

2015年4月30日
April 30,2015

小田急電鉄株式会社
Odakyu Electric Railway Co.,Ltd.

月次営業概況のお知らせ（速報）
Monthly Report of Operations (preliminary figures)

1. 鉄道事業（小田急線） Railway Business of Odakyu Electric Railway Co.,Ltd.

輸送人員 Number of Passengers Carried

単位：千人 Thousands

| | 定期 Commuter | | | | | | 定期外 Non-commuter | | 定期+定期外 Commuter and Non-commuter | |
|--------------------|------------------|---------------|------------------|---------------|------------------------------|--------|---------------------|---------------|---|--------|
| | 通勤定期 Business | | 通学定期 Students | | 定期計 Business and Students | | 前年比 Change | 前年比 Change | 前年比 Change | |
| | 前年比 Change | 前年比 Change | 前年比 Change | 前年比 Change | | | | | | |
| 4月 Apr. | 25,950 | △0.6% | 12,510 | △0.6% | 38,459 | △0.6% | 23,099 | △2.5% | 61,559 | △1.3% |
| 5月 May | 27,838 | 2.8% | 12,893 | 0.2% | 40,731 | 2.0% | 23,876 | 0.2% | 64,607 | 1.3% |
| 6月 Jun. | 27,025 | 0.2% | 12,066 | △7.7% | 39,091 | △2.4% | 22,079 | △3.6% | 61,171 | △2.8% |
| 7月 Jul. | 27,298 | 2.4% | 11,275 | △0.5% | 38,573 | 1.5% | 23,842 | △0.4% | 62,415 | 0.8% |
| 8月 Aug. | 27,270 | 3.0% | 8,943 | 6.6% | 36,213 | 3.9% | 24,293 | 0.3% | 60,506 | 2.4% |
| 9月 Sept. | 25,433 | △4.3% | 10,919 | △12.8% | 36,352 | △7.0% | 22,950 | 2.7% | 59,302 | △3.5% |
| 上期計 First Half | 160,815 | 0.6% | 68,605 | △3.0% | 229,419 | △0.5% | 140,140 | △0.6% | 369,560 | △0.5% |
| 10月 Oct. | 27,015 | 1.5% | 12,252 | △0.0% | 39,267 | 1.0% | 23,242 | 1.6% | 62,510 | 1.2% |
| 11月 Nov. | 26,825 | 2.4% | 12,073 | 0.1% | 38,898 | 1.7% | 23,455 | 0.0% | 62,352 | 1.1% |
| 12月 Dec. | 24,484 | 2.6% | 9,329 | 1.1% | 33,813 | 2.2% | 24,290 | △1.1% | 58,103 | 0.8% |
| 1月 Jan. | 27,129 | 2.1% | 11,085 | 0.3% | 38,213 | 1.6% | 22,612 | △0.5% | 60,825 | 0.8% |
| 2月 Feb. | 26,446 | 2.2% | 7,899 | 1.4% | 34,345 | 2.0% | 21,528 | 1.1% | 55,873 | 1.6% |
| 3月 Mar. | 27,467 | △11.9% | 7,118 | △31.7% | 34,585 | △16.9% | 25,419 | △3.8% | 60,004 | △11.8% |
| 下期計 Second Half | 159,365 | △0.6% | 59,756 | △4.8% | 219,121 | △1.8% | 140,546 | △0.5% | 359,667 | △1.3% |
| 年度計 Fiscal Year | 320,180 | △0.0% | 128,360 | △3.9% | 448,540 | △1.1% | 280,686 | △0.6% | 729,227 | △0.9% |

