

Fact Book 2022

March 31, 2023

*Environmental data partially revised on September 7, 2023

Contents



1. Comp	Dany Profile	
	Consolidated financial data for individual segments	,
	Main Business Areas	4
	Trends in Population of Area along the Odakyu Line	!
	Business Planning Structure ial issues	(
(Six material issues	7
ſ	Main Initiatives for Material issues	8
Ⅲ. Busin	iess Areas	
(Overview by Segment	16
I	Initiatives along the Odakyu Line	24
IV. Other	Information	
A	Approach to Shareholder Returns	31
F	Price Performance Chart	32
V. Finan	cial Data	

.Company Profile II .Material issues III. Business Areas

IV.Other Information

V. Financial Data

odakyu Consolidated financial data for individual segments (10-year consolidated financial data, seep.33)

< Revenue from operations >

* The Company is adopting standards, such as "Accounting Standard for Revenue Recognition", from FY2021,



< Operating income >



■ Overview by Segment (Number of consolidated subsidiaries : 35, Number of equity-method affiliates : 2)

Transportation

Railway business



· Bus business, etc.





Merchandising

Department stores



· Stores and retail, etc.



Real Estate

· Real estate sales









Other Businesses

· Restaurant business, etc.







Shiniuku

Одакуи

Main Business Areas

The Odakyu Line is a major private railway line, with its main terminal at Shinjuku Station, that connects Tokyo with Kanagawa Prefecture.

What makes the Odakyu Line special is that it links the city center with residential districts and tourist attractions.

<Outline of Area along the Odakyu Line>

Operating Kilometers : 120.5km

Daily average

passengers : 1.78 million people

Number of stations : 70 stations

 Stations averaging more than 100,000 boarding/alighting passengers per day* (11 stations)

* As of 2019

<Overview of the Area Served by the Odakyu Line> (27 Cities, Towns and Villages)

Area : 1,226km²

Population : 5.22 million people *Oct. 2022

Number of households : 2.6 million *Oct. 2022



Hakone



Enoshima / Kamakura

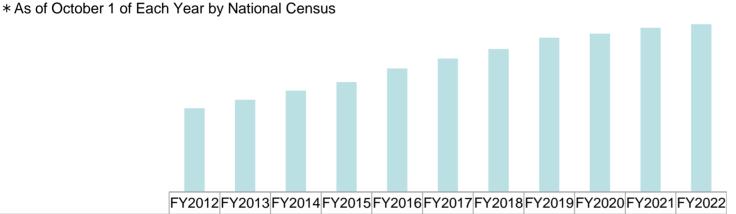


V. Financial Data I .Company Profile II .Material issues III. Business Areas IV.Other Information

Trends in Population of Area along the Odakyu Line

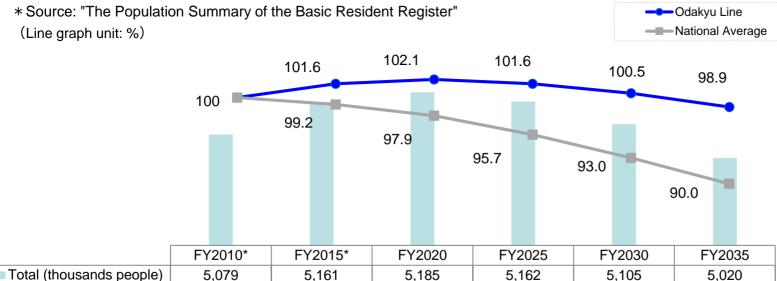


■ Trends in Population of Area along the Odakyu Railway Lines (Result)



Total (thousands people) 5,035 5.054 5,074 5,093 5,123 5,145 5,166 5,191 5,200 5,213 5,221 Rate of change 0.3 0.4 0.4 0.4 0.6 0.4 0.4 0.5 0.2 0.2 0.2

■ Forecasted Trend in the Population of the Area along the Odakyu Line



< 27 municipalities along the Odakvu Line >

Tokvo Shiniuku Shibuva Setagava Komae Tama Inagi Machida

Kanagawa	
Tama, Kawasaki	Asao, Kawasaki
Sagamihara*	Zama
Ebina	Atsugi
Kiyokawa	Aikawa
Isehara	Nakai
Hadano	Matsuda
Oi	Kaisei
Minami-Ashigara	Odawara
Hakone	Yamato
Ayase	Fujisawa
*Population data for Sag The population data in t	he upper chart do not

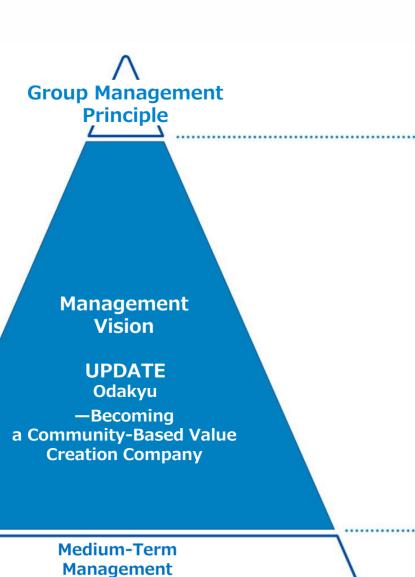
include the four towns that were merged into Sagamihara (Sagamiko, Tsukui, Shiroyama and Fujino).

*result



Business Planning Structure

Plan (FY2023-FY2026)



Group's Management Principle

Action Guidelines

Becoming a Community-Based Value Creation Company

In order to grow together with communities along the Odakyu Line and in areas where we operate businesses, we will evolve into a company that creates new value in communities, such as customer experience and lowering of the environmental load, by constantly striving to think outside the box.

Promotion of sustainability management

Shift in Odakyu's main business domains

Renewal of business portfolio

Period of Structural Reform (FY2021-FY2023)
Recover business conditions and make reforms for a period of rapid growth

Period of Rapid Growth (FY2024-FY2030)
Promote business creation and expansion related to the sustainable future growth of the Odakyu Group

Concrete initiatives

Selection of six material issues

II .Material issues

Material issues

(Key social issues to be faced

- 1. Safety and peace of mind
- Provision of public transportation services that prioritize safety and peace of mind
- Pursuit of a society where anyone can live with peace of mind
- Safe and reliable public transportation
- Barrier-free society
- Cyber crime and natural disasters

- 2. Community development and local communities
- Realization of community development that combines work, residence, commerce, education, and recreation, and wellness
- Community development that utilizes local assets

- Declining birthrate and aging society
- Decrease in vitality of local communities
- Intensified competition between urban and local communities
- Innovation of technology

- 3. Daily life and tourism experiences
- Promotion of rich lifestyles that utilize technology
- Provision of region-specific tourism experiences

- Diversification of lifestyles
- Increase in mobility impaired people
- Innovation of technology
- Over-tourism and inhound tourism.

4. Environment (carbon neutrality)

- Realization of a decarbonized society through energy conservation, renewable energy, electrification, and collaboration with local communities
- Realization of a resource recycling society, the aim of Beyond Waste
- Response to climate change (decarbonization and resource recycling in local communities)
- Shift to public transportation with a low environmental impact
- Conservation of forests, the countryside, rivers, and oceans

- 5. Development of value-creating human resources
- Cultivation of a corporate culture that enables all employees to work in their own unique way
- Development of human resources to achieve sustainable management

- Diversity and inclusion
- Labor shortage
- Work style diversification

6. Governance

- Realization of an optimal governance structure that supports the expectations of all stakeholders
- Disclosure of non-financial information
- Sustainable corporate management

<reference> •

- INTEGRATED REPORT : https://www.odakyu.jp/ir/integratedreport/
- Financial report : https://www.odakyu.jp/ir/securities/
- Safety report : https://www.odakyu.jp/csr/safety/safety report/
- Corporate Governance Report : https://www.odakyu.jp/ir/

I .Company Profile II .Material issues III .Business Areas IV .Other Information V .Financial Data

1. Safety and peace of mind



■ Odakyu Electric Railway Utilization of railway station barrier-free fare system

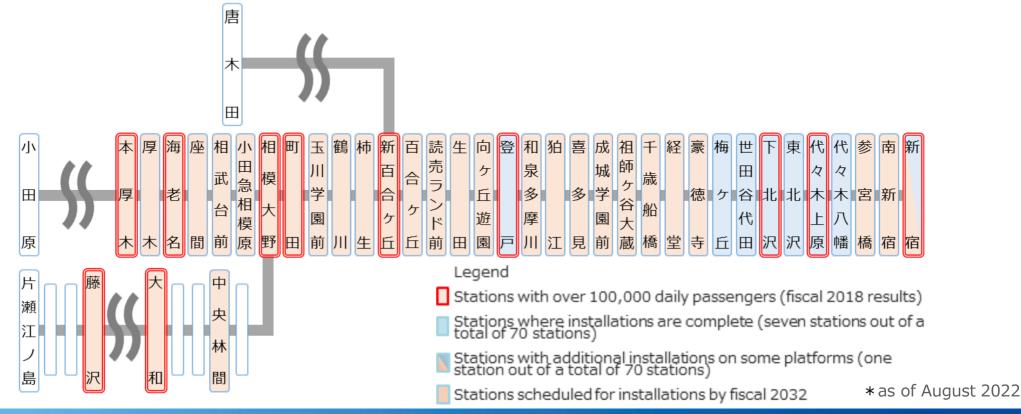
- -Acceleration of platform door installation and other measures to improve safety and ease of movement
- -Additional fares: ¥10 to regular adult fares (IC cards and tickets) and calculated into commuter passes

Note: Child fares will be half the amount of adult fares after additional fares. Children's IC card fares and commuter passes do not have additional fares set.

-Amount collected annually: ¥4.8 billion

< Platform Door Installation >

By fiscal 2032, we aim to complete platform door installations on 107 platforms at a total of 37 stations, including at all stations on the Odawara Line between Shiniuku Station and Hon-Atsugi Station as well as at Chuo-Rinkan Station. Yamato Station, and Fujisawa Station on the Enoshima Line.



2. Community development and local communities



■ Promotion of ease of living along the Odakyu Line for families raising children

Response to recovery in demand for railways and the social issue of the falling birth rate and aging
population by formulating our child-rearing policy in communities along the Odakyu Line, Odakyu
Partnership Declaration, which states that children's smiles change the future, in 2021. Engagement in childrearing support measures, such as reduction of fares for children with IC cards, to achieve the aims of this
message.



Transportation

- Flat fare of ¥50 for children with IC cards
- Permanent use of child-rearing support cars



Information

FunFan Odakyu (event information website)



 Odakyu no kurashi (local community information website

Leisure

Romancecar Museum



· Various family events

Learning and Lifestyle

- MamaKare (an online community for mothers)
- ONE Child-Rearing Support program





High praise for child-rearing support initiatives and communication

- · Corporate Communications Award
- · Japan Railway Award Special Prize



Award ceremony for Corporate Communications Award

3. Daily life and tourism experiences

νοσακνυ

■ Hakone area

 Promotion of sustainable tourism, through launch of HAKONATURE project for creating and sharing nature-based experiences together with local companies



HAKONATURE BASE, the hub for accessing nature opened in Hakone-Yumoto



Sustainability tourism (Figure)

Renewal opening of the Group hotel, Hatsuhana, in September 2022.
 Enhancement of sense of privacy and provision of services that feel even more special, such as the expansion of all rooms and installation of open-air baths in each room. Engagement in enhancing profitability by increasing room rates and promoting multi-tasking.

CONCEPT: A peaceful time that fills the heart and senses



Open-air baths in each room Luxury Dtype



guest room premium Ctype

■ Enoshima area

 Development of new services coinciding with the renewal opening of Enoshima Samuel Cocking Garden and Enoshima Escar, which creates the path to the upper area of Enoshima (November 2022) to promote of the revitalization of the Enoshima area



Renovated Enoshima Samuel Cocking Garden Concept of "Samuel's Resort-Place (vacationhome-style garden)"



Renewal of Enoshima Escar with additional amusement features that fully utilize of video technology

 Selection of the Odakyu Group as the best proposal for parkprivate finance initiatives (Kugenuma Kaihin Park renewal project), which Fujisawa City held public applications for, with the facility scheduled to open in fall 2023. Connection to future revitalization of Enoshima area through the Shonan–Fujisawa Revitalization Consortium.



Perspective drawing (View of the entire park from the ocean side with a skate park as the focus)



4. Environment (carbon neutrality)

- We increased our environmental target for CO₂ emissions in 2030 (compared to 2013) from a 46% decrease to a 50% decrease
- We aim to realize a decarbonized society by promoting businesses through collaboration with partners and participating in the GX League

Resetting of Long-Term Environmental Targets and Acceleration of Decarbonization Initiatives

Odakyu Group Carbon Neutrality 2050 Long-Term Environmental Target: Reduction of CO₂ emissions 490,000 t. ■ Scope1 ■ Scope2 240,000 t 400,000 t **▲**50.0% 180,000 t ▲53.5% net zero CO₂ 60,000 t 90,000 t emissions

2050

Scope 1: Reduction of a corporation's direct greenhouse gas emissions (diesel, gasoline, etc.)

