## 月次営業概況のお知らせ Monthly Report of Operations (preliminary figures)

	小田急電鉄 鉄道事業	2019年度(FY2019)																		
	siness of Odakyu Electric Railway Co.,Ltd.	4月	5月	6月	第1四半期	7月	8月	9月	第2四半期	第2四半期累計	10月	11月	12月	第3四半期	第3四半期累計	1月	2月	3月	第4四半期	年度累計
		Apr.	May.	Jun.	1st Quarter	Jul.	Aug.	Sept.	2nd Quarter	2Q Accumulated	Oct.	Nov.	Dec.	3rd Quarter	3Q Accumulated	Jan.	Feb.	Mar.	4th Quarter	Fiscal Yea
輸送人員	定期計 Commuter	39,968	42,547	42,706	125,221	40,862	38,292	48,769	127,923	253,144	41,041	41,187								
Number of	前年比 Change	△1.3%	1.3%	2.2%	0.8%	1.7%	2.1%	19.0%	7.8%	4.2%	△0.6%	1.8%								
assengers Carried	通勤定期 Work commuters	27,668	29,906	29,841	87,415	29,540	29,387	32,902	91,829	179,244	29,061	29,245								
	前年比 Change	△1.2%	2.1%	3.0%	1.3%	2.4%	2.8%	15.6%	6.9%	4.1%	△0.1%	2.8%								
単位:千人	通学定期 School commuters	12,300	12,641	12,865	37,806	11,322	8,905	15,867	36,094	73,900	11,980	11,942								
Thousands	前年比 Change	△1.4%	△0.4%	0.3%	△0.5%	0.0%	0.0%	26.7%	10.3%	4.5%	△1.6%	△0.5%								
	定期外 Non-commuter	25,620	25,326	24,154	75,100	25,292	25,833	24,506	75,631	150,731	22,708	24,604								
	前年比 Change	2.7%	2.7%	1.4%	2.3%	3.9%	3.0%	4.4%	3.7%	3.0%	△9.0%	0.2%								
	定期+定期外 Commuter and Non-commuter	65,588	67,873	66,860	200,321	66,154	64,125	73,275	203,554	403,875	63,749	65,791								
	前年比 Change	0.2%	1.8%	1.9%	1.3%	2.5%	2.5%	13.7%	6.3%	3.7%	△3.7%	1.2%								
運輸収入	定期計 Commuter	3,939	4,243	4,240	12,424	4,127	3,955	4,757	12,841	25,265	4,081	4,119								
Revenue	前年比 Change	△1.4%	1.9%	2.8%	1.1%	2.1%	2.6%	17.4%	7.5%	4.2%	△1.2%	1.9%								
	通勤定期 Work commuters	3,301	3,590	3,574	10,465	3,535	3,510	3,945	10,991	21,457	3,463	3,500								
単位:百万円	前年比 Change	△1.4%	2.3%	3.2%	1.4%	2.5%	2.9%	15.8%	7.1%	4.2%	△1.0%	2.4%								
Millions of yen	通学定期 School commuters	638	653	666	1,958	592	444	812	1,849	3,808	618	618								
	前年比 Change	△1.3%	△0.3%	0.5%	△0.4%	△0.0%	△0.1%	26.0%	9.9%	4.4%	△2.3%	△0.9%								
	定期外 Non-commuter	6,210	6,172	5,772	18,156	6,006	6,339	5,910	18,256	36,412	5,321	5,909								
	前年比 Change	2.3%	2.4%	△0.0%	1.6%	2.0%	2.8%	3.3%	2.7%	2.1%	△12.1%	△1.9%								
	定期+定期外 Commuter and Non-commuter	10,150	10,416	10,013	30,580	10,134	10,294	10,668	31,097	61,678	9,403	10,028								
	前年比 Change	0.8%	2.2%	1.1%	1.4%	2.0%	2.7%	9.2%	4.6%	3.0%	△7.7%	△0.4%								

