SELECTED FINANCIAL DATA Year ended March 31

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Consolidated	Millions of yen									
	2015	2016	2017	2018	2019					
Results for the year:										
Revenue from operations	¥ 518,715	¥ 529,812	¥ 523,032	¥ 524,661	¥ 526,676					
Operating income	49,858	49,858 52,935 49,9		51,465	52,090					
Ordinary income	44,098	45,695	46,639	47,892	49,688					
Income before income taxes	47,259	42,576	39,712	43,941	45,195					
Net income attributable to owners of the parent	30,147	27,498 26,06		29,328	32,468					
Comprehensive income	50,029	15,504 28,472		33,333	30,280					
Per share of common stock (in yen):										
Net income—basic	¥ 41.80	¥ 76.27	¥ 72.31	¥ 81.36	¥ 90.11					
Year-end financial position:										
Total assets	¥1,253,849	¥1,257,332	¥1,270,102	¥1,297,335	¥1,312,434					
Net assets	308,210	317,023	338,703	366,467	389,181					

	Millions of yen									
2015		2016		2017		2018		2019		
¥Ι	62,329	¥	l 64,757	¥Ι	66,445	¥	169,556	¥	173,901	
	38,417		42,294		39,824		40,360		41,398	
	32,559		34,131		36,163		36,788		38,963	
	36,309		33,028		31,843		36,786		36,522	
	22,410	21,289		22,516		25,834			25,983	
¥	30.91	¥	58.74	¥	62.13	¥	71.29	¥	71.72	
	8.50		9.00		14.50		20.00		21.00	
¥1,0	¥1,092,586		¥1,101,992		¥1,107,878		¥1,131,724		¥1,130,260	
2	260,496		271,951		286,890		307,463		324,046	
	¥ ¥ ¥1,0	¥ 162,329 38,417 32,559 36,309 22,410 ¥ 30.91 8.50 ¥1,092,586	¥ 162,329 ¥ 38,417 32,559 36,309 22,410 ¥ 30.91 ¥ 8.50 ¥1,092,586 ¥1,	¥ 162,329 ¥ 164,757 38,417 42,294 32,559 34,131 36,309 33,028 22,410 21,289 ¥ 30,91 ¥ 58.74 8.50 9.00 ¥1,092,586 ¥1,101,992	2015 2016 2 ¥ 162,329 ¥ 164,757 ¥ 1 38,417 42,294 32,559 34,131 36,309 33,028 36,309 33,028 22,410 21,289 30,91 ¥ 58,74 ¥ 8,50 9,00 41,092,586 ¥1,101,992 ¥1,1	2015 2016 2017 ¥ 162,329 ¥ 164,757 ¥ 166,445 38,417 42,294 39,824 32,559 34,131 36,163 36,309 33,028 31,843 22,410 21,289 22,516 ¥ 30,91 ¥ 58,74 ¥ 62.13 8,50 9,00 14,50 ¥1,092,586 ¥1,101,992 ¥1,107,878	2015 2016 2017 2 ¥ 162,329 ¥ 164,757 ¥ 166,445 ¥ 38,417 42,294 39,824 39,824 32,559 34,131 36,163 36,309 33,028 31,843 22,410 21,289 22,516 ¥ 30.91 ¥ 58.74 ¥ 62.13 ¥ 8.50 9.00 14.50 41,007,878 ¥1,007,878	2015 2016 2017 2018 ¥ 162,329 ¥ 164,757 ¥ 166,445 ¥ 169,556 38,417 42,294 39,824 40,360 32,559 34,131 36,163 36,788 36,309 33,028 31,843 36,786 22,410 21,289 22,516 25,834 * 30.91 ¥ 58.74 ¥ 62.13 ¥ 71.29 8.50 9.00 14.50 20.00 ¥1,092,586 ¥1,101,992 ¥1,107,878 ¥1,131,724	2015 2016 2017 2018 ¥ 162,329 ¥ 164,757 ¥ 166,445 ¥ 169,556 ¥ 38,417 42,294 39,824 40,360 ¥ 36,788 4 32,559 34,131 36,163 36,788 4 4 4 4 36,309 33,028 31,843 36,786 4<	

Notes: 1. The Company implemented a share consolidation in which two shares are consolidated into one share on October 1, 2016. Net income per share and cash dividends per share are calculated based on the assumption that the share consolidation was executed at the beginning of the fiscal year ended March 31, 2016 (For per share of common stock, see Note 20 of the Notes to Consolidated Financial Statements). 2. "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, February 16, 2018) has been applied from the beginning of the fiscal year ended March 31, 2019. The change applies retroactively to the figures of the previous fiscal year.