Example Initiative



Introduction of six electric buses within the Group by FY2023, with phased expansion

Scope 2: Reduction of indirect emissions associated with the use of electricity supplied by other companies

Example Initiative



Installation of solar power generation in the Ebina area through a power purchase agreement (PPA) in 2024

Co-creation with Collaborating Partners

2030

• Co-creation with energy-related businesses

Collaboration with the TEPCO Group and Idemitsu Kosan aimed at realizing a decarbonized society

 Participation in renewable energy generation projects

Collaboration with Sagamihara Biogas Power Co.,Ltd.

Participation in GX League

Participation in GX League, hosted by the Ministry of the Economy, Trade and Industry since FY2023, which aims to accelerate initiatives for emissions trading and decarbonization

Realization of a Resource Recycling Society

- Promotion of waste management business WOOMS
- Establishment and promotion of resource recycling within the Odakyu Group
- Aggregation and disclosure of Scope 3*

2013

5. Development of value-creating human resources



· We are promoting personnel training for employees responsible for value creation aimed at realizing our manageme

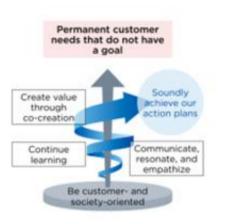
Recruitment and Matching Linked to Management Strategies

Expansion of recruitment and side jobs

- Highest initial salary level* in the industry (wage improvement)
 *University graduate career-track employees (as of April 2023)
- Expansion of recruitment for working professionals and new graduates in accordance with business domains, such as real estate
- Implementation of year-round scouting
- Utilization of personnel with side jobs and participation in the Career Ownership Consortium
- Matching of personal employee preferences with company deployments
- Expansion of career dialogue through companywide one-on-one meetings

Creation of Personnel by Providing Opportunities For Continued Learning

- Redesign of planning for leader development
- Expansion of learning opportunities, such as digital reskilling
- Acquisition of necessary skills in growth domains through recruitment from other companies



Human Resource management policy

Enhancement of Job Satisfaction through Innovation of Culture and Awareness

- Implementation of events and community co-creation initiatives for younger employees and on-site employees to participate in
- Implementation of future creation committees at each Group company, in which all employees participate in formulating annual plans
- Strengthening of quality and quantity of communication opportunities



Entrance ceremony for new employees on Romancecar VSE

- Revitalization of cross-departmental projects
- Improvement of management-level skills to support the growth of younger employees
- Understanding of engagement status and implementation of work style reform



Cross-departmental project

I .Company Profile II .Material issues III .Business Areas IV .Other Information V .Financial Data

5. Development of value-creating human resources



■ Society

*For more details, please see the "Diversity and Inclusion Report" on the Odakyu website

<Diversity & Inclusion>

Based on a foundation of health management and work-life balance, we will realize cultural reform and raise awareness by creating a synergy between diversity, work style reform, and human resource development, which will lead to the creation of new value and innovation for each individual employee.

 Measures aimed at promoting women's participation and advancement, and at creating a more employee-friendly working environment

Achieve the Group's management principle					
Innovate culture	Innovate awareness				
Enhance productivity Establish, evaluate, and nurture Diversity & Inclusion					
Structural refor					
Health management	Work-life balance				

Diversity & Inclusion F	Promotion system
-------------------------	------------------

Item	Target by FY2025	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Percentage of women in administrative roles (Manager leve and abovel)	Increase to 6.0%	3.8% (10people)	4.8% (13people)	5.3% (14people)	5.4% (14people)	5.5% (14people)
Female employees as percentage of all regular employees	Increase to 10%	8.9%	9.1%	9.5%	9.7%	9.7%
Percentage of male employees taking paternity leave	Increase to more than double the level at FY2013	17.0%	27.8%	41.1%	55.1%	73.8%
Percentage of female employees taking maternity leave who return to work afterwards	_	100.0%	100.0%	100.0%	100.0%	100.0%
Percentage of employees taking spousal childbirth leave	-	97.8%	94.5%	92.8%	93.3%	94.0%
Percentage of employees taking annual paid leave	_	88.5%	88.2%	86.0%	87.2%	88.5%

^{*}The figure in parentheses is the percentage of female managers among all managers.



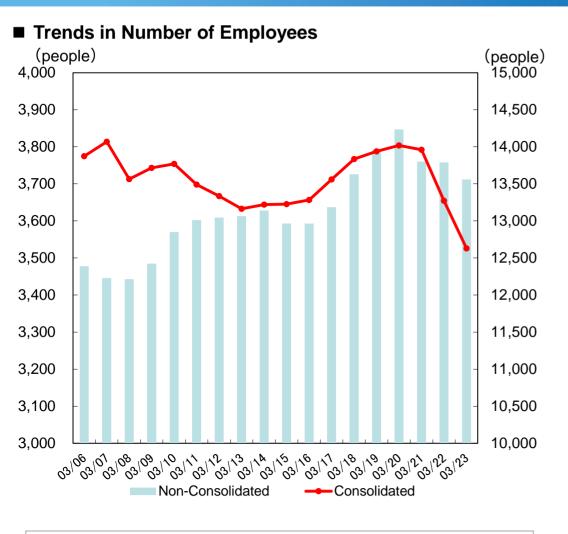




I .Company Profile II .Material issues III .Business Areas IV .Other Information V .Financial Data

5. Development of value-creating human resources





As of March 2023

<Number of Employees>

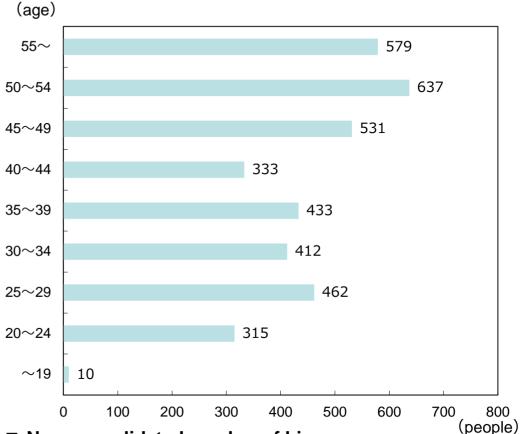
Consolidated : 12,629

Non-Consolidated: 3,712 (Male: 3,362 Female: 350)

<Ave. years of service>

21.1 years (Male: 22.0 years Female: 12.4 years)

■ Number of Employees



■ Non-consolidated number of hires

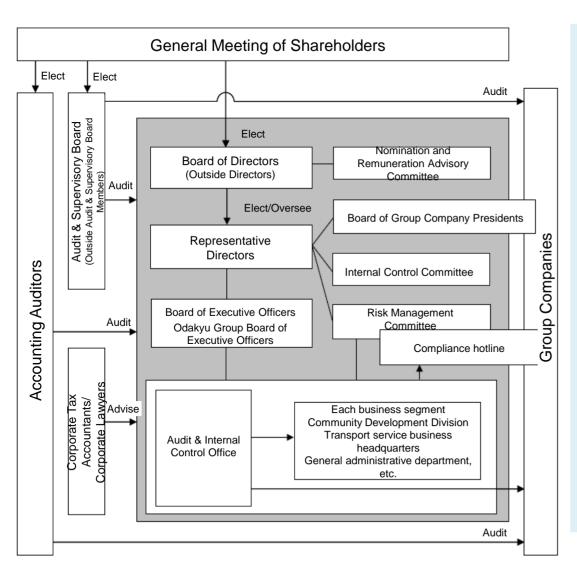
	FY2021	FY2022	FY2023
Total number of newly hired employees	67	18	34
Number of women employees in new hires	13	7	9
Percentage of women employees in new hires	19.4%	38.9%	26.5%

III Business Areas



6. Governance

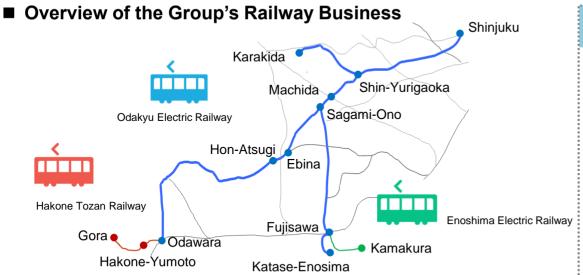
<Odakvu's Corporate Governance System>



- Odakvu has adopted the Audit & Supervisory Board Members System.
- The Board of Directors (which met 14 times in FY2022) comprises 10Directors, including four Outside Directors.
- The Audit & Supervisory Board (which met 10 times in FY2022) comprises five Audit & Supervisory Board Members, including three Outside Audit & Supervisory Board Members.
- The Executive Officer system was adopted in order to strengthen the supervisory function in relation to the execution of the duties of the Board of Directors, and to optimize corporate decision-making.
- A Nomination and Remuneration Advisory Committee* (more than half of the members of which are Outside Directors) has been established as an advisory body to the Board of Directors, to strengthen the independence. objectivity and accountability of the functioning of the Board of Directors in relation to the nomination of directors and auditors, directors' remuneration, etc.
 - *Nomination and Remuneration Advisory Committee The committee deliberates on such matters as basic policy for nominations and remuneration, and drafts proposals for the General Meeting of Shareholders, reporting the results to the Board of Directors.

Odakyu

Overview by Segment (Transportation)



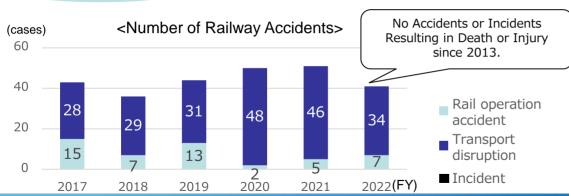
<Odakyu Electric Railway Capital Investment>

Strengthening safety measures

Installation of platform doors, implementation of safety measures at level crossings, etc.

Enhancing service quality

Building of new commuter train rolling stock and overhaul of existing rolling stock, as well as renovation of station buildings, etc.



Odakyu's Multiple Double Track Construction

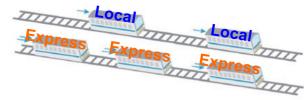


- With conventional double track lines (one up track and one down track), transportation capacity was limited.
- In order to realize a comprehensive improvement in transportation capacity, Odakyu launched a 30-year multiple double track construction project.
- → Multiple double track construction was completed in March 2018



Double track

Congestion due to trains having to wait at stations for other trains to pass them leads to slow average train speed.



Multiple double track

Eliminates the problem of slow average train speed. Number of trains can be increased. Congestion is eased.

<Transportation improvements due to multiple double track construction>

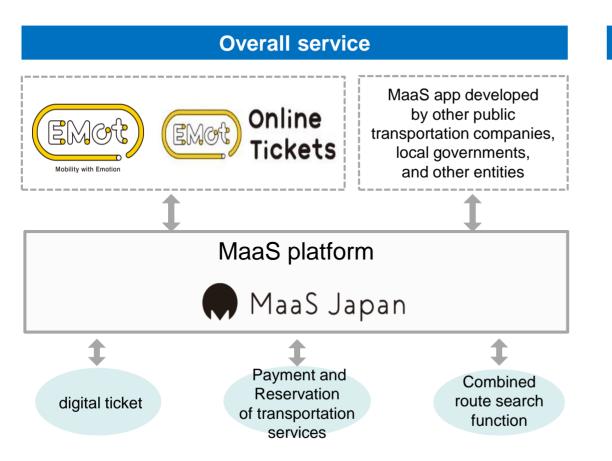
- Shorter journey times and fewer delays at peak times
- Reduced average congestion rates at peak times
- Commuters have more chance of getting a seat in the mornings

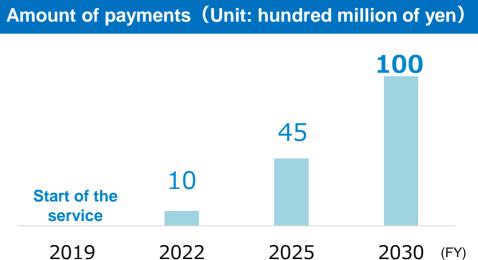
Одакуи

Overview by Segment (Transportation)

■ Odakyu's MaaS Offerings

- Proposals for new lifestyles through coordination with diverse transport and lifestyle services that utilize technology
- Key services include Odakyu's EMot app, which has digital ticket functions and reservation and payment functions for diverse transportation services, including limited express Romancecar and on-demand transport services, and the EMot online ticket web service. Services are supported by Maas Japan, the mobility as a service platform
- Continued growth in payments processed on Maas Japan, with a target of ¥10 billion in FY2023





Collaborating businesses and local governments

Tobu Railway, Co., Ltd., Seibu Railway, Co., Ltd, Enshu Railway Co., Ltd., Chichibu Railway Company, Fujisawa City, Odawara City, Hamamatsu City, etc.