小田急百貨店 Odakyu Department Stores			2019年度(FY2019)																		
			3月 4月 5月			第1四半期	6月	7月	8月	第2四半期	第2四半期累計	9月	10月	11月	第3四半期	第3四半期累計	12月	1月	2月	第4四半期	年度累計
			Mar.	Apr.	May.	1st Quarter	Jun.	Jul.	Aug.	2nd Quarter	2Q Accumulated	Sept.	Oct.	Nov.	3rd Quarter	3Q Accumulated	Dec.	Jan.	Feb.	4th Quarter	Fiscal Year
百貨店業 売上高	新宿	吉 Shinjuku Store	8,536	7,751	7,639	23,928	7,635	7,782	7,085	22,502	46,430	8,849	6,269	8,248	23,368	69,799					
Department Stores		前年比 Change	△1.6%	△2.3%	△1.6%	△1.8%	△4.3%	△2.8%	2.4%	△1.7%	△1.8%	12.5%	△22.1%	△4.3%	△4.8%	△2.8%					
Sales	町田川	苫 Machida Store	2,650	2,339	2,488	7,478	2,528	2,544	2,245	7,318	14,796	2,513	2,114	2,920	7,548	22,344					
		前年比 Change	△10.5%	△15.4%	△12.8%	△12.8%	△9.5%	△4.0%	13.5%	△1.4%	△7.5%	33.2%	△3.7%	0.7%	8.1%	△2.8%					
単位:百万円	ふじる	きわ <sup>**</sup> Fujisawa*	513	458	504	1,477	546	574	494	1,616	3,093	501	399	585	1,486	4,579					
Millions of yen		前年比 Change	△52.7%	△57.3%	△63.4%	△58.3%	△10.0%	△12.6%	△8.9%	△10.6%	△42.1%	6.6%	△21.4%	△8.6%	△8.2%	△34.3%					
	合計 Tot	al	11,701	10,549	10,632	32,883	10,710	10,901	9,825	31,437	64,320	11,865	8,783	11,754	32,403	96,724					
		前年比 Change	△8.0%	△10.4%	△11.4%	△9.9%	△5.9%	△3.6%	4.1%	△2.2%	△6.3%	16.1%	△18.3%	△3.3%	△2.2%	△5.0%					

ハイアットリージェンシー東京(ホテル) Hyatt Regency Tokyo (Hotel)				2019年度(FY2019)																	
			o (Hotel) 4月		6月	第1四半期	7月	8月	9月	第2四半期	第2四半期累計	10月	11月	12月	第3四半期	第3四半期累計	1月	2月	3月	第4四半期	年度累計
				May.	Jun.	1st Quarter	Jul.	Aug.	Sept.	2nd Quarter	2Q Accumulated	Oct.	Nov.	Dec.	3rd Quarter	3Q Accumulated	Jan.	Feb.	Mar.	4th Quarter	Fiscal Year
単位:百万円	売上高 R	evenue	1,075	966	909	2,952	896	765	939	2,601	5,553	1,221	1,181								
Millions of yen		前年比 Change	4.4%	4.1%	△8.8%	△0.2%	10.8%	12.7%	12.4%	11.9%	5.1%	21.8%	11.9%								
	客室稼働率	Occupancy rate	90.5%	85.4%	82.4%	86.1%	86.7%	82.3%	83.0%	84.0%	85.1%	86.5%	91.1%								
		前年比 Change	△3.8p	∆3.8p	△9.7p	△5.7P	0.5p	1.1p	△0.7p	0.3p	△2.6p	△2.7p	△0.7p								

<sup>※</sup> 小田急百貨店藤沢店は、3月22日より「小田急百貨店ふじさわ」に転換しています。

3月月次の数値には旧藤沢店による実績が含まれており、前年比は旧藤沢店との比較です。

The figure for March include the results of the former Fujisawa Store, and the year-on-year figure is a comparison with the former Fujisawa Store, and the year-on-year figure is a comparison with the former Fujisawa Store.

<sup>\*</sup> Odakyu Department Store Fujisawa Store has been converted to Odakyu Department Store Fujisawa effective March 22.