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August 26, 2013

小田急電鉄株式会社  
Odakyu Electric Railway Co., Ltd.

月次営業概況のお知らせ（速報）  
Monthly Report of Operations (preliminary figures)

1. 鉄道事業（小田急線） Railway Business of Odakyu Electric Railway Co., Ltd.

輸送人員 Number of Passengers Carried

単位：千人 Thousands

|     |             | 定期<br>Commuter   |               |                  |               |                              |               | 定期外<br>Non-commuter |               | 定期＋定期外<br>Commuter<br>and<br>Non-commuter |               |
|-----|-------------|------------------|---------------|------------------|---------------|------------------------------|---------------|---------------------|---------------|-------------------------------------------|---------------|
|     |             | 通勤定期<br>Business |               | 通学定期<br>Students |               | 定期計<br>Business and Students |               |                     | 前年比<br>Change |                                           | 前年比<br>Change |
|     |             |                  | 前年比<br>Change |                  | 前年比<br>Change |                              | 前年比<br>Change |                     |               |                                           |               |
| 4月  | Apr.        | 26,112           | 2.0%          | 12,581           | 0.5%          | 38,693                       | 1.5%          | 23,700              | △0.6%         | 62,393                                    | 0.7%          |
| 5月  | May         | 27,072           | 0.5%          | 12,870           | △0.1%         | 39,941                       | 0.3%          | 23,840              | 1.7%          | 63,781                                    | 0.8%          |
| 6月  | Jun.        | 26,967           | 1.4%          | 13,068           | 0.5%          | 40,034                       | 1.1%          | 22,903              | 1.7%          | 62,937                                    | 1.3%          |
| 7月  | Jul.        | 26,657           | 1.0%          | 11,333           | 0.5%          | 37,990                       | 0.9%          | 23,929              | 1.1%          | 61,918                                    | 0.9%          |
| 8月  | Aug.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 9月  | Sept.       |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 上期計 | First Half  |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 10月 | Oct.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 11月 | Nov.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 12月 | Dec.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 1月  | Jan.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 2月  | Feb.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 3月  | Mar.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 下期計 | Second Half |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 年度計 | Fiscal Year |                  |               |                  |               |                              |               |                     |               |                                           |               |

運輸収入 Revenue

単位：百万円 Million yen

|     |             | 定期<br>Commuter   |               |                  |               |                              |               | 定期外<br>Non-commuter |               | 定期＋定期外<br>Commuter<br>and<br>Non-commuter |               |
|-----|-------------|------------------|---------------|------------------|---------------|------------------------------|---------------|---------------------|---------------|-------------------------------------------|---------------|
|     |             | 通勤定期<br>Business |               | 通学定期<br>Students |               | 定期計<br>Business and Students |               |                     | 前年比<br>Change |                                           | 前年比<br>Change |
|     |             |                  | 前年比<br>Change |                  | 前年比<br>Change |                              | 前年比<br>Change |                     |               |                                           |               |
| 4月  | Apr.        | 3,151            | 2.0%          | 664              | 0.3%          | 3,815                        | 1.7%          | 5,728               | △0.4%         | 9,543                                     | 0.4%          |
| 5月  | May         | 3,273            | 0.4%          | 676              | △0.5%         | 3,950                        | 0.2%          | 5,815               | 2.0%          | 9,765                                     | 1.3%          |
| 6月  | Jun.        | 3,252            | 1.2%          | 688              | 0.4%          | 3,941                        | 1.1%          | 5,524               | 2.0%          | 9,466                                     | 1.6%          |
| 7月  | Jul.        | 3,216            | 0.9%          | 607              | 0.1%          | 3,824                        | 0.8%          | 5,774               | 1.1%          | 9,598                                     | 1.0%          |
| 8月  | Aug.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 9月  | Sept.       |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 上期計 | First Half  |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 10月 | Oct.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 11月 | Nov.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 12月 | Dec.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 1月  | Jan.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 2月  | Feb.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 3月  | Mar.        |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 下期計 | Second Half |                  |               |                  |               |                              |               |                     |               |                                           |               |
| 年度計 | Fiscal Year |                  |               |                  |               |                              |               |                     |               |                                           |               |