I .Company Profile II .Material issues III.Business Areas IV.Other Information V .Financial Data

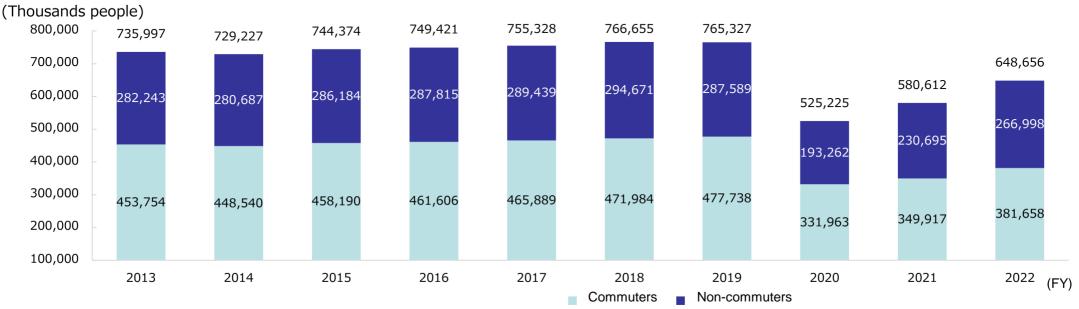
Overview by Segment (Transportation)







< Trends in Number of passengers carried : Odakyu Electric Railway Co., Ltd >



I .Company Profile II .Material issues III .Business Areas IV .Other Information V .Financial Data

Overview by Segment (Transportation)



■ Business area of Odakyu Group Bus and Taxi Services *Data are totals for all Group companies, including equity method affiliates

Main bus	iness area	Name of company
Urban	Tokyo • Kanagawa	Odakyu Bus Co., Ltd./Tachikawa Bus Co.,Ltd./ Kanagawa Chuo Kotsu Co., Ltd./Odakyu Koutsu Co., Ltd.
	Hakone	Hakone Tozan Bus Co., Ltd./Odakyu Highway Bus Co., Ltd.
Tourist Attractions	Enoshima • Kamakura	Enoden Bus Co., Ltd.
	Izu • Atami	Tokai Bus Co., Ltd.



Odakyu Bus



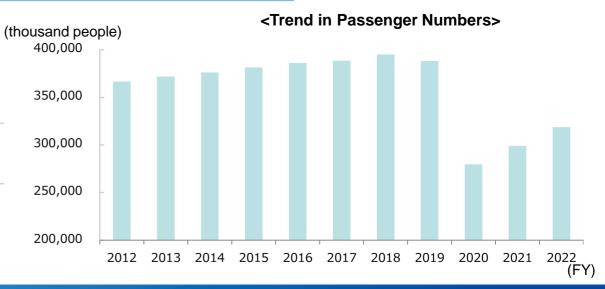
Kanagawa Chuo Kotsu



Odakyu Koutsu

■ Overview of Odakyu Group Bus Services

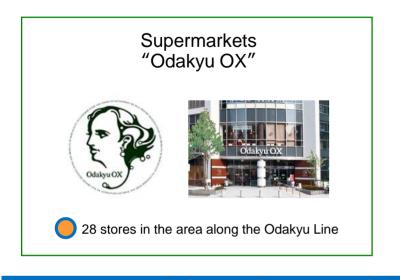
Number of buses	3,331 vehicles * Aug. 2022
Total route length	11,089 km * Aug. 2022
Passengers carried	318,838 thousand people



Оодакуи

Overview by Segment (Merchandising)

■ Overview of Department Stores and Supermarkets



Mitakadai store

Kurihira

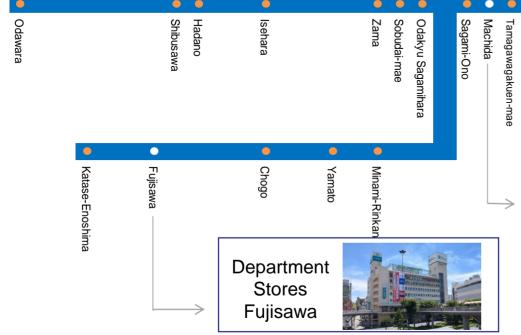
Shin-Yurigaoka

(2 stores)



Chitose-Funabash

Soshigaya-Okura Seijogakuen-mae



Department Stores Machida store

Yomiuri-Land-mae



In-station store, convenience store \[\text{Seven-Eleven stores} \]

Yoyogi-Uehara



53 stores in the area along the Odakyu Line

Overview by Segment (Real Estate)



■ Key Leased Condominiums Expected to Be Recorded in FY2023

Property name	Total units	Place	Start of sale period	Handover period
SENTGARDEN EBINA II *	500	Ebina, Kanagawa	April 2022	March 2024
RESFIA RESIDENCE ASAO SATSUKIDAI	87	Kawasaki, Kanagawa	November 2022	January 2024
RESFIA RESIDENCE SAGAMIONO VEIL*	65	Sagamihara, Kanagawa	November 2022	January 2024
First Link Residence*	193	Ebina, Kanagawa	December 2021	June 2023



SENTGARDEN EBINA II

■ Key Condominiums Leased in Recent Years

Property name	Total units	Place	Start of sale period	Handover period
LEAFIA RESIDENCE SUGINAMI IGUSAMORI- KOEN*	133	Suginami, Tokyo	June 2021	July 2022
PREMIST Kanamachi*	124	Katsushika, Tokyo	May 2021	March 2022
RESFIA RESIDENCE KOMAE STYLE AVENUE	61	Komae, Tokyo	July 2021	December 2021
RESFIA RESIDENCE HASHIMOTO*	425	Machida, Tokyo	December 2019	June 2021
RESFIA RESIDENCE UEHARA*	65	Shibuya, Tokyo	June 2020	March 2021
LEAFIA TOWER EBINA bliss court*	302	Ebina, Kanagawa	June 2019	January 2021
The Parkhouse OIKOS KAMAKURA OFUNA*	401	Kamakura, Kanagawa	December 2018	March 2020

First Link Residence



LEAFIA RESIDENCE ASAO SATSUKIDAI

^{*} Joint venture with other company

I .Company Profile II .Material issues ■.Business Areas IV.Other Information V. Financial Data

Overview by Segment (Real Estate)



■ Main Lease Buildings Held by Odakyu Electric Railway

Commercial facilities	Place	Rentable space
HALC	Shinjuku	Approx. 26,000m
Flags	Shinjuku	Approx. 9,500m
Shinjuku Mylord	Shinjuku	Approx. 8,700m
Kyodo Corty	Kyodo	Approx. 7,500m
Seijo Corty	Seijogakuen-mae	Approx. 7,900m
Shin-Yurigaoka L-Mylord	Shin-Yurigaoka	Approx. 40,000m
Sagami-Ono Station Square	Sagami-Ono	Approx. 41,000m
Vina Walk	Ebina	Approx. 69,000m
VINA GARDENS PERCH	Ebina	Approx. 15,000m
Hon-Atsugi Mylord	Hon-Atsugi	Approx. 21,000m

Office buildings	Place	Rentable space
Odakyu Southern Tower	Shinjuku	Approx. 47,000m
VINA GARDENS OFFICE	Ebina	Approx. 22,000m





Odakyu Southern Tower



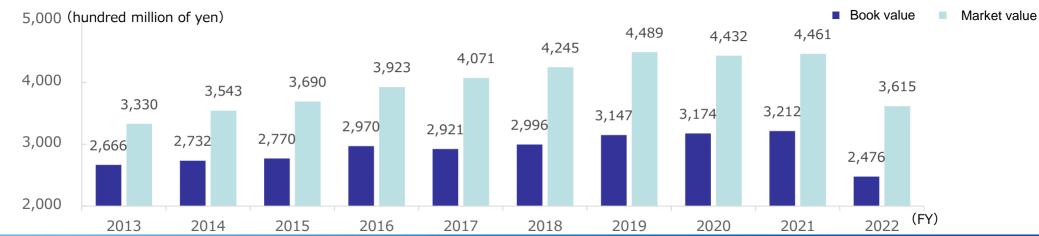
Shinjuku Mylord

Sagami-Ono Station Square



Vina Walk

■ Trends in Market Value and Book Value of Rental Properties, etc.



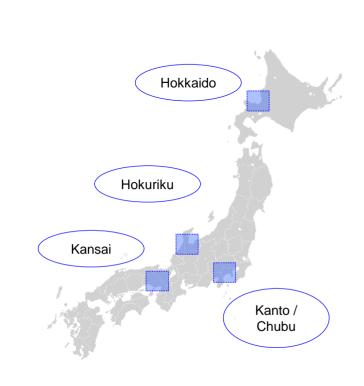


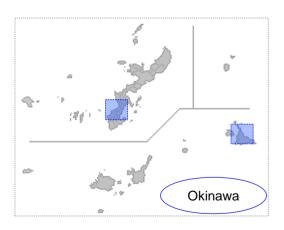
Overview by Segment (Other Businesses)

■.Business Areas

■ Development of the Odakyu Group's Hotels

I .Company Profile





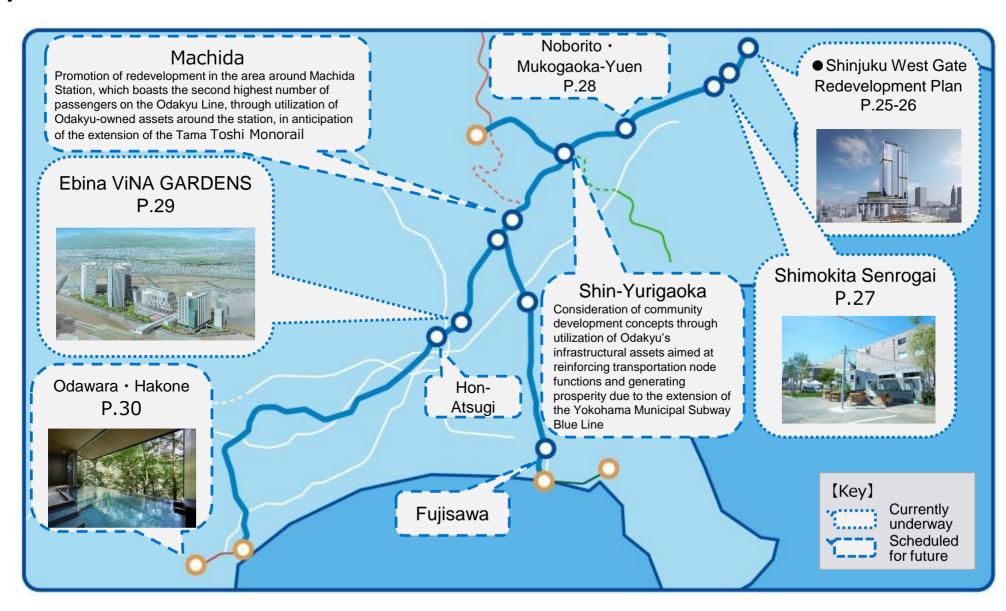
	<	Hotel list > * non-	consolidated
	Area	Name of hotel	Guest Rooms
		HYATT REGENCY TOKYO	746
	Tokyo(Shinjuku)	HOTEL CENTURY SOUTHERN TOWER	375
		ONSEN RYOKAN YUEN SHINJUKU	193
	Tokyo(Shibuya)	all day place shibuya	160
	Tokyo(Setagaya)	YUEN BETTEI DAITA	35
	Tokyo(Hamacho)	HAMACHO HOTEL	170
Kanto	Tokyo(Ginza)	MUJI HOTEL GINZA	79
Name		HOTEL DE YAMA	89
	Kanagawa(Hakone)	HAKONE HIGHLAND HOTEL	74
	Kanagawa(nakone)	HATSUHANA	35
		HAKONE YUTOWA	72
	Kanagawa(Sagamihara)	CENTURY SAGAMI-ONO	120
	Kanagawa(Atsugi)	STATION HOTEL HON-ATSUGI	61
	Kanagawa(Yokohama)	EDIT YOKOHAMA	129
Chubu	Shizuoka(Gotenba)	HOTEL CLAD	182
Chaba	Shizuoka(Atami)	SOKI ATAMI	54
Kansai	Kyoto	hotel kanra Kyoto	68
Karisai	Ryoto	HOTEL ANTEROOM KYOTO	178
Hokuriku	Ishikawa(Kanazawa)	SOKI KANAZAWA	130
Hokkaido	Hokkaido(Sapporo)	ONSEN RYOKAN YUEN SAPPORO	182
Okinawa		HOTEL ANTEROOM NAHA	126
	Okinawa(Naha)	HOTEL STRATA NAHA	221
		PTETIT SUITE SOGENJI ISHIMON	5
	Okinawa(Miyakojima)	HOTEL LOCUS	100
	Okinawa(i nyakojima)	the rescape	38
Overseas	Chine(Beijing)	MUJI HOTEL BEIJING*	42

