets, the information is omitted.

(c) Information by major customer

Since sales to no customer account for 10% or more of the revenues from operations on the consolidated statements of income, information by major customer is omitted.

(3) Impairment loss of long-lived assets in reportable segments

The description on the Impairment loss of long-lived assets by segment for the year ended March 31, 2014 and 2013 is omitted because it is disclosed in "Segment information."

### (4) Information on amortization of goodwill and unamortized balance by reportable segment

Year ended March 31, 2013

			Millions	of yen		
	Transportation	Merchandising	Real estate	Other	Adjustment	Consolidated
Balance at the end of the fiscal year under review	¥—	¥—	¥—	¥—	¥98	¥98
under review	<del>_</del>	<del></del>	<del>_</del>	<del></del>	<del>=</del> 70	<del>+</del> 70
Year ended March 31, 2014						
			Millions	of yen		
	Transportation	Merchandising	Real estate	Other	Adjustment	Consolidated
Balance at the end of the fiscal year under review	¥—	¥—	¥—	¥—	¥53	¥53
	1		1			
			Thousands of	LIS dollars		
	Transportation	Merchandising	Real estate	Other	Adjustment	Consolidated
Balance at the end of the fiscal year	Transportation	i ici ci idi idisii ig	i cai estate	Outci	, lajasti ilett	Corisondated

### (5) Information on gain on negative goodwill by reportable segment

The description on gain on negative goodwill by segment for the year ended March 31, 2014 and 2013 is omitted because it is immaterial.

\$515

\$515

### NOTE 20 PRE SHARE INFORMATION

The following tables show net assets per share and net income per share.

	Υ	U.S. dollars	
	2013	2014	2014
Net assets	¥336.05	¥366.32	\$3.55
Net income—basic	27.26	34.72	0.34

Notes: 1. Diluted net income per share is not presented, as the Group did not hold any potentially dilutive securities for the years ended March 31, 2014 and 2013.

2. The basis for the respective calculation of net income per share is as follows:

	-	Yen	U.S. dollars
	2013	2014	2014
Net income	¥19,675	¥25,049	\$242,675
Amount not belonging to common stockholders	<u> </u>	_	_
Net income related to common shares	19,675	25,049	242,675
Weighted average number of shares issued and outstanding during the period (shares)	721,707,010	721,438,538	721,438,538

### NOTE 21 SUBSEQUENT EVENT

The directors of the Company approved a resolution for the issuance of the 65th series of unsecured bonds at a meeting of the Board of Directors convened on June 27, 2014. Details of the issuance are summarized as follows:

### (I) Amount:

¥15.0 billion

### (2) Interest rate:

Less than 0.7% per annum

### (3) Date of issuance:

Between June 27, and July 31, 2014

### (4) Term:

Three years

### (5) Purpose:

Capital expenditures

## ANNEXED CONSOLIDATED DETAILED SCHEDULES

Years ended March 31, 2013 and 2014

### | DETAILED SCHEDULE OF CORPORATE BONDS NO. 1

			Million	ns of yen	Thousands of U.S. dollars			D 1
Company	Name	Issue date	Balance as of April 1, 2013	Balance as of March 31, 2014	Balance as of March 31, 2014	Interest rate	Security	Redemption date
	Series 25 unsecured corporate bonds	Aug. 25, 1998	¥20,000	¥ 20,000	\$ 193,761	3.00%	None	Aug. 24, 2018
	Series 40 unsecured corporate bonds	Aug. 8, 2006	10,000	_	_	1.95	None	Aug. 8, 2013
	Series 41 unsecured corporate bonds	Aug. 8, 2006	20,000	20,000	193,761	2.24	None	Aug. 8, 2016
	Series 46 unsecured corporate bonds	Dec. 17, 2008	30,000 [30,000]	_	_	1.377	None	Dec. 17, 2013
	Series 49 unsecured corporate bonds	Aug. 12, 2009	10,000	10,000 [10,000]	96,880 [96,880]	0.932	None	Aug. 12, 2014
corporate bo Series 52 unse corporate bo Series 53 unse corporate bo Series 54 unse	Series 50 unsecured corporate bonds	Aug. 12, 2009	10,000	10,000	96,880	1.718	None	Aug. 12, 2019
	Series 52 unsecured corporate bonds	July 30, 2010	15,000 [15,000]	_	_	0.31	None	July 25, 2013
	Series 53 unsecured corporate bonds	Aug. 12, 2010	15,000	15,000	145,321	0.496	None	Aug. 12, 2015
	Series 54 unsecured corporate bonds	Dec. 17, 2010	10,000	10,000	96,880	0.956	None	Dec. 15, 2017
Odakyu Electric Railway Co., Ltd.	Series 55 unsecured corporate bonds	Dec. 17, 2010	10,000	10,000	96,880	1.367	None	Dec. 17, 2020
,	Series 56 unsecured corporate bonds	Jan. 31, 2011	15,000 [15,000]	_	_	0.39	None	Jan. 24, 2014
	Series 57 unsecured corporate bonds	July 29, 2011	15,000	15,000 [15,000]	145,321 [145,321]	0.38	None	July 25, 2014
	Series 58 unsecured corporate bonds	Jan. 31, 2012	15,000	15,000 [15,000]	145,321 [145,321]	0.34	None	Jan. 23, 2015
	Series 59 unsecured corporate bonds	July 31, 2012	15,000	15,000	145,321	0.24	None	July 24, 2015
	Series 60 unsecured corporate bonds	Oct. 18, 2012	10,000	10,000	96,880	0.846	None	Act. 18, 2022
	Series 61 unsecured corporate bonds	Jan. 31, 2013	15,000	15,000	145,321	0.22	None	Jan. 25, 2016
	Series 62 unsecured corporate bonds	July 31, 2013	_	15,000	145,321	0.28	None	July 25, 2016
	Series 63 unsecured corporate bonds	Dec. 13, 2013	_	10,000	96,880	0.905	None	Dec. 12, 2025
	Series 64 unsecured corporate bonds	Jan. 31, 2014	_	15,000	145,321	0.21	None	Jan. 25, 2017
Total	_	_	235,000 [70,000]	¥205,000 [40,000]	\$1,986,049 [387,522]	_	_	_