## 2. 小田急百貨店 Odakyu Department Stores

売上高 (2013年度) Sales (FY2013)

単位：百万円 Million yen

|                    |       | 新宿店<br>Shinjuku Store |               | 町田店<br>Machida Store |               | 藤沢店<br>Fujisawa Store |               | 3店合計<br>Total |               |
|--------------------|-------|-----------------------|---------------|----------------------|---------------|-----------------------|---------------|---------------|---------------|
|                    |       |                       | 前年比<br>Change |                      | 前年比<br>Change |                       | 前年比<br>Change |               | 前年比<br>Change |
| 3月                 | Mar.  | 7,871                 | 1.4%          | 3,466                | △3.1%         | 1,272                 | △0.9%         | 12,610        | △0.1%         |
| 4月                 | Apr.  | 7,279                 | 1.3%          | 3,167                | △0.9%         | 1,111                 | △2.9%         | 11,558        | 0.3%          |
| 5月                 | May   | 7,168                 | 3.8%          | 3,296                | △1.9%         | 1,291                 | 4.8%          | 11,756        | 2.2%          |
| 6月                 | Jun.  | 7,773                 | 8.0%          | 3,636                | 1.4%          | 1,292                 | △1.4%         | 12,702        | 5.0%          |
| 7月                 | Jul.  | 8,011                 | △0.3%         | 3,539                | △6.8%         | 1,325                 | △2.0%         | 12,876        | △2.3%         |
| 8月                 | Aug.  |                       |               |                      |               |                       |               |               |               |
| 上期計<br>First Half  |       |                       |               |                      |               |                       |               |               |               |
| 9月                 | Sept. |                       |               |                      |               |                       |               |               |               |
| 10月                | Oct.  |                       |               |                      |               |                       |               |               |               |
| 11月                | Nov.  |                       |               |                      |               |                       |               |               |               |
| 12月                | Dec.  |                       |               |                      |               |                       |               |               |               |
| 1月                 | Jan.  |                       |               |                      |               |                       |               |               |               |
| 2月                 | Feb.  |                       |               |                      |               |                       |               |               |               |
| 下期計<br>Second Half |       |                       |               |                      |               |                       |               |               |               |
| 年度計<br>Fiscal Year |       |                       |               |                      |               |                       |               |               |               |

## 3. ハイアット リージェンシー 東京 (ホテル) Hyatt Regency Tokyo (Hotel)

単位：百万円 Million yen

|                    |       | 売上高<br>Revenue |               | 客室稼働率<br>Occupancy rate |               |
|--------------------|-------|----------------|---------------|-------------------------|---------------|
|                    |       |                | 前年比<br>Change |                         | 前年比<br>Change |
| 4月                 | Apr.  | 901            | 4.4%          | 92.4%                   | 10.2p         |
| 5月                 | May   | 861            | 9.8%          | 87.3%                   | 14.0p         |
| 6月                 | Jun.  | 925            | 9.7%          | 90.3%                   | 15.7p         |
| 7月                 | Jul.  | 828            | 2.7%          | 90.8%                   | 7.8p          |
| 8月                 | Aug.  |                |               |                         |               |
| 9月                 | Sept. |                |               |                         |               |
| 上期計<br>First Half  |       |                |               |                         |               |
| 10月                | Oct.  |                |               |                         |               |
| 11月                | Nov.  |                |               |                         |               |
| 12月                | Dec.  |                |               |                         |               |
| 1月                 | Jan.  |                |               |                         |               |
| 2月                 | Feb.  |                |               |                         |               |
| 3月                 | Mar.  |                |               |                         |               |
| 下期計<br>Second Half |       |                |               |                         |               |
| 年度計<br>Fiscal Year |       |                |               |                         |               |

注意事項：上記の数値につきましては、決算における確定値とは異なる場合があります。

Remarks: The above figures may differ materially from the final figures shown in the financial statements.