Initiatives along the Odakyu Line

Odakyu

■ Major Initiatives

I .Company Profile



Initiatives in the Shinjuku area



■ Major Odakyu Properties in the Vicinity of Shinjuku Station



Initiatives in the Shinjuku area



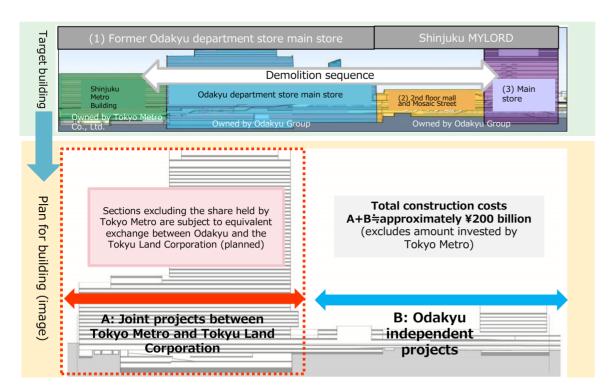
■ Shinjuku West Gate Redevelopment Plan

- Leading project of the Shinjuku Grand Terminal concept, a public partnership that aims to improve the city's international competitiveness
- Development of business creation functions that generate exchanges, collaboration, and challenges, in addition to commercial functions that provide new experiences and high-grade office functions
- Discussions with Tokyo Metro and Tokyu Real Estate as joint operators
- Continued implementation of collaboration initiatives with various groups, such as government administrations, industries, and universities

<Planned timeline for reconstruction and demolition>

Note: New construction is scheduled to take place in stages at the same time as demolition (details still under consideration)

- (1) Former Odakyu department store main store: October 2022-end of March 2027
- (2) Shinjuku MYLORD (2nd floor mall and Mosaic Street): April 2023-end of March 2027
- (3) Shinjuku MYLORD (main store): April 2025-end of March 2027



<Overview of Planned Building (A) >

Operating body Odakyu Electric Railway Co., Ltd.,

Tokyo Metro Co., Ltd.

TOKYU LAND CORPORATION (scheduled)

Aboveground land area Approx. 15,720m²
Floor area Approx. 281,700m²

Main use Commercial, business, and railway station facility

Number of stories 48 aboveground, 5 belowground

Maximum height Approx. 260 m Start of construction October 2022

Completion of construction FY2029 (scheduled)
Total project construction costs About 200 billion yen

*Estimated amount of capital investment by the Odakyu Group and the Tokyu Land Corporation



View of planned site from Shinjuku Fourth Avenue



View from the West side (West exit station plaza) to the East side



View of VIEW TERRACE surrounded by green space

Initiatives in the Shimo-Kitazawa area



■ Plan to Use the Space above the Tracks in the Shimo-Kitazawa Area

- Development concept: "BE YOU. Like Shimokita. Like myself."
- Aboveground land area*: 27,500m (excluding crossroads and railway facilities) at former railway facility site
- Taking into account the different characteristics of the areas around each station, Odakyu is working to create a group of 13 distinctive facilities in a development zone that stretches for 1.7 kilometers, working together with local people to realize community development (Fully opened in May 2022)

<Land price as of March 2023 (residential areas)>

	Change compared to 2017
1km radius around Shimo-Kitazawa Station	+20.9%
Entire Setagaya district	+16.1%



Initiatives in the Mukogaoka-Yuen area

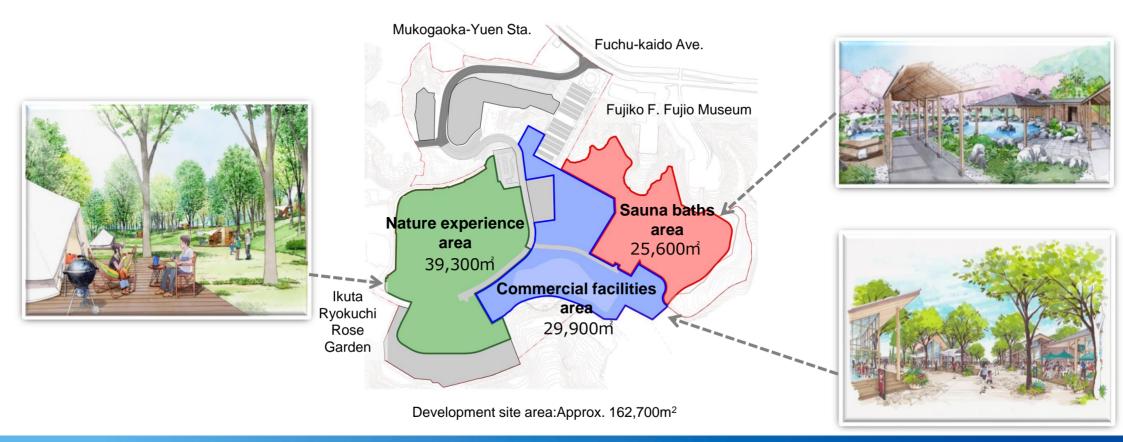
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■ Plan for Utilizing the Site of the Former Mukogaoka-Yuen Amusement Park

Development concept: "Hills where the balance between people and nature is restored"

- The entire site is divided into three zones, the commercial facilities area, the sauna baths area, and the nature experience area, and creates special spaces and experiences that allow people to enjoy familiar leisure activities and feel a bit of the extraordinary.
- In addition, this site will serve as a hub that connects the abundant natural, cultural, artistic, and educational assets that already exist in the community, as well as providing the community with new added value.



Initiatives in the Ebina area

Odakyu

■ Development Plan of the District between Stations in Ebina

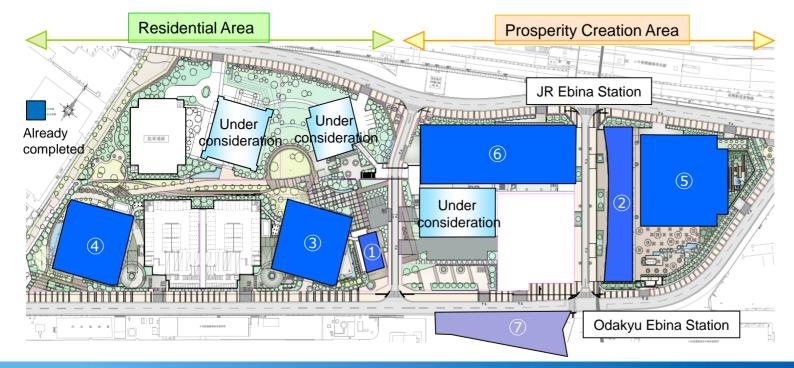
- Development concept: ViNA GARDENS Relax, Live, Cultivate
- Site area Approx. 35,000 m
- Floor area Approx. 175,000 m
- Investment Amount Approx. 32.2 billion yen(Odakyu Electric Railway portion)
- Development along the Odakyu Line
 - 2017 ①Convenience store opened
 - 2 Commercial facilities, TERRACE opened
 - 2020 3 Condominium completion
 - 2021 4 Condominium completion
 - 2022 5 Offices completion
 - **6**Service facilities, PERCH opened

<Population in 2022>

	Change compared to 2015
1km radius around Ebina Station	+30.9%
Entire Ebina City area	+5.5%

<Land price as of March 2023 (residential areas)>

Change compared to 20					
1km radius around Ebina Station	+32.7%				
Entire Ebina City area	+8.7%				





6Service facilities, PERCH



⑦ROMANCECAR MUSEUM
Note: this does not include development plans for the district between stations in Ebina

Odakyu

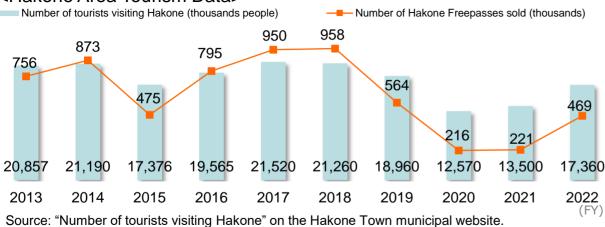
Initiatives in the Tourist area (Hakone area)



<Capital investment in recent years (selected projects) >

- · 2007 Ropeway renewal
- 2009 Hakone-Yumoto Station renewal
- 2013 Sightseeing boat "Royal II"
 Hot spring facilities for day trippers
- 2014 Hakone Tozan Railway Introduction of New train debut Hakone Highland Hotel grand renewal
- · 2015 Hotel De Yama renewal
- 2019 The new Pirate Ship QUEEN ASHINOKO has entered service The Hakone Yutowa, a new hotel located in Gora, has opened The HOTEL CLAD a new hotel located in Gotemba, has opened
- · 2020 Rebuilding and renovation of Sounzan Station
- 2022 Hatsuhana renewal

<Hakone Area Tourism Data>



<Expanding service provision (selected projects) >

- 2014 Station numbering start
- 2014 Odakyu Free Wi-Fi introduction
- 2016 Renewal of Fuji Hakone Pass
- 2017 Introduction of Hakone Kamakura Pass
- 2019 Strengthening of multi-lingual information mediacapabilities

Bus location system adoption

• 2020 Launch of digital Hakone Freepass

Renewal of digital displays for service status information



Approach to Shareholder Returns

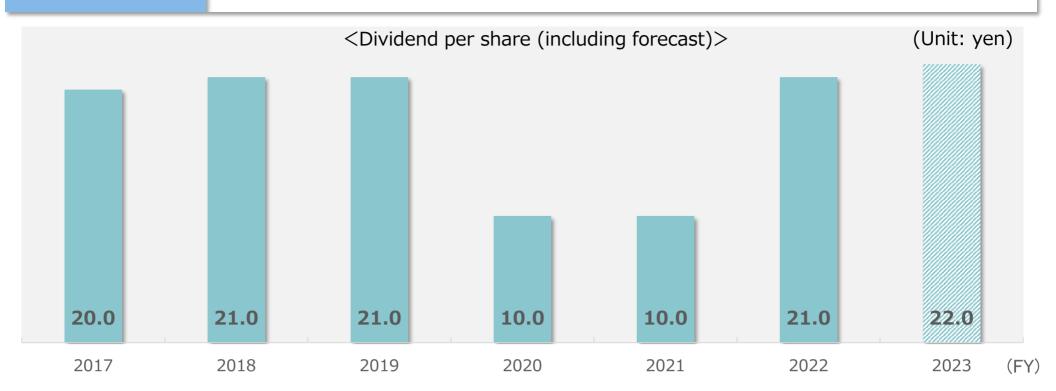
Basic policy

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The Company's basic policy for returning profits to shareholders is to maintain stable dividend payment as a result of improved performance with a dividend payout ratio of approx.30%.

FY2023 Dividend

Annual dividends scheduled to be ¥22.0 per share

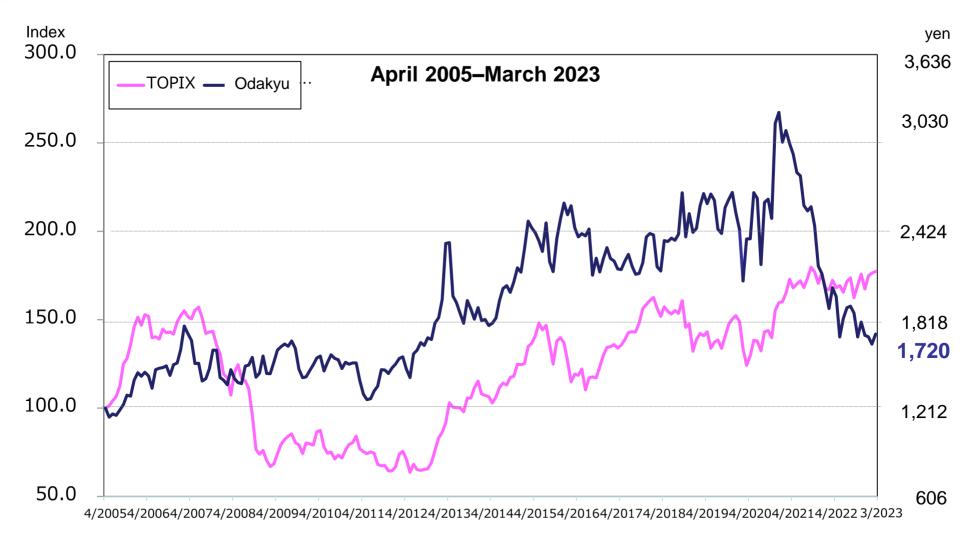


In addition to the above basic policy, we are examining reinforcement of shareholder returns after taking into account changes in the business environment, business performance, and capital efficiency

Price Performance Chart



■ Change in Stock Price (Odakyu Electric Railway Co., Ltd.) and the TOPIX Index



The Company's share price has been retroactively adjusted to reflect the reverse stock split.