運輸収入 Revenue

単位：百万円 Million yen

| | 定期 Commuter | | | | | | 定期外 Non-commuter | | 定期+定期外 Commuter and Non-commuter | |
|--------------------|------------------|---------------|------------------|---------------|------------------------------|--------|---------------------|---------------|---|-------|
| | 通勤定期 Business | | 通学定期 Students | | 定期計 Business and Students | | 前年比 Change | 前年比 Change | 前年比 Change | |
| | 前年比 Change | 前年比 Change | 前年比 Change | 前年比 Change | | | | | | |
| 4月 Apr. | 3,076 | △2.4% | 650 | △2.0% | 3,727 | △2.3% | 5,626 | △1.8% | 9,354 | △2.0% |
| 5月 May | 3,325 | 1.6% | 669 | △1.1% | 3,995 | 1.1% | 5,888 | 1.3% | 9,883 | 1.2% |
| 6月 Jun. | 3,224 | △0.9% | 627 | △8.8% | 3,852 | △2.3% | 5,293 | △4.2% | 9,146 | △3.4% |
| 7月 Jul. | 3,253 | 1.1% | 593 | △2.2% | 3,846 | 0.6% | 5,776 | 0.0% | 9,623 | 0.3% |
| 8月 Aug. | 3,245 | 1.7% | 451 | 5.1% | 3,696 | 2.1% | 6,031 | 0.6% | 9,728 | 1.2% |
| 9月 Sept. | 3,047 | △5.2% | 573 | △12.9% | 3,620 | △6.5% | 5,605 | 3.1% | 9,226 | △0.9% |
| 上期計 First Half | 19,172 | △0.7% | 3,567 | △4.2% | 22,739 | △1.2% | 34,222 | △0.2% | 56,961 | △0.6% |
| 10月 Oct. | 3,245 | 0.5% | 641 | △1.1% | 3,886 | 0.2% | 5,609 | 1.4% | 9,496 | 0.9% |
| 11月 Nov. | 3,225 | 1.5% | 633 | △0.9% | 3,858 | 1.1% | 5,790 | 0.3% | 9,648 | 0.6% |
| 12月 Dec. | 2,923 | 1.7% | 485 | 0.3% | 3,409 | 1.5% | 5,882 | △1.5% | 9,291 | △0.4% |
| 1月 Jan. | 3,263 | 1.1% | 586 | △0.7% | 3,849 | 0.8% | 5,505 | △0.7% | 9,355 | △0.1% |
| 2月 Feb. | 3,171 | 1.2% | 402 | 0.4% | 3,573 | 1.1% | 5,242 | 3.6% | 8,816 | 2.6% |
| 3月 Mar. | 3,304 | △12.3% | 364 | △31.8% | 3,669 | △14.8% | 6,230 | △3.0% | 9,900 | △7.7% |
| 下期計 Second Half | 19,133 | △1.4% | 3,113 | △5.6% | 22,247 | △2.0% | 34,261 | △0.1% | 56,508 | △0.9% |
| 年度計 Fiscal Year | 38,306 | △1.1% | 6,680 | △4.9% | 44,986 | △1.6% | 68,484 | △0.1% | 113,470 | △0.7% |

2. 小田急百貨店 Odakyu Department Stores

売上高(2014年度) Sales (FY2014)

単位：百万円 Million yen

| | 新宿店 Shinjuku Store | | 町田店 Machida Store | | 藤沢店 Fujisawa Store | | 3店合計 Total | |
|--------------------|-----------------------|---------------|----------------------|---------------|-----------------------|---------------|---------------|---------------|
| | | 前年比 Change | | 前年比 Change | | 前年比 Change | | 前年比 Change |
| 3月 Mar. | 10,886 | 38.3% | 4,331 | 24.9% | 1,429 | 12.3% | 16,647 | 32.0% |
| 4月 Apr. | 6,081 | △16.5% | 2,622 | △17.2% | 999 | △10.1% | 9,702 | △16.1% |
| 5月 May | 6,792 | △5.3% | 3,085 | △6.4% | 1,124 | △12.9% | 11,002 | △6.4% |
| 6月 Jun. | 7,441 | △4.3% | 3,296 | △9.3% | 1,228 | △5.0% | 11,966 | △5.8% |
| 7月 Jul. | 7,722 | △3.6% | 3,181 | △10.1% | 1,246 | △6.0% | 12,150 | △5.6% |
| 8月 Aug. | 6,525 | △1.1% | 2,208 | △20.6% | 1,053 | △1.7% | 9,787 | △6.4% |
| 上期計 First Half | 45,450 | 1.7% | 18,725 | △5.8% | 7,081 | △3.9% | 71,257 | △1.0% |
| 9月 Sept. | 7,064 | 3.8% | 2,426 | △14.8% | 1,057 | △1.2% | 10,548 | △1.6% |
| 10月 Oct. | 7,365 | △0.3% | 2,394 | △25.5% | 1,113 | △4.0% | 10,874 | △7.6% |
| 11月 Nov. | 8,547 | 0.2% | 3,626 | △8.2% | 1,330 | △3.8% | 13,504 | △2.6% |
| 12月 Dec. | 9,201 | △0.0% | 4,221 | △4.7% | 1,560 | △4.7% | 14,983 | △1.9% |
| 1月 Jan. | 8,185 | △0.7% | 3,319 | △6.5% | 1,138 | △9.8% | 12,643 | △3.2% |
| 2月 Feb. | 6,892 | 5.8% | 2,624 | △2.4% | 968 | △1.6% | 10,484 | 2.9% |
| 下期計 Second Half | 47,256 | 1.2% | 18,612 | △10.0% | 7,169 | △4.4% | 73,038 | △2.4% |
| 年度計 Fiscal Year | 92,706 | 1.4% | 37,338 | △8.0% | 14,251 | △4.1% | 144,296 | △1.7% |

売上高(2015年度) Sales (FY2015)

単位：百万円 Million yen

| | 新宿店 Shinjuku Store | 町田店 Machida Store | 藤沢店 Fujisawa Store | 3店合計 Total |
|---------|-----------------------|----------------------|-----------------------|---------------|
| 3月 Mar. | 8,406 | △22.8% | 3,306 | △23.7% |
| | | | 1,199 | △16.1% |
| | | | | 12,912 |
| | | | | △22.4% |

3. ハイアット リージェンシー 東京 (ホテル) Hyatt Regency Tokyo (Hotel)

単位：百万円 Million yen

| | 売上高 Revenue | | 客室稼働率 Occupancy rate | |
|--------------------|----------------|---------------|-------------------------|---------------|
| | | 前年比 Change | | 前年比 Change |
| 4月 Apr. | 902 | 0.1% | 93.1% | 0.7p |
| 5月 May | 904 | 5.0% | 85.2% | △2.1p |
| 6月 Jun. | 918 | △0.7% | 89.4% | △0.9p |
| 7月 Jul. | 818 | △1.3% | 83.8% | △7.0p |
| 8月 Aug. | 708 | △7.5% | 90.3% | △1.3p |
| 9月 Sept. | 778 | △2.9% | 87.5% | 2.1p |
| 上期計 First Half | 5,031 | △1.1% | 88.2% | △1.4p |
| 10月 Oct. | 965 | △1.9% | 93.5% | △0.7p |
| 11月 Nov. | 1,116 | 5.1% | 94.3% | △0.7p |
| 12月 Dec. | 1,087 | △0.8% | 92.9% | 1.1p |
| 1月 Jan. | 972 | 5.7% | 90.6% | 5.2p |
| 2月 Feb. | 811 | △0.0% | 92.0% | △1.5p |
| 3月 Mar. | 1,029 | △5.4% | 93.5% | 0.1p |
| 下期計 Second Half | 5,984 | 0.3% | 92.8% | 0.6p |
| 年度計 Fiscal Year | 11,015 | △0.3% | 90.5% | 0.4p |

注意事項：上記の数値につきましては、決算における確定値とは異なる場合があります。

Remarks: The above figures may differ materially from the final figures shown in the financial statements.