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Securities Code 9007 June 7, 2021

To Shareholders with Voting Rights:

Koji Hoshino President & CEO Odakyu Electric Railway Co., Ltd. 2-28-12, Yoyogi, Shibuya-ku, Tokyo

# NOTICE OF

# THE 100TH ANNUAL GENERAL MEETING OF SHAREHOLDERS

We would like to express our appreciation for your continued support and patronage.

We are pleased to notify you that the 100th Annual General Meeting of Shareholders of Odakyu Electric Railway Co., Ltd. (the "Company") will be held for the purposes as described below.

If you do not attend the meeting, you can exercise your voting rights in writing or via the Internet, etc. Please review the attached Reference Documents for the General Meeting of Shareholders, and exercise your voting rights following the "Guidance on the exercise of voting rights" on page 2 (Japanese version only) by 5:45 p.m., the end of the Company's business hours, on Monday, June 28, 2021, Japan time.

1. Date and Time:	Tuesday, June 29, 2021, at 10:00 a.m. Japan time (reception opens at 9:00 a.m.)					
2. Place:	"Century Room" on the basement level 1 of Hyatt Regency Tokyo located at 2-7-2, Nishi-Shinjuku, Shinjuku-ku, Tokyo, Japan					
3. Meeting Agenda:						
Matters to be reported	<ol> <li>The Business Report, Consolidated Financial Statements for the Company's 100th Fiscal Year (April 1, 2020 - March 31, 2021) and results of audits of the Consolidated Financial Statements by the Accounting Auditor and the Board of Auditors</li> <li>Non-consolidated Financial Statements for the Company's 100th Fiscal Year</li> </ol>					
	(April 1, 2020 - March 31, 2021)					
Proposals to be resolved	l:					
Proposal 1:	Appropriation of Surplus					
Proposal 2:	Election of 12 Directors					

- Pursuant to the laws and regulations as well as the provisions in Article 16 of the Articles of the Incorporation, the "Principal businesses and offices, etc.," "Employees," "Principal lenders," "Accounting Auditor," "Systems to ensure the execution of duties by Directors conform to laws and regulations and the Articles of Incorporation and other systems to ensure appropriateness of operations by the corporate group consisting of the Company and its subsidiaries (Basic policies on establishment of internal control systems)," "Basic policies on parties desirable to control determination of corporate finance and business policies," "Consolidated statements of changes in net assets," "Notes to the Consolidated Financial Statements," "Statements of changes in net assets" and "Notes to the Statements" posted are Company's Non-consolidated Financial on the website (https://www.odakyu.jp/ir/index.html), therefore, they are not attached to this convocation notice. The Accounting Auditor and Auditors have audited documents including the above items posted on the Company's website.
- Should the Reference Documents for the General Meeting of Shareholders, the Business Report, the Consolidated Financial Statements and the Non-consolidated Financial Statements require revisions, the revised versions will be disclosed immediately by posting them on the above Company's website, or on the documents to be sent to the shareholders.

# **Reference Documents for the General Meeting of Shareholders**

## **Proposals and References**

## **Proposal 1:** Appropriation of Surplus

The Company intends to use internal reserves for vigorous investment in priority fields and growth fields in an effort to improve financial performance. The Company's basic policy for returning profits to shareholders is to maintain stable dividend payment as a result of improved performance with a dividend payout ratio of approximately 30%.

Based on the above basic policy, the year-end dividend for the 100th fiscal year is proposed as follows.

- (1) Type of dividend property Cash
- Matters concerning the allotment of dividend property to shareholders and the total amount thereof
   ¥10 per share of common stock of the Company, for a total amount of ¥3,655,479,290
- (3) Effective date of distribution of surplus June 30, 2021

The Company decided not to pay interim dividend for the fiscal year under review to stabilize its financial base in light of the harsh business environment, business performance and financial status. Subject to the approval and resolution of this proposal as originally proposed, the annual dividends for the fiscal year under review will be \$10 per share, a decrease of \$11 from the previous fiscal year.