Financial Data

* Financial data in Excel format for the period from FY2004 onwards can be found on the Odakyu website:

(https://www.odakyu.jp/ir/financial/factbook/)

1. Key Consolidated Financial Indicators										Millions of yen
	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3
Operating results-related										
Revenue from operations	523,187	518,715	529,812	523,031	524,660	526,675	534,132	385,978	358,753	395,159
Operating income	49,377	49,858	52,934	49,946	51,464	52,089	41,103	△ 24,190	6,152	26,601
Ordinary income	42,061	44,098	45,695	46,638	47,891	49,687	38,299	△ 31,223	4,699	25,119
Income before income taxes	39,003	47,258	42,575	39,711	43,940	45,194	35,998	△ 41,261	23,227	58,767
Net income attributable to owners of parent	25,048	30,147	27,497	26,067	29,328	32,468	19,923	△ 39,804	12,116	40,736
Comprehensive income	27,752	50,028	15,503	28,471	33,333	30,279	8,855	△ 34,078	809	44,468
Capital investments	46,920	54,612	59,619	74,805	68,288	82,215	91,599	62,943	64,693	52,889
Depreciation	48,651	46,691	47,307	46,936	45,347	46,727	49,628	51,258	49,363	47,866
EBITDA *1	98,028	96,549	100,242	96,883	96,811	98,817	90,731	26,355	55,515	74,468
Cash flow-related										
Cash flows from operating activities	73,638	71,126	78,702	79.494	85,394	72,733	74,897	27,178	48,617	62,928
Cash flows from investing activities	△ 23,050	△ 43,194	△ 49,276	△ 67,053	△ 52,681	△ 80,094	△ 85,454	△ 43,582	△ 45,515	34,712
Cash flows from financing activities	△ 50,052	△ 38,997	Δ 21,473	△ 20,473	△ 8,099	△ 15,083	17,171	37,207	△ 30,573	△ 51,056
Net increase (decrease) in cash and cash equivalents	534	Δ 11,066	7,953	Δ 8.032	24.613	△ 22.444	6.613	20.803	Δ 27,471	46.584
Cash and cash equivalents at end of the year	30,438	19,371	27,326	19,293	43,907	21,636	28,464	49,267	21,852	67,474
FCF%2	50,587	27,931	29,426	12,441	32,712	Δ 7,361	△ 10,557	△ 16,403	3,101	97,641
Balance sheet-related										
	267,573	308,209	317,023	338,703	366,577	389,180	390,183	352,456	349,257	388.490
Net assets	238,683	259,677	280,609	299,987	322,157	346,997	363,053	319,609	327,726	364,589
Shareholders' equity	1,244,344	1,253,849		1,270,102	1,294,498			1,326,996		1,279,976
Total assets		730,375	1,257,332			1,312,433	1,328,303		1,285,230	706,479
Interest-bearing debt	762,854	730,375	715,876	702,578	719,197	715,293	741,027	782,822	756,537	700,479
Per share information-related*3										
Net assets per share (Yen)	366.32	422.33	433.93	927.30	998.68	1,061.37	1,066.01	963.40	954.58	1,066.07
Dividend amount per share (Yen)	8.0	8.5	9.0	19.0	20.0	21.0	21.0	10.0	10.0	21.0
Net income per share (Yen)	34.72	41.80	38.14	72.31	81.36	90.11	55.08	△ 109.60	33.36	112.11
Diluted net income per share (Yen) *4	-	-	-	-	-	-	-	-	-	-
Financial indicator-related										
Ratio of operating income to revenue from operations (%)	9.4	9.6	10.0	9.5	9.8	9.9	7.7	△ 6.3	1.7	6.7
ROA (Ratio of operating income to total assets) (%) *5	4.1	4.1	4.4	4.1	4.2	4.2	3.2	△ 1.9	0.5	2.1
ROE (Ratio of net income to shareholders' equity) (%) *6	10.9	11.9	10.1	9.0	9.4	9.7	5.6	△ 11.6	3.7	11.6
Interest-bearing debt/EBITDA ratio (times)	7.8	7.6	7.1	7.3	7.4	7.2	8.2	29.7	13.6	9.5
Shareholders' equity ratio (%)	21.2	24.3	24.9	26.3	27.8	29.1	29.1	26.4	27.0	30.3
D/E ratio (debt-to-equity ratio) (times) *7	3.2	2.8	2.6	2.3	2.2	2.1	2.0	2.4	2.3	1.9
Interest coverage ratio (times) *8	7.8	8.4	10.0	11.1	13.3	12.3	14.0	5.0	10.0	13.8
PER (price-to-earnings ratio) (%)	25.6	29.3	32.1	30.0	26.5	29.8	43.1	-	61.1	15.3
PBR (price book-value ratio) (times)	2.4	2.9	2.8	2.3	2.2	2.5	2.2	3.1	2.1	1.6
Consolidated dividend payout ratio (%)	23.0	20.3	23.6	26.3	24.6	23.3	38.1	-	30.0	18.7
DOE (dividend on equity ratio) (%) *9	2.5	2.5	2.4	2.4	2.3	2.2	2.2	1.1	1.1	2.2
Other										
Total number of issued shares (shares)*3	736,995,435	736,995,435	736,995,435	368,497,717	368,497,717	368,497,717	368,497,717	368,497,717	368,497,717	368.497.717
Number of employees (consolidated) (persons)	13,221	13,226	13,283	13,560	13,914	13,938	14,019	13,960	13,272	12,629
Number of employees (consolidated) (persons)	3.628	3,593	3,593	3,637	3.726	3,792	3.847	3.760	3,758	3,712
Number of employees (non-consolidated) (persons)	3,020	5,585	5,585	5,057	5,720	5,132	3,047	5,700	5,750	5,712

^{*1} EBITDA = Operating income + Depreciation

^{*2} Free cash flow = Cash flow from operating activities + Cash flow from investing activities

^{*3} The Company implemented a 1-for-2 reverse stock split with an effective date of October 1, 2016.

^{*4} Not presented as there are no dilutive shares

^{*5} ROA = Operating income / shareholders' equity (average of the start and end of the fiscal year; excluding net unrealized gain on securities)

^{*6} ROE = Net income attributable to owners of parent / Net assets (average of the start and end of the fiscal year; excluding net unrealized gain on securities)

^{*7} D/E ratio = Interest-bearing debt / Shareholders' equity

^{*8} Interest coverage ratio = Operating cash flow / Interest paid

^{*9} DOE = Annual dividend payout / Shareholders' equity

2.Consolidated Balance Sheets	0044/0	2045/2	2046/2	2047/2	2040/2	2040/2	2020/2	2024/2		Aillions of ye
	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3
Current assets	137,692	127,843	133,560	125,691	145,468	129,601	131,791	146,692	125,542	168,5
Cash and time deposits	30,532	19,466	27,394	19,361	44,013	21,762	28,594	49,397	21,982	67,60
Notes and accounts receivable	22,189	22,488	23,894	22,957	24,070	25,788	22,622	20,134	-	00.4
Notes and accounts receivable - trade, and contract assets	-		-			-		-	24,435	23,40
Lease receivables and lease investment assets	1,213	1,131	1,481	1,509	1,413	1,292	1,144	1,001	690	42
Marketable securities	10	-	-	-	-	-	-	-	-	
Inventories	-	-	-	-		-	-		-	
Merchandise and finished goods	10,132	9,665	9,597	9,256	7,825	6,502	6,278	5,770	4,593	2,5
Real estate developments for sale	35,258	37,311	32,673	33,332	30,300	32,855	31,003	29,817	36,831	36,5
Work in process	624	1,310	967	788	1,024	849	1,139	1,002	860	9
Raw materials and supplies	1,847	1,912	1,917	1,923	2,057	2,246	2,182	2,282	2,255	2,3
Deferred tax assets	5,403	5,290	6,164	5,326	.	-		· -	.	
Other	30,597	29,359	29,549	31,299	34,830	38,405	39,036	37,646	34,501	35,2
Allowance for doubtful accounts	△ 117	Δ 91	△ 80	△ 65	△ 68	Δ 100	Δ 210	△ 358	△ 607	Δ4
oncurrent assets	1,106,652	1,126,005	1,123,771	1,144,411	1,149,029	1,182,831	1,196,512	1,180,304	1,159,687	1,111,3
Property and equipment	1,004,966	1,003,514	1,004,861	1,024,779	1,021,700	1,041,686	1,070,368	1,059,096	1,062,130	1,009,4
Buildings and structures, net	474,846	474,468	467,359	458,947	477,160	489,212	500,474	484,778	495,404	476,1
Machinery, equipment, rolling stock, and other vehicles, net	50,340	48,295	49,685	49,061	51,379	51,312	55,353	57,323	57,656	54,
Land	430,618	431,905	432,649	450,089	457,387	462,178	468,022	472,084	474,668	440,
Lease assets, net	1,481	1,260	1,026	1,469	1,194	1,042	1,282	1,083	836	
Construction in progress	39,145	38,575	45,403	57,083	25,638	26,517	31,858	33,167	24,899	29,
Other, net	8,534	9,008	8,735	8,128	8,939	11,423	13,377	10,659	8,664	7,
Intangible fixed assets	11,991	14,092	14,744	14,555	15,931	24,155	24,208	23,544	21,949	21,
Goodwill	53	1,205	1,126	1,041	1,866	3,856	2,157	1,654	1,375	1,
Consolidated adjustment account	-	-	-	-	-	-	-	-	-	
Lease assets	159	204	162	164	174	198	241	216	213	
Other	11,779	12,683	13,454	13,349	13,889	20,100	21,810	21,673	20,360	19,
Investments and other assets	89,693	108,399	104,165	105,076	111,397	116,990	101,935	97,662	75,607	80.
Investment securities	67,191	86,066	80,977	82,475	86,889	91,613	78,093	74,325	53,675	57,
Long-term loans receivable	317	359	467	496	715	1,021	1,578	2,470	1,614	1,
Deferred tax assets	5,945	6,300	6,023	5,881	8,191	9,292	6,828	5,955	5,986	6,
Deferred tax assets related to land revaluation	-	-	-,	-	-,	-,	-,	-	-	-,-
Other	16,926	16,567	17,621	17,380	16,505	16,044	16,557	16,271	15,603	17,
Allowance for doubtful accounts	△ 687	△ 894	△ 924	△ 1,157	△ 903	△ 981	△ 1,123	△ 1,359	Δ 1,272	Δ1,
otal assets	1,244,344	1,253,849	1,257,332	1,270,102	1,294,498	1,312,433	1,328,303	1,326,996	1,285,230	1,279,
	· · ·	•	, ,	, ,	•	, ,		, ,	· ·	
urrent liabilities	365,820	382,394	383,976	368,307	388,091	383,386	377,494	339,704	340,182	378,
Notes and accounts payable	28,244	29,249	28,769	28,542	30,169	25,865	23,706	19,664	21,239	16,
Short-term loans	179,752	191,228	185,583	181,681	198,929	201,440	203,932	182,428	183,116	186,
Current portion of long-term corporate bonds	40,000	45,000	50,000	35,000	40,000	30,040	30,025	20,010	30,010	60,
Current portion of lease obligations	1,440	1,422	1,810	1,694	1,511	1,294	1,200	1,061	791	
Income taxes payable	9,931	8,431	6,914	6,998	8,353	7,037	5,732	6,311	9,440	7.
Advances received	5,864	7,037	11,139	15,360	4,618	3,050	2,682	3,095	_	,
Deferred tax liabilities	0	0	0	0	-	-	-	-	_	
Provision for bonus	7,404	7,133	7,521	7,385	7,673	8,124	8,212	6,868	6,440	7,
Allowance for unredeemed gift certificates and others	801	740	1,249	1,314	1,380	1,370	1,436	1,582	1,724	1,
Provision for loss on disaster	-	7.10	1,210	1,011	1,000	1,070	1,447	89	.,,	٠,
Asset retirement obligation	_	36	4	7	27	2	16	-	_	
Other current liabilities	92,379	92,114	90,983	90,323	95,426	105,161	99,102	98,593	87,419	98.
ong-term liabilities	606,250	563,245	556,331	563,090	539,829	539,866	560,626	634,835	595,789	512,
	165,000	145,000	135,000	130,000	140,000	150,050	185,025	247,015	217,005	157,
Long-term bonds	,	228,452	,	,		229,038	223,430		259,891	243
Long-term loans	246,841		234,450	255,054	232,544		,	253,720		
Long-term liabilities incurred for purchase of railway transport facilities	120,812	110,963	100,964	90,747	96,874	88,660	79,671	70,603	59,005	52
Lease obligations	1,229	956 13.064	647	1,282	1,063	922	1,157	1,109	847	10
Deferred tax liabilities	6,988	13,964	9,372	10,327	9,736	11,171	8,856	7,835	4,434	12
Deferred tax liabilities related to land revaluation	1,245	1,064	959	954	954	954	954	954	964	
Provision for retirement benefits	-	4	-	-	-	-	-	-	-	_
Net defined benefit liabilities	19,954	15,177	24,110	20,704	18,657	18,185	19,952	13,600	13,841	9
Asset retirement obligation	1,343	1,323	1,374	1,366	1,116	1,361	1,721	1,688	1,672	1,
Provision for directors' retirement benefits	-	-	-	-	-	-	-	-	-	
Long-term construction contract advances received	1,815	5,572	9,507	12,910	-	-	-	-	-	
Other	41,020	40,770	39,943	39,743	38,883	39,521	39,857	38,308	38,126	34,
eserves under the special laws	4,700	-	-	-	-	-	-	-	-	
Special reserve for expansion of railway transport facilities	4 700							•	•	

