

2014年11月25日  
November 25,2014

小田急電鉄株式会社  
Odakyu Electric Railway Co.,Ltd.

月次営業概況のお知らせ（速報）  
Monthly Report of Operations (preliminary figures)

1. 鉄道事業（小田急線） Railway Business of Odakyu Electric Railway Co.,Ltd.

輸送人員 Number of Passengers Carried

単位：千人 Thousands

|                    | 定期<br>Commuter   |               |                  |               |                              |       | 定期外<br>Non-commuter |               | 定期+定期外<br>Commuter<br>and<br>Non-commuter |       |
|--------------------|------------------|---------------|------------------|---------------|------------------------------|-------|---------------------|---------------|---|-------|
|                    | 通勤定期<br>Business |               | 通学定期<br>Students |               | 定期計<br>Business and Students |       | 前年比<br>Change       | 前年比<br>Change | 前年比<br>Change                             |       |
|                    | 前年比<br>Change    | 前年比<br>Change | 前年比<br>Change    | 前年比<br>Change |                              |       |                     |               |   |       |
| 4月 Apr.            | 25,950           | △0.6%         | 12,510           | △0.6%         | 38,459                       | △0.6% | 23,099              | △2.5%         | 61,559                                    | △1.3% |
| 5月 May             | 27,838           | 2.8%          | 12,893           | 0.2%          | 40,731                       | 2.0%  | 23,876              | 0.2%          | 64,607                                    | 1.3%  |
| 6月 Jun.            | 27,025           | 0.2%          | 12,066           | △7.7%         | 39,091                       | △2.4% | 22,079              | △3.6%         | 61,171                                    | △2.8% |
| 7月 Jul.            | 27,298           | 2.4%          | 11,275           | △0.5%         | 38,573                       | 1.5%  | 23,842              | △0.4%         | 62,415                                    | 0.8%  |
| 8月 Aug.            | 27,270           | 3.0%          | 8,943            | 6.6%          | 36,213                       | 3.9%  | 24,293              | 0.3%          | 60,506                                    | 2.4%  |
| 9月 Sept.           | 25,433           | △4.3%         | 10,919           | △12.8%        | 36,352                       | △7.0% | 22,950              | 2.7%          | 59,302                                    | △3.5% |
| 上期計<br>First Half  | 160,815          | 0.6%          | 68,605           | △3.0%         | 229,419                      | △0.5% | 140,140             | △0.6%         | 369,560                                   | △0.5% |
| 10月 Oct.           | 27,015           | 1.5%          | 12,252           | △0.0%         | 39,267                       | 1.0%  | 23,242              | 1.6%          | 62,510                                    | 1.2%  |
| 11月 Nov.           |                  |               |                  |               |                              |       |                     |               |   |       |
| 12月 Dec.           |                  |               |                  |               |                              |       |                     |               |   |       |
| 1月 Jan.            |                  |               |                  |               |                              |       |                     |               |   |       |
| 2月 Feb.            |                  |               |                  |               |                              |       |                     |               |   |       |
| 3月 Mar.            |                  |               |                  |               |                              |       |                     |               |   |       |
| 下期計<br>Second Half |                  |               |                  |               |                              |       |                     |               |   |       |
| 年度計<br>Fiscal Year |                  |               |                  |               |                              |       |                     |               |   |       |

運輸収入 Revenue

単位：百万円 Million yen

|                    | 定期<br>Commuter   |               |                  |               |                              |       | 定期外<br>Non-commuter |               | 定期+定期外<br>Commuter<br>and<br>Non-commuter |       |
|--------------------|------------------|---------------|------------------|---------------|------------------------------|-------|---------------------|---------------|---|-------|
|                    | 通勤定期<br>Business |               | 通学定期<br>Students |               | 定期計<br>Business and Students |       | 前年比<br>Change       | 前年比<br>Change | 前年比<br>Change                             |       |
|                    | 前年比<br>Change    | 前年比<br>Change | 前年比<br>Change    | 前年比<br>Change |                              |       |                     |               |   |       |
| 4月 Apr.            | 3,076            | △2.4%         | 650              | △2.0%         | 3,727                        | △2.3% | 5,626               | △1.8%         | 9,354                                     | △2.0% |
| 5月 May             | 3,325            | 1.6%          | 669              | △1.1%         | 3,995                        | 1.1%  | 5,888               | 1.3%          | 9,883                                     | 1.2%  |
| 6月 Jun.            | 3,224            | △0.9%         | 627              | △8.8%         | 3,852                        | △2.3% | 5,293               | △4.2%         | 9,146                                     | △3.4% |
| 7月 Jul.            | 3,253            | 1.1%          | 593              | △2.2%         | 3,846                        | 0.6%  | 5,776               | 0.0%          | 9,623                                     | 0.3%  |
| 8月 Aug.            | 3,245            | 1.7%          | 451              | 5.1%          | 3,696                        | 2.1%  | 6,031               | 0.6%          | 9,728                                     | 1.2%  |
| 9月 Sept.           | 3,047            | △5.2%         | 573              | △12.9%        | 3,620                        | △6.5% | 5,605               | 3.1%          | 9,226                                     | △0.9% |
| 上期計<br>First Half  | 19,172           | △0.7%         | 3,567            | △4.2%         | 22,739                       | △1.2% | 34,222              | △0.2%         | 56,961                                    | △0.6% |
| 10月 Oct.           | 3,245            | 0.5%          | 641              | △1.1%         | 3,886                        | 0.2%  | 5,609               | 1.4%          | 9,496                                     | 0.9%  |
| 11月 Nov.           |                  |               |                  |               |                              |       |                     |               |   |       |
| 12月 Dec.           |                  |               |                  |               |                              |       |                     |               |   |       |
| 1月 Jan.            |                  |               |                  |               |                              |       |                     |               |   |       |
| 2月 Feb.            |                  |               |                  |               |                              |       |                     |               |   |       |
| 3月 Mar.            |                  |               |                  |               |                              |       |                     |               |   |       |
| 下期計<br>Second Half |                  |               |                  |               |                              |       |                     |               |   |       |
| 年度計<br>Fiscal Year |                  |               |                  |               |                              |       |                     |               |   |       |