## Proposal 2: Election of 12 Directors

The terms of office of all Directors will expire at the conclusion of this meeting. Accordingly, the election of 12 Directors is proposed.

Additionally, this proposal has received approval from the Nomination and Compensation Advisory Committee, in which Independent Outside Directors comprise a majority of the members. The candidates are as follows.

[Reference] List of candidates

No.	Name		Position at the Company	Attendance at Board of Directors' meetings
1	Reappointment Male	Koji Hoshino	President & CEO (Representative Director)	13/13
2	Reappointment Male	Isamu Arakawa	Executive Director (Representative Director)	13/13
3	Reappointment Male	Shu Igarashi	Managing Director	13/13
4	Reappointment Male	Takashi Hayama	Managing Director	13/13
5	Reappointment Male	Shinji Nagano	Managing Director	13/13
6	Reappointment Male	Satoshi Kuroda	Managing Director	13/13
7	Reappointment Outside Director Independent Director Male	Tamotsu Nomakuchi	Outside Director	13/13
8	Reappointment Outside Director Independent Director Female	Hiroko Nakayama	Outside Director	12/13
9	Reappointment Outside Director Independent Director Male	Toru Ohara	Outside Director	10/10 *1
10	Reappointment Outside Director Independent Director Male	Takehide Itonaga	Outside Director	9/10 *1
11	Reappointment Male	Akinori Tateyama	Director	13/13
12	New candidate Male	Shigeru Suzuki	*2	*2

\*1 As for Directors Toru Ohara and Takehide Itonaga, the attendance at Board of Directors' meetings held after their assumption of office on June 26, 2020 is stated.

\*2 Not applicable as he is a new candidate.

No.	Name (Date of birth) Number of shares of the Company held	Career summary, positions and responsibilities at the Company, and significant concurrent positions				
1	Reappointment Male Koji Hoshino (April 26, 1955) 28,480 shares	Apr.1978Joined the CompanyJun.2003Executive Officer of the CompanyJun.2008Director of the CompanyJun.2010President & CEO (Representative Director) of Odakyu Bus Co., Ltd.Jun.2013Managing Director of the CompanyJun.2013Assumed the office of Executive Officer of the Company (to present)Jun.2013Division Director of Transportation Services Division of the CompanyJun.2015Executive Director of the CompanyJun.2017Assumed the office of President & CEO (Representative Director) of the Company (to present)Significant concurrent positions: Outside Director of Kanagawa Chuo Kotsu Co., Ltd.				
	Reason for nomination as a candidate for Director	Since joining the Company, he has engaged mainly in railway and corporate planning divisions. The Company renominates him as a candidate for Director as he is demonstrating strong leadership to promote business restructuring and other measures to enhance corporate value as President & CEO and has a wealth of experience, such as knowledge regarding the urban transportation business.				
2	Reappointment Male Isamu Arakawa (April 30, 1960) 21,466 shares Reason for nomination as a	Apr.1983Joined the CompanyJun.2013Assumed the office of Executive Officer of the Company (to present)Jun.2016Director of the CompanyApr.2018Managing Director of the CompanyApr.2018Division Director of Lifestyle Creation Division of the CompanyApr.2020Assumed the office of Division Director of Corporate Strategy & Planning Division of the Company (to present)Apr.2021Assumed the office of Executive Director (Representative Director) of the Company (to present)Responsibilities at the Company: Division Director of Corporate Strategy & Planning DivisionSince joining the Company, he has engaged mainly in general affairs and hotel administrative divisions. The Company renominates him as a candidate for Director as he is contributing to the promotion of initiatives towards				
	candidate for Director Reappointment Male Shu Igarashi (October 6, 1961)	<ul> <li>achievement in Future Fields and the operation of systems that generate new businesses as Division Director of Corporate Strategy &amp; Planning Division and has knowledge regarding the hotel business.</li> <li>Apr. 1984 Joined the Company</li> <li>Jun. 2012 Assumed the office of Executive Officer of the Company (to present)</li> <li>Jun. 2016 Director of the Company</li> <li>Apr. 2017 Assumed the office of Division Director of Transportation Services Division of the Company (to present)</li> <li>Apr. 2018 Assumed the office of Managing Director of the Company (to</li> </ul>				
3	12,115 shares Reason for nomination as a candidate for Director	present) Responsibilities at the Company: Division Director of Transportation Services Division Responsible for Tourist Business Development Department Since joining the Company, he has engaged mainly in railway and corporate planning divisions. The Company renominates him as a candidate for Director as he is contributing to the establishment of a sustainable transportation infrastructure as Division Director of Transportation Services Division and has knowledge regarding the tourist business.				