4,700

945,639

940,308

931,398

927,920

923,253

938,120

974,539

935,972

891,485

976,770

Total liabilities

Special reserve for expansion of railway transport facilities

Minority interests	-	-	-	-	-	-	-	-	-	-
Minority interests	-	-	-	-	-	-	-	-	-	
Shareholders' equity	238,683	259,677	280,609	299,987	322,157	346,997	363,053	319,609	327,726	364,589
Common stock	60,359	60,359	60,359	60,359	60,359	60,359	60,359	60,359	60,359	60,359
Capital surplus	58,540	58,535	58,536	58,418	58,422	58,472	57,901	57,900	58,089	58,089
Retained earnings	129,929	151,126	172,192	191,736	213,927	239,148	251,313	207,852	215,575	252,402
Treasury stock, at cost	△ 10,145	△ 10,345	△ 10,479	△ 10,527	△ 10,552	△ 10,982	△ 6,520	△ 6,503	△ 6,297	△ 6,262
Accumulated other comprehensive income	25,544	44,855	32,239	34,274	37,932	35,385	24,080	30,269	19,136	22,797
Net unrealized gain on securities, net of taxes	24,559	38,894	34,656	33,978	36,198	33,875	24,410	26,479	16,097	17,462
Reserve for land revaluation	633	578	543	548	548	548	548	548	537	537
Remeasurements of defined benefit plans	351	5,382	△ 2,960	△ 252	1,185	961	△ 878	3,241	2,501	4,797
Non-controlling interests	3,345	3,677	4,175	4,440	6,487	6,796	3,049	2,578	2,394	1,103
Total net assets	267,573	308,209	317,023	338,703	366,577	389,180	390,183	352,456	349,257	388,490
Total net assets and net assets	1,244,344	1,253,849	1,257,332	1,270,102	1,294,498	1,312,433	1,328,303	1,326,996	1,285,230	1,279,976

^{*1} Accompanying the application of "Partial Amendments to Accounting Standard for Tax Effect Accounting, etc."(ASBJ Statement No. 28, February 16, 2018), the figures as of *2 Since the Company is adopting standards, such as "Accounting Standard for Revenue Recognition" (ASBJ Statement No.29), from FY2021, results for the previous fiscal

3.Consolidated Statements of Income									N	Millions of yen
	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3
Revenue from operations	523,187	518,715	529,812	523,031	524,660	526,675	534,132	385,978	358,753	395,159
Operating expenses	473,810	468,856	476,877	473,085	473,195	474,586	493,029	410,168	352,601	368,557
Operating expenses and cost of sales of transportation	392,086	386,253	391,682	386,003	386,271	384,982	396,761	328,933	273,896	286,941
Selling, general and administrative expenses	81,723	82,603	85,195	87,081	86,923	89,603	96,267	81,235	78,704	81,616
Operating income	49,377	49,858	52,934	49,946	51,464	52,089	41,103	△ 24,190	6,152	26,601
Non-operating income *1	4,190	4,509	4,475	6,009	5,065	5,061	4,523	4,111	5,020	5,334
Interest income	22	25	20	11	7	11	12	23	25	18
Dividends income	1,180	1,276	1,399	1,552	1,697	1,759	1,766	1,589	1,361	1,312
Equity in earnings of affiliates	882	1,064	1,087	1,224	1,296	1,274	830	-	238	650
Non-operating expenses *1	11,506	10,269	11,714	9,317	8,638	7,463	7,327	11,144	6,473	6,817
Interest expenses	9,342	8,357	7,898	7,016	6,445	5,828	5,372	5,396	4,839	4,515
Compensation for transfer	-	168	1,872	-	-	-	-	3,398	-	-
Ordinary income	42,061	44,098	45,695	46,638	47,891	49,687	38,299	△ 31,223	4,699	25,119
Extraordinary income *1	9,217	9,449	3,458	1,683	20,102	4,016	6,315	14,153	25,390	44,126
Gain on sale of property and equipment	382	310	155	141	1,778	1,764	4,708	1,132	3,464	42,840
Construction costs allotted to and received from others	3,784	2,881	1,424	1,339	18,308	2,028	1,178	2,866	1,349	889
Gain on sales of investment securities	-	130	1,372	190	-	-	5	6,304	14,559	309
Extraordinary losses *1	12,276	6,288	6,578	8,610	24,053	8,509	8,616	24,191	6,863	10,479
Loss on sale of property and equipment	5,208	586	87	37	36	57	97	127	35	56
Loss on deduction of property and equipment	3,784	2,600	1,389	1,219	17,578	2,021	1,156	954	1,267	812
Loss on disposal of property and equipment	2,342	1,916	2,545	1,806	1,643	4,756	1,934	1,113	921	2,290
Loss on impairment of fixed assets	845	844	2,450	5,380	929	1,133	2,351	15,751	2,360	1,122
Income before income taxes	39,003	47,258	42,575	39,711	43,940	45,194	35,998	△ 41,261	23,227	58,767
Income taxes	13,638	16,723	14,492	13,276	14,280	12,348	15,770	∆ 989	11,284	17,954
Current income taxes	15,433	15,275	12,966	12,230	13,111	12,516	10,899	1,959	9,489	11,905
Reversal of income taxes payable for previous periods	-	-	-	-	-	-	-	-	-	-
Deferred income taxes	△ 1,795	1,448	1,525	1,045	1,168	△ 167	4,871	△ 2,948	1,794	6,049
Net income	25,365	30,535	28,083	26,435	29,660	32,846	20,228	Δ 40,272	11,943	40,812
Net income attributable to non-controlling interests	316	387	585	367	331	377	304	Δ 468	∆ 173	76
Net income attributable to owners of the parent	25,048	30,147	27,497	26,067	29,328	32,468	19,923	△ 39,804	12,116	40,736

*1 Shows key items

4.Consolidated Statements of Comprehensive Income									N	fillions of yen
	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3
Net income	25,365	30,535	28,083	26,435	29,660	32,846	20,228	Δ 40,272	11,943	40,812
Other comprehensive income	2,387	19,493	△ 12,580	2,036	3,672	Δ 2,566	△ 11,372	6,194	△ 11,133	3,655
Unrealized gain (loss) on securities	2,417	14,021	△ 3,936	△ 722	2,073	△ 2,062	△ 9,252	1,777	△ 10,390	1,314
Reversal of reserve for land revaluation	-	95	58	5	-	-	-	-	Δ 10	_
Remeasurements of defined benefit plans	-	5,022	△ 8,359	2,700	1,442	△ 217	△ 1,846	4,128	△ 739	2,292
Share of other comprehensive income (loss) of associates accounted for using equity method	△ 30	354	△ 342	52	156	△ 287	△ 273	288	6	48
Comprehensive income	27,752	50,028	15,503	28,471	33,333	30,279	8,855	△ 34,078	809	44,468
Comprehensive income attributable to:										
Owners of the parent	27,435	49,609	14,975	28,103	32,986	29,921	8,618	△ 33,615	983	44,397
Non-controlling interests	317	419	528	368	346	358	237	△ 462	∆ 174	70

^{*} Accompanying the application of "Partial Amendments to Accounting Standard for Tax Effect Accounting, etc." (ASBJ Statement No. 28, February 16, 2018), the figures as of

^{*2} Accompanying the application of "Partial Amendments to Accounting Standard for Tax Effect Accounting, etc." (ASBJ Statement No. 28, February 16, 2018), the figures as of Since the Company is adopting standards, such as "Accounting Standard for Revenue Recognition" (ASBJ Statement No.29), from FY2021, results for the previous fiscal