## 2. 小田急百貨店 Odakyu Department Stores

売上高(2014年度) Sales (FY2014)

単位：百万円 Million yen

|                    | 新宿店<br>Shinjuku Store |               | 町田店<br>Machida Store |               | 藤沢店<br>Fujisawa Store |               | 3店合計<br>Total |               |
|--------------------|-----------------------|---------------|----------------------|---------------|-----------------------|---------------|---------------|---------------|
|                    |                       | 前年比<br>Change |                      | 前年比<br>Change |                       | 前年比<br>Change |               | 前年比<br>Change |
| 3月 Mar.            | 10,886                | 38.3%         | 4,331                | 24.9%         | 1,429                 | 12.3%         | 16,647        | 32.0%         |
| 4月 Apr.            | 6,081                 | △16.5%        | 2,622                | △17.2%        | 999                   | △10.1%        | 9,702         | △16.1%        |
| 5月 May             | 6,792                 | △5.3%         | 3,085                | △6.4%         | 1,124                 | △12.9%        | 11,002        | △6.4%         |
| 6月 Jun.            | 7,441                 | △4.3%         | 3,296                | △9.3%         | 1,228                 | △5.0%         | 11,966        | △5.8%         |
| 7月 Jul.            | 7,722                 | △3.6%         | 3,181                | △10.1%        | 1,246                 | △6.0%         | 12,150        | △5.6%         |
| 8月 Aug.            | 6,525                 | △1.1%         | 2,208                | △20.6%        | 1,053                 | △1.7%         | 9,787         | △6.4%         |
| 上期計<br>First Half  | 45,450                | 1.7%          | 18,725               | △5.8%         | 7,081                 | △3.9%         | 71,257        | △1.0%         |
| 9月 Sept.           | 7,064                 | 3.8%          | 2,426                | △14.8%        | 1,057                 | △1.2%         | 10,548        | △1.6%         |
| 10月 Oct.           | 7,365                 | △0.3%         | 2,394                | △25.5%        | 1,113                 | △4.0%         | 10,874        | △7.6%         |
| 11月 Nov.           |                       |               |                      |               |                       |               |               |               |
| 12月 Dec.           |                       |               |                      |               |                       |               |               |               |
| 1月 Jan.            |                       |               |                      |               |                       |               |               |               |
| 2月 Feb.            |                       |               |                      |               |                       |               |               |               |
| 下期計<br>Second Half |                       |               |                      |               |                       |               |               |               |
| 年度計<br>Fiscal Year |                       |               |                      |               |                       |               |               |               |

## 3. ハイアット リージェンシー 東京 (ホテル) Hyatt Regency Tokyo (Hotel)

単位：百万円 Million yen

|                    | 売上高<br>Revenue |               | 客室稼働率<br>Occupancy rate |               |
|--------------------|----------------|---------------|-------------------------|---------------|
|                    |                | 前年比<br>Change |                         | 前年比<br>Change |
| 4月 Apr.            | 902            | 0.1%          | 93.1%                   | 0.7p          |
| 5月 May             | 904            | 5.0%          | 85.2%                   | △2.1p         |
| 6月 Jun.            | 918            | △0.7%         | 89.4%                   | △0.9p         |
| 7月 Jul.            | 818            | △1.3%         | 83.8%                   | △7.0p         |
| 8月 Aug.            | 708            | △7.5%         | 90.3%                   | △1.3p         |
| 9月 Sept.           | 778            | △2.9%         | 87.5%                   | 2.1p          |
| 上期計<br>First Half  | 5,031          | △1.1%         | 88.2%                   | △1.4p         |
| 10月 Oct.           | 965            | △1.9%         | 93.5%                   | △0.7p         |
| 11月 Nov.           |                |               |                         |               |
| 12月 Dec.           |                |               |                         |               |
| 1月 Jan.            |                |               |                         |               |
| 2月 Feb.            |                |               |                         |               |
| 3月 Mar.            |                |               |                         |               |
| 下期計<br>Second Half |                |               |                         |               |
| 年度計<br>Fiscal Year |                |               |                         |               |

注意事項：上記の数値につきましては、決算における確定値とは異なる場合があります。

Remarks: The above figures may differ materially from the final figures shown in the financial statements.