No.	Name (Date of birth) Number of shares of the Company held	Career summary, positions and responsibilities at the Company, and significant concurrent positions				
4	Reappointment Male Takashi Hayama (December 23, 1961) 15,400 shares	Apr.1985Joined the CompanyJun.2013Executive Officer of the CompanyJun.2015President & CEO (Representative Director) of Odakyu Housing Co., Ltd.Jun.2017Director of the CompanyJun.2017President & CEO (Representative Director) of ODAKYU Resorts Co., Ltd.Apr.2020Assumed the office of Managing Director of the Company (to present)Apr.2020Assumed the office of Executive Officer of the Company (to present)Responsibilities at the Company: Responsible for Customer Value Creation Department, Investor Relations Office and Finance & Accounting Department				
	Reason for nomination as a candidate for Director	Since joining the Company, he has engaged mainly in finance & accounting and corporate planning divisions. The Company renominates him as a candidate for Director as he is contributing to the establishment of a stable financial base as a Director responsible for finance & accounting and has knowledge regarding finance and accounting and the real estate business.				
5	Reappointment Male Shinji Nagano (August 12, 1961) 25,700 shares	Apr.       1985       Joined the Company         Jun.       2013       Executive Officer of the Company         Jun.       2015       President & CEO (Representative Director) of Odakyu         Engineering Co., Ltd.       Apr.       2018         Apr.       2018       Assumed the office of Executive Officer of the Company (to present)         Jun.       2018       Director of the Company         Apr.       2020       Assumed the office of Managing Director of the Company (to present)         Responsibilities at the Company:       Responsibilities at the Company:         Responsible for General Affairs Department, CSR/Corporate Communication				
	Reason for nomination as a candidate for Director	Department and Personnel Department Since joining the Company, he has engaged mainly in railway and legal divisions. The Company renominates him as a candidate for Director as he is contributing to strengthen corporate governance structure as an officer responsible for general affairs and has knowledge regarding travel business.				
6	Reappointment Male Satoshi Kuroda (July 5, 1962) 12,940 shares	Apr.1986Joined the CompanyJun.2014Assumed the office of Executive Officer of the Company (to present)Jun.2019Director of the CompanyApr.2020Division Director of Lifestyle Creation Division and Manager of Development Planning Department of the CompanyApr.2021Assumed the office of Managing Director of the Company (to present)Apr.2021Assumed the office of Division Director of Community Development Division of the Company (to present)Responsibilities at the Company: Division Director of Community Development DivisionDivisionSince joining the Company, he has engaged mainly in railway and real estate				
	Reason for nomination as a candidate for Director	divisions. The Company renominates him as a candidate for Director as he is contributing to the promotion of development that captures the characteristics of each area as Division Director of Community Development Division and has knowledge regarding railway technology.				