5.Consolidated Statements of Cash Flows

5. Consolidated Statements of Cash Flows	0044/0	0045/0	0040/0	0047/0	0040/0	0040/0	0000/0	0004/0		villions of yen
Cook flows from anausting activities	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3
Cash flows from operating activities	73,638 39,003	71,126 47,258	78,702 42,575	79,494 39,711	85,394 43,940	72,733 45,194	74,897 35,998	27,178 △ 41,261	48,617 23,227	62,928 58,767
Income before income taxes Depreciation and amortization	48,651	46,691	47,307	46,936	45,347	46,727	49,628	51,258	49,363	47,866
Loss on impairment of fixed assets	845	844	2,450	5,380	45,347 929	1,133	2,351	15,751	2,360	1,122
Amortization of consolidated adjustment account	040	044	2,430	5,360	929	1,133	2,331	15,751	2,300	1,122
Amortization of consolidated adjustment account Amortization of goodwill	48	54	175	184	227	282	534	326	279	275
Increase (decrease) in provision for bonuses	116	∆ 271	411	∆ 106	289	387	115	∆ 1,344	△ 438	644
Increase (decrease) in provision for retirement benefits	110	Δ 21 1	411	Δ 100	209	301	113	Δ 1,344	Δ 430	044
Increase (decrease) in provision for retirement benefits Increase (decrease) in net defined benefit liabilities	△ 1,804	△ 2,828	△ 3,235	- 574	△ 34	_ ∆ 1,015	∠ 737	△ 70	∠ 813	_ ∆ 1,281
Increase (decrease) in allowance for doubtful accounts	Δ 1,004 Δ 125	179	∆ 3,233 19	218	∆ 253	108	251	384	161	296
Increase (decrease) in allowance for unredeemed gift certificates and others	2	Δ 60	508	65	Δ 255 65	∆ 10	66	146	141	58
Increase and decrease in provision for loss on disaster	_	Δ 00	500	-	-	Δ 10	1.447	∆ 1,357	△ 89 -	
Interest and dividends income	△ 1,202	△ 1,302	△ 1,420	△ 1,563	△ 1,705	Δ 1,771	∆ 1,779	Δ 1,612	Δ 1,387	△ 1,330
Interest expenses	9,342	8,357	7,898	7,016	6,445	5,828	5,372	5,396	4,839	4,515
Equity in losses (earnings) of affiliates	∆ 882	∆ 1,064	∆ 1,087	∆ 1,224	∆ 1,296	∆ 1,274	Δ 830	3,398	4,039 ∆ 238	△ 650
Gain on reversal of environmental expenses	∆ 002	△ 1,004	Δ 1,007	Δ 1,224	Δ 1,290	Δ 1,2/4	Δ 030	5,530	Δ 230	Δ 030
Special retirement payments	_	_	_	_	2,944	_	_	2,205	823	2,465
Redevelopment related cost	_	_	_	_	2,544	_	_	2,200	-	2,124
Construction costs allotted to and received from others	△ 3,784	△ 2,881	△ 1,424	△ 1,339	△ 18,308	△ 2,028	△ 1,178	△ 2,866	△ 1,349	△ 889
Increase (decrease) in special reserve for expansion of railway transport	Δ 4,700	△ 4,700	Δ 1,727	A 1,005	Z 10,000	Δ 2,020	Δ 1,170	Δ 2,000	Δ 1,040	A 005
Loss (gain) on sales of investment securities	Δ - ,700	A 4,700	_	_	_	_	2	△ 6,304	△ 14,509	△ 309
Loss (gain) on sales of stocks of subsidiaries and affiliates	_	△ 1,150	△ 318	88	856	208	△ 349	2 0,001	Z 11,000	2 000
Loss (gain) on sale of property and equipment, net	4,825	276	∆ 67	△ 104	∆ 1,741	∆ 1,707	∆ 4,611	△ 1,004	△ 3,429	△ 42,784
Loss on deduction of carrying amounts of property and equipment	3,784	2,600	1,389	1,219	17,578	2,021	1,156	954	1,267	812
Loss on disposal of property and equipment	1,941	1,924	1,826	1,713	1,890	2,855	447	926	679	1,485
Loss (gain) on valuation of investment securities	1,541	27	0 1,020	97	217	19	183	993	182	159
Loss on revaluation of land for sale			-	-	2.17	-	-	-	-	-
Loss on valuation of inventories	266	177	290	60	51	268	120	156	Δ3	1
assignment of accounts receivable	-			-	-		1,230	-		
Decrease (increase) in trade receivables	△ 1,966	Δ 112	△ 1,423	841	△ 899	△ 1,145	3.120	2.494	△ 4,296	769
Decrease (increase) in inventories	∆ 1,395	△ 1,873	6,438	73	3,328	Δ 1,665	2.166	1.745	4,442	8,333
Increase (decrease) in accounts payables	594	1,070	61	△ 433	1,600	△ 4,069	△ 2,395	Δ 4,469	1,290	Δ 3,995
Increase (decrease) in deposits received	-	-,0.0			-,000	,000	△ 4,673	5,634	∆ 3,803	Δ 19
Increase (decrease) in advances received on uncompleted construction	_	_	_	_	_	_	,	-		
Directors' bonuses paid	_	_	_	_	_	_	_	_	_	_
Other	3.514	1.137	△ 2,747	△ 1,791	69	△ 52	2.917	2.144	△ 1,902	856
Subtotal	97.093	94,355	99.631	97.619	101.542	90,293	90.554	33,626	56,797	79,291
Interest and dividends received	1.341	1,442	1.559	1.758	1,909	1,961	2.011	1,727	1,599	1.545
Interest paid	Δ 9.499	△ 8,430	Δ 7,888	Δ 7.141	△ 6,442	Δ 5,911	△ 5,348	△ 5,393	Δ 4,868	Δ 4,552
Income taxes paid	△ 15,297	∆ 16,241	Δ 14,600	Δ 12,742	Δ 11,615	Δ 13,611	Δ 12,320	Δ 2,781	Δ 4,910	△ 13,356
Cash flows from investing activities	△ 23,050	Δ 43,194	∆ 49,276	∆ 67,053	∆ 52,681	Δ 80,094	Δ 85,454	Δ 43,582	∆ 45,515	34,712
Purchase of investment securities	Δ 32	∆ 1,918	∆ 1,808	△ 2,337	Δ 1,122	Δ 7,746	Δ 4,436	Δ 1,008	Δ 1,335	Δ 1,998
Proceeds from sales of investment securities	13	4,385	2,623	568	33	842	3,842	8,465	21,914	1,286
Proceeds from sales of shares of subsidiaries	-	-	_,	-	-	-	-,	-	,	-,
Proceeds from purchase of investments in subsidiaries resulting in change in										
scope of consolidation	-	-	-	-	-	-	-	-	-	-
Purchase of investments in subsidiaries resulting in change in scope of	_	△ 1,408	_	_	△ 1,030	△ 5,275	_	_	_	_
Proceeds from sales of shares of subsidiaries resulting in change in scope of		,								
consolidation	-	-	266	-	278	92	-	-	-	1,167
Purchase of investments in subsidiaries resulting in change in scope of	_	_	_	△ 63	_	_	△ 962	_	Δ8	_
Acquisition of property and equipment	△ 49,666	△ 55,820	△ 61,480	△ 74,731	△ 64,988	△ 72,945	△ 89.415	△ 60,653	△ 73,478	△ 48,025
Proceeds from sales of property and equipment	15,766	986	1,002	292	3,453	2,307	3,278	8,518	4,643	80,592
Decrease (increase) in short-term loans receivable	Δ 29	30	Δ9	Δ7	1,939	Δ 5	Δ 21	△ 290	△ 229	△ 58
Payments of long-term loans receivable	Δ2	△ 60	△ 121	△ 65	△ 278	△ 322	△ 579	△ 898	△ 90	△ 141
Collection of long-term loans receivable	32	17	105	22	33	14	22	6	55	5
Proceeds from advances received for contract consignment	7,189	6,870	6,033	5,511	6,098	1,880	2,142	2,047	2,962	3,919
Proceeds from long-term advances received	1,815	3,756	3,935	3,402	3,299	1,639	1,100	_,0 17	_,552	-
Other	1,864	∆ 33	175	353	∆ 399	△ 573	△ 424	229	51	△ 2,034
	.,001		5	000	_ 000		'		٠.	_ =,001

Millions of yen

Cash flows from financing activities	△ 50,052	△ 38,997	△ 21,473	△ 20,473	△ 8,099	△ 15,083	17,171	37,207	△ 30,573	△ 51,056
Net decrease in short-term loans	△ 1,813	129	△ 1,790	5,210	-	16,900	Δ 113	△ 26,530	11,200	Δ 9,600
Net increase or decrease in commercial paper (Δ indicates decrease)	-	-	-	-	-	5,000	5,000	△ 10,000	-	_
Proceeds from long-term loans	33,467	13,088	34,117	39,396	13,500	18,083	18,604	59,527	24,897	19,100
Repayments of long-term loans	△ 34,861	△ 20,399	△ 31,974	△ 27,904	△ 18,796	△ 36,009	△ 21,607	△ 24,212	△ 29,238	△ 18,726
Proceeds from issuance of bonds	40,000	25,000	40,000	30,000	50,000	40,000	65,000	82,000	-	_
Redemption of bonds	△ 70,000	△ 40,000	△ 45,000	△ 50,000	△ 35,000	△ 40,000	△ 30,040	△ 30,025	△ 20,010	△ 30,010
Redemption of accounts payable to Japan Railway Construction, Transport	△ 10,344	△ 10,566	△ 9,852	Δ 9,999	△ 10,158	△ 10,891	△ 11,109	△ 8,965	△ 13,133	△ 7,509
and Technology Agency	△ 10,344	Δ 10,500	Δ 9,002	∆ 9,999	Δ 10,136	Δ 10,091	Δ 11,109	Δ 0,903	Δ 13,133	Δ 7,309
Cash dividends paid	△ 5,781	△ 5,786	△ 6,503	△ 6,504	△ 7,220	△ 7,223	△ 7,948	△ 3,656	△ 3,645	△ 3,640
Acquisition of treasury stock	△ 244	△ 191	△ 136	△ 52	△ 25	△ 420	△ 18	△ 12	Δ8	△ 4
Purchase of investments in subsidiaries not resulting in change in scope of				. 100	۸.0	. 1	. 0	. 0	. 0	
consolidation	-	-	-	△ 199	Δ 0	△ 1	Δ 0	Δ 0	Δ0	_
Other	△ 473	△ 271	△ 334	△ 419	△ 397	△ 520	△ 594	△ 918	△ 633	△ 665
Effect of exchange rate changes on cash and cash equivalents	0	0	0	0	0	0	0	0	0	0
Net increase (decrease) in cash and cash equivalents	534	△ 11,066	7,953	△ 8,032	24,613	△ 22,444	6,613	20,803	△ 27,471	46,584
Cash and cash equivalents at beginning of the year	29,860	30,438	19,371	27,326	19,293	43,907	21,636	28,464	49,267	21,852
Increase in cash and cash equivalents from newly consolidated subsidiaries	42	-	-	-	-	173	214	-	56	_
Increase in cash and cash equivalents resulting from inclusion of subsidiaries in	-	-	1	-	-	-	-	-	-	_
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries f	-	-	-	-	-	-	-	-	-	△ 962
Cash and cash equivalents at end of the year	30,438	19,371	27,326	19,293	43,907	21,636	28,464	49,267	21,852	67,474

6.Segment Information (Consolidated)					Millions of yen

	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3
Revenue from operations	523,187	518,715	529,812	523,031	524,660	526,675	534,132	385,978	358,753	395,159
Transportation	172,698	171,277	168,303	172,863	176,183	179,293	173,174	116,230	131,207	151,704
Merchandising	225,171	222,684	225,012	219,285	214,479	210,681	206,563	157,685	100,853	96,156
Real Estate	64,466	60,843	73,002	69,910	68,578	69,006	80,478	72,872	80,946	84,034
Construction										
Other businesses	95,875	100,215	100,128	99,511	105,023	106,937	112,256	68,131	74,143	90,716
Elimination	△ 35,025	△ 36,305	△ 36,635	△ 38,539	△ 39,603	△ 39,242	△ 38,340	△ 28,941	△ 28,397	△ 27,451
Operating income	49,377	49,858	52,934	49,946	51,464	52,089	41,103	△ 24,190	6,152	26,601
Transportation	28,308	29,150	29,795	28,601	28,122	29,265	21,641	△ 25,937	△ 5,491	8,463
Merchandising	3,670	3,160	3,911	3,175	4,647	2,960	4,373	△ 1,741	1,695	866
Real Estate	12,520	11,577	13,190	12,377	12,538	13,759	12,940	16,459	18,570	18,047
Construction										
Other businesses	4,706	5,809	5,872	5,661	5,967	5,939	2,090	△ 13,020	△ 8,668	△ 821
Elimination	170	161	164	131	189	165	58	49	46	46
Total assets	1,244,344	1,253,849	1,257,332	1,270,102	1,294,498	1,312,433	1,328,303	1,326,996	1,285,230	1,279,976
Transportation	670,416	668,484	671,890	677,516	673,766	682,268	682,223	671,599	660,848	654,143
Merchandising	76,869	75,684	74,835	71,036	72,149	74,073	72,653	59,146	57,379	47,521
Real Estate	356,617	362,297	358,027	378,528	374,016	391,602	396,030	407,252	437,455	396,032
Construction										
Other businesses	85,736	90,218	90,852	93,395	105,573	119,170	137,514	125,166	117,450	117,984
Elimination	54,705	57,165	61,726	49,624	68,992	45,318	39,882	63,830	12,095	64,294
Depreciation	48,651	46,691	47,307	46,936	45,347	46,727	49,628	51,258	49,363	47,866
Transportation	31,503	30,058	30,311	30,191	29,686	30,888	32,392	33,309	32,830	31,424
Merchandising	5,043	4,783	4,810	4,470	3,731	3,663	3,791	3,557	2,730	2,600
Real Estate	9,286	9,032	9,136	9,286	8,837	9,038	9,374	10,052	9,707	10,131
Construction										
Other businesses	3,059	3,060	3,293	3,245	3,333	3,378	4,151	4,422	4,170	3,774
Elimination	△ 241	△ 243	△ 244	△ 257	△ 241	△ 241	△ 82	△ 83	△ 74	△ 64
Capital investments	46,920	54,612	59,619	74,805	68,288	82,215	91,599	62,943	64,693	52,889
Transportation	30,623	31,129	36,957	34,547	43,428	43,135	40,940	35,155	28,469	26,280
Merchandising	4,652	6,730	4,239	3,363	2,873	11,058	5,498	3,091	1,657	5,623
Real Estate	6,992	12,375	13,074	31,287	17,337	20,931	29,547	19,265	32,875	16,670
Construction										
Other businesses	4,651	4,376	5,348	5,636	4,649	7,090	15,612	5,431	1,690	4,315
Elimination	-	-	-	△ 30	-	-	_	-	-	-

^{*1} Accompanying the application of "Partial Amendments to Accounting Standard for Tax Effect Accounting, etc." (ASBJ Statement No. 28, February 16, 2018), the figures as of *2 Since the Company is adopting standards, such as "Accounting Standard for Revenue Recognition" (ASBJ Statement No.29), from FY2021, results for the previous fiscal

7.Odakyu Electric Railway Non-consolidated Information									N	Aillions of yen
Statements of Comprehensive Income	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3
Revenue from operations	163,047	162,329	164,757	166,445	169,556	173,901	172,081	114,366	131,365	144,058
Railway Business	117,925	117,242	118,564	119,880	121,217	123,364	121,105	81,057	91,986	104,038
Real Estate Business	39,768	39,578	40,401	40,845	42,533	44,527	44,893	29,598	31,609	30,126
Other Businesses	5,352	5,508	5,791	5,719	5,804	6,009	6,083	3,710	7,769	9,893
Operating income	39,044	38,417	42,293	39,824	40,359	41,397	35,895	△ 3,224	14,170	19,899
Railway Business	25,046	24,732	27,706	25,015	24,319	25,763	22,303	△ 13,876	846	8,441
Real Estate Business	11,528	11,294	12,141	12,292	13,490	13,040	11,146	9,765	12,076	10,365
Other Businesses	2,469	2,390	2,445	2,516	2,550	2,594	2,445	887	1,247	1,092
Non-operating income	2,893	3,561	3,571	4,904	4,351	4,955	4,610	3,364	5,613	6,460
Non-operating expenses	10,796	9,419	11,733	8,565	7,923	7,390	7,277	14,805	13,260	9,460
Ordinary income	31,141	32,558	34,131	36,163	36,788	38,962	33,228	Δ 14,664	6,523	16,899
Extraordinary income	9,771	7,754	1,689	1,127	19,493	3,890	5,292	6,500	19,855	38,641
Extraordinary losses	10,181	4,003	2,792	5,447	19,496	6,331	6,886	15,198	3,809	13,976
Income before income taxes	30,731	36,309	33,027	31,843	36,785	36,522	31,633	Δ 23,363	22,569	41,565
Current income taxes	13,011	11,734	10,465	8,865	9,919	9,504	8,287	45	6,934	8,199
Reversal of income taxes payable for previous periods	-	-	-	-	-	-	-	-	-	<u>-</u>
Deferred income taxes	△ 2,367	2,164	1,273	462	1,032	1,035	2,032	∆ 3,705	2,059	5,276
Total income taxes	10,643	13,898	11,738	9,327	10,951	10,539	10,319	Δ 3,660	8,993	13,475
Net income	20,087	22,410	21,289	22,516	25,834	25,983	21,313	△ 19,702	13,576	28,089
										Aillions of yen
Detailed operating expenses	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3
Operating expenses - total	124,002	123,912	122,463	126,621	129,196	132,503	136,185	117,590	117,194	124,159
Operating expenses - Railway Business	92,878	92,510	90,857	94,865	96,898	97,601	98,801	94,934	91,139	95,597
Transportation operating expenses	51,611	52,160	50,698	53,659	56,241	55,118	54,009	49,543	46,252	50,385
Personnel expenses	28,668	27,785	26,833	28,768	28,670	28,394	28,767	27,615	25,034	26,434
Expenses	22,943	24,375	23,865	24,890	27,571	26,723	25,241	21,927	21,218	23,950
General and administrative expenses	8,399	8,570	8,219	9,132	9,456	10,024	11,185	10,915	9,832	10,760
Personnel expenses	4,721	4,630	4,461	4,768	4,874	4,917	5,095	6,056	5,126	5,489
Expenses	3,678	3,940	3,757	4,363	4,582	5,106	6,089	4,859	4,706	5,270
Tax <u>es</u>	6,663	6,880	6,973	7,521	7,471	7,542	7,795	7,730	7,931	8,080
Depreciation	26,203	24,899	24,966	24,552	23,728	24,915	25,811	26,744	27,121	26,371
Operating expenses - Real Estate Business	28,240	28,283	28,260	28,552	29,043	31,486	33,746	19,833	19,533	19,761
Cost of sales of real estate	9,577	10,184	9,745	9,422	9,993	11,047	11,580	4,082	4,021	4,045
Selling, general and administrative expenses	4,217	4,211	4,594	5,038	5,229	6,013	6,828	3,497	3,250	3,409
Personnel expenses	2,205	2,058	2,228	2,438	2,541	2,844	3,176	2,418	2,126	2,168
Expenses	2,011	2,152	2,366	2,599	2,687	3,168	3,651	1,079	1,124	1,241
Taxes	3,662	3,414	3,473	3,741	3,728	3,978	4,396	3,973	4,147	3,794
Depreciation	10,783	10,473	10,446	10,350	10,091	10,448	10,940	8,279	8,113	8,512
Operating expenses - Other Businesses	2,883	3,117	3,345	3,202	3,254	3,415	3,637	2,823	6,522	8,800
Cost of sales of merchandise	1,608	1,731	1,924	1,801	1,890	2,005	1,990	1,568	5,311	6,853
Selling, general and administrative expenses	503	566	556	594	591	631	852	691	642	1,365
Personnel expenses	362	404	398	431	417	402	411	442	417	1,040
Expenses	140	161	157	162	174	228	441	249	225	325
Taxes	105	101	117	127	121	127	129	138	159	174
Depreciation	666	717	747	679	650	650	665	424	407	406

^{*1} Accompanying the application of "Partial Amendments to Accounting Standard for Tax Effect Accounting, etc." (ASBJ Statement No. 28, February 16, 2018), the figures as of *2 Since the Company is adopting standards, such as "Accounting Standard for Revenue Recognition" (ASBJ Statement No.29), from FY2021, results for the previous fiscal

									N	Millions of yen
Result of Railway Business	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3
Number of passengers carried	735,997	729,227	744,374	749,421	755,328	766,655	765,327	525,225	580,612	648,656
Commuter	453,754	448,540	458,190	461,606	465,889	471,984	477,738	331,963	349,917	381,658
Work commuters (thousand persons)	320,203	320,180	326,512	330,434	335,048	342,359	349,361	274,678	257,710	270,879
School commuters (thousand persons)	133,551	128,360	131,678	131,172	130,841	129,625	128,377	57,285	92,207	110,779
Non-commuter	282,243	280,687	286,184	287,815	289,439	294,671	287,589	193,262	230,695	266,998
Revenue	114,311	113,470	114,880	116,220	117,322	119,525	117,306	77,866	88,609	101,034
Commuter	45,736	44,986	45,907	46,337	46,871	47,703	48,354	34,290	35,618	37,804
Work commuters	38,712	38,306	39,060	39,540	40,109	41,013	41,755	31,638	30,963	32,103
School commuters	7,023	6,680	6,846	6,796	6,761	6,689	6,599	2,652	4,654	5,701
Non-commuter	68,575	68,484	68,973	69,882	70,451	71,822	68,951	43,575	52,991	63,229

Result of Railway Business (Year-on-year percentage change)	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3
Number of passengers carried	2.0	Δ 0.9	2.1	0.7	0.8	1.5	△ 0.2	∆ 31.4	10.5	11.7
Commuter	2.8	Δ 1.1	2.2	0.7	0.9	1.3	1.2	△ 30.5	5.4	9.1
Work commuters (thousand persons)	2.4	△ 0.0	2.0	1.2	1.4	2.2	2.0	△ 21.4	△ 6.2	5.1
School commuters (thousand persons)	3.5	△ 3.9	2.6	Δ 0.4	△ 0.3	Δ 0.9	Δ 1.0	△ 55.4	61.0	20.1
Non-commuter	0.8	△ 0.6	2.0	0.6	0.6	1.8	△ 2.4	△ 32.8	19.4	15.7
Revenue	1.5	△ 0.7	1.2	1.2	0.9	1.9	∆ 1.9	∆ 33.6	13.8	14.0
Commuter	2.5	△ 1.6	2.0	0.9	1.2	1.8	1.4	△ 29.1	3.9	6.1
Work commuters	2.4	△ 1.1	2.0	1.2	1.4	2.3	1.8	△ 24.2	△ 2.1	3.7
School commuters	3.1	△ 4.9	2.5	△ 0.7	△ 0.5	Δ 1.1	△ 1.4	△ 59.8	75.5	22.5
Non-commuter	0.9	△ 0.1	0.7	1.3	0.8	1.9	△ 4.0	△ 36.8	21.6	19.3



Financial Data (environment)

*Environmental data partially revised on September 7, 2023

■CO2 Emissions Scope 1、2

				Unit	FY2013 (reference fiscal year)	FY2020	FY2021	FY2022	FY2030 (target)
CO2 Emissions	The Odakyu Group	Scope 1		thousand t	90	80	70	80	60
		Scope 2	(market-based)	thousand t	400	310	300	290	180
		Scope 2	(location-based)	thousand t	_	_	_	270	_
			Total	thousand t	490	390	380	360	240
	Odakyu Electric Railway	Scope 1		t	704	1,470	1,018	1,405	_
	(Railway Department)	Scope 2		t	210,645	166,651	161,185	150,457	_
			Total	t	211,349	168,121	162,203	151,862	_
	Odakyu Electric Railway	Scope 1		t	11,219	9,923	8,284	8,559	_
	(Real Estate Department, Head Office, and Other Entities)	Scope 2		t	121,533	93,227	89,814	83,071	_
			Total	t	132,752	103,150	98,098	91,630	_

[&]quot;Note: Based on the CO2 emission factors according to the Act on the Rational Use of Energy and the Act on Promotion of Global Warming Countermeasures

[&]quot;Note: The Odakyu Group refers to major consolidated subsidiaries and Odakyu Electric Railway subject to long-term environmental targets

[&]quot;Note: The Odakyu Group CO2 emissions are rounded up to the nearest 10,000 tons

■CO2 Emissions Scope 3 (data collected from FY2022 onward)

CO2 Emissions	Odakyu Electric Railway Scope3	Category 1	Purchased goods and services	t	57,721		
	Сооро	Category 2	Capital goods	t	95,803		
		Category 3	Fuel- and energy-related activities not included in Scope 1 and 2	t	38,778		
		Category 4	Transportation and delivery (upstream)	t	_		
		Category 5	Waste generated by the Company	t	9,048		
			Business trips	t	68		
		Category 7	Travel by employees	t	920		
		Category 8	Lease assets (upstream)	t	_		
		Category 9	Transportation and delivery (downstream)	t	_		
		Category 10	Manufacture of purchased goods	t	_		
		Category 11	Use of purchased goods	t	_		
		Category12	Disposal of purchased goods	t	14		
		Category 13	Lease assets (downstream)	t	49,925		
		Category 14	Franchises	t	_		
		Category 15	Investments	t	_		
			Total	t	252,277		

"Note: Category 4 includes category 1 and category 8 includes Scope 1 and 2

■ Amount of energy invested • resources invested (Odakyu Electric Railway)

			EY2020		EY2021		EY2022	
		Unit	Railway Department	Real Estate Department,Head Office, and Other Entities	Railway Department	Real Estate Department,Head Office, and Other Entities	Railway Department	Real Estate Department,Head Office, and Other Entities
Amount of energy invested	Energy	GJ	3,590,324	2,200,679	3,467,680	2,146,447	3,242,522	1,953,469
	Electric power	kWh	364,663,000	185,775,000	352,702,000	183,165,000	329,228,000	161,385,000
	City gas	m³	273,000	2,889,000	259,000	2,050,000	231,000	2,288,000
	Propane gas	t	60	580	22	613	49	652
	Gasoline	kl	33	8	37	8	16	7
	Diesel 1	kl	137	5	14	2	169	5
	Kerosene	kl	48	432	47	532	32	547
	Heavy oil	kl	79	220	80	180	69	29
	Steam	GJ	_	66,916	_	73,130	_	73,307
	Cold water	GJ	_	79,645	_	78,254	_	88,841
Amount of resources invested	Water ※	m³	480,000	533,000	534,000	560,000	568,000	644,000
Solar power generated		kWh	889,000 (214,000consumed in-house、675,000sold)		882,000 (211,000consumed in-house、671,000sold)		820,000 (167,000consumed in-house、653,000sold)	
Amount of paper used in office automation (OA)		Sheet	8,131,010		7,101,899		6,119,049	

^{*} The scope covers our main offices.

■ Amount of waste generated (Odakyu Electric Railway)

		Unit	EY2020		EY2021		EY2022	
			Railway Department	Real Estate Department,Head Office, and Other Entities	Railway Department	Real Estate Department,Head Office, and Other Entities	Railway Department	Real Estate Department,Head Office, and Other Entities
	Combustible waste	t	577	2,561	576	2,985	229	3,126
	Cardboard	t	53	1,751	53	1,824	46	1,871
	Used paper	t	163	271	122	271	27	176
	Raw waste	t	197	435	173	422	75	428
	Scrap metal	t	32	10	46	13	55	29
	Waste plastic	t	87	329	108	371	99	385
	Amount recycled	t	866	2,766	808	2,751	410	2,819
	Recycling rate	%	53.3	47.9	50.7	44.3	52.6	43.7
	Total	t	1,625	5,772	1,585	6,211	779	6,444
NOX emissions		t	41.9		39.5		30.5	
Amount of PCB disposal		t	0.0		0.4		6.5	
Wastewater volume		m³	542,000	548,000	609,000	577,000	581,000	661,000

^{*} The scope covers our main offices.

■ Donation amount record

	Unit	EY2020	EY2021	EY2022
By donating some of the proceeds from sales of the mineral water "Hakone no Mori Kara" to the Hakone Resource Conservation Fund	thousand	2,504	2,849	3,798



Odakyu Electric Railway Co., Ltd.

Remarks

Figures concerning the company's business plans, future forecasts and strategies other than historical facts are forward-looking statements reflecting management's view.

Please note that, since the forward-looking statements are based on information currently available, the actual results may differ from these forecasts.