Notes: 1. The amounts in brackets in the columns of "Balance as of April 1, 2013" and "Balance as of March 31, 2014" are the current portion of the total amount and are recorded in current liabilities on the consolidated balance sheets.

<sup>2.</sup> Redemption schedule of bonds for five years subsequent to March 31, 2014.

	Millions of yen			Thousands of U.S. dollars					
Within one year	One to two years	Two to three years	Three to four years	Four to five years	Within one year	One to two years	Two to three years	Three to four years	Four to five years
¥40,000	¥45,000	¥50,000	¥10,000	¥20,000	\$387,522	\$435,962	\$484,402	\$96,880	\$193,761

### **NO. 2** DETAILED SCHEDULE OF LOANS PAYABLE

_	Millions of yen		Thousands of U.S. dollars		
	Balance as of April 1,2013	Balance as of March 31, 2014	Balance as of March 31, 2014	Average interest rate	Repayment deadline
Short-term loans	¥161,135	¥159,371	\$1,543,993	0.58%	_
Current portion of long-term debt	34,862	20,381	197,455	2.05	_
Current portion of lease obligations	497	436	4,228	_	_
Long-term loans (excluding current portion)	233,756	246,842	2,391,411	1.51	Apr. 27, 2015 to Feb. 27, 2034
Lease obligations (excluding current portion)	1,492	1,229	11,909	_	Apr. 1, 2015 to Sep. 30, 2020
Other interest-bearing debt:					
Long-term liabilities incurred for purchase of railway transport facilities	138,024 [10,047]	127,887 [10,238]	1,238,970 [99,185]	1.36	Sep. 14, 2014 to Mar. 22, 2038
In-house deposits	12,298	12,180	118,002	1.20	_
Total	¥582,064	¥568,326	\$5,505,968	_	_

Notes: 1. The "Average interest rate" of loans payable is the weighted average interest rate for outstanding loans payable as of end of the fiscal year under review.

- 2. The "Average interest rate" is not shown for lease obligations because the Company reported lease obligations before deducting interest in the consolidated balance sheets. The lease obligations exclude the amounts in sublease obligations.
- 3. The amounts in brackets in "Long-term liabilities incurred for purchase of railway transport facilities" in the "Other interest-bearing debt" column are the current portion of the total amount and are included in "Other" of current liabilities on the consolidated balance sheets. The long-term liabilities incurred for purchase of railway transport facilities are loan of its buying railway facilities from the Japan Railway Construction, Transport and Technology Agency. The above amounts are equivalent sum of figures of the consolidated balance sheets that removed consumption taxes.
- 4. The "In-house deposits" are included in "Other" of current liabilities on the consolidated balance sheets.
- 5. The repayment schedule of "Long-term loans (excluding current portion)," "Lease obligations (excluding current portion)" and "Long-term liabilities incurred for purchase of railway transport facilities" for five years subsequent to March 31, 2014. The following table excludes the payment schedule of in-house deposits because the repayment period is not defined.

		Millions of yen						
	One to two years	Two to three years	Three to four years	Four to five years				
Long-term debt	¥31,593	¥27,758	¥18,207	¥35,069				
Lease obligations	538	463	169	34				
Long-term liabilities incurred for purchase of railway transport facilities	9,510	9,639	9,769	9,901				
	Thousands of U.S. dollars							
	One to two years	Two to three years	Three to four years	Four to five years				
Long-term debt	\$306,079	\$268,917	\$176,393	\$339,749				
Lease obligations	5,208	4,487	1,637	327				
Long-term liabilities incurred for purchase of railway transport facilities	92,135	93,379	94,641	95,920				

### (3) Schedule of asset retirement obligations

A description is omitted pursuant to regulations on consolidated financial statements in Japan, since the amounts of asset retirement obligations at the beginning of the year ended March 31, 2013 and the end of the year ended March 31, 2014 are both less than 1% of the total of liabilities and net assets of the respective fiscal years.