No.	Name (Date of birth) Number of shares of the Company held	Career summary, positions and responsibilities at the Company, and significant concurrent positions				
		Apr. Apr.	1965 2001	Joined Mitsubishi Electric Corporation Executive vice president (Representative Director) of Mitsubishi		
		Apr.	2002	Electric Corporation Representative Director, President and CEO of Mitsubishi Electric		
		Jun.	2003	Corporation Representative Executive Officer, President and CEO, and Director of Mitsubishi Electric Corporation		
		Apr	2006	Chairman of Mitsubishi Electric Corporation		
	Reappointment Outside Director	Apr. Apr.	2000	Director of Mitsubishi Electric Corporation		
	Independent Director	Apr.	2009	President, National Institute of Advanced Industrial Science and		
	Male	дрг.		Technology		
	Tamotsu Nomakuchi	Jun.	2010	Honorary Corporate Advisor of Mitsubishi Electric Corporation		
	(November 18, 1940)	Apr.	2013	Executive Corporate Advisor of Mitsubishi Electric Corporation		
7	0 shares	Apr.	2013	Assumed the office of Grand Emeritus Advisor, National Institute		
	0 snares	Inc	2015	of Advanced Industrial Science and Technology (to present)		
		Jun. Jul.	2013	Assumed the office of Director of the Company (to present) Assumed the office of Special Corporate Adviser of Mitsubishi		
		Jul.	2010	Electric Corporation (to present)		
		Signifi	cant co	ncurrent positions:		
		Special Corporate Adviser of Mitsubishi Electric Corporation				
		Grand Emeritus Advisor, National Institute of Advanced Industrial Science				
		Technology				
	Reason for nomination as a candidate for Outside Director and an outline of expected roles	He has management experience and broad insight into the engineering field. The Company renominates him as a candidate for Outside Director expecting him to fulfill his role of enhancing the management supervisory function through activities including deliberations at the Board of Directors and the Nomination and Compensation Advisory Committee from an independent and objective				
				/ drawing on these experiences.		
		Apr.	1967	Joined Tokyo Metropolitan Government		
		Jun.	1999	Director General, Secretariat of Personnel Commission, Tokyo		
				Metropolitan Government		
	Reappointment	Jul.	2001	Director General, Secretariat to Audit and Inspection		
	Outside Director		2002	Commissioners, Tokyo Metropolitan Government		
	Independent Director	Nov.		Mayor of Shinjuku (retired in November 2014)		
	Female	Jun.	2007	President (Representative Director) of Tokyo Eco Service Co., Ltd. (retired in June 2009)		
	Hiroko Nakayama	Jun.	2015	Assumed the office of Director of the Company (to present)		
	(February 6, 1945)	Apr.		Assumed the office of Chairperson of Personal Commission,		
8	2,800 shares	1		Metropolitan Area Cities (to present)		
0	2,000 shares	Signifi	cant co	ncurrent positions:		
		Chairperson of Personal Commission, Metropolitan Area Cities				
			tor of NAKAMURAYA CO., LTD.			
		Outside Director of TOKYU RECREATION CO., LTD.				
		She has experience in promoting the revitalization of local commun others as Mayor of Shinjuku, and extensive knowledge based on su				
	Reason for nomination as a	others as Mayor of Shinjuku, and extensive knowledge based on such experience. The Company renominates her as a candidate for Outside Director				
	candidate for Outside Director	expecting her to fulfill her role of enhancing the management supervisory				
	and an outline of expected	function through activities including deliberations at the Board of Directors a				
	roles	the Nomination and Compensation Advisory Committee from an independent				
		and objective perspective by drawing on these experiences.				

No.	Name (Date of birth) Number of shares of the Company held	Career summary, positions and responsibilities at the Company, and significant concurrent positions					
9	Reappointment Outside Director Independent Director Male Toru Ohara (March 7, 1954) 300 shares Reason for nomination as a candidate for Outside Director	<ul> <li>Apr. 1978 Joined Tokio Marine &amp; Fire Insurance Co., Ltd. (currently Tokio Marine &amp; Nichido Fire Insurance Co., Ltd.) (retired in August 2000)</li> <li>Jun. 1992 Director of Tokio Marine MC Asset Management Co., Ltd. (currently Tokio Marine Asset Management Co., Ltd.)</li> <li>Jun. 1999 Executive Officer of Tokio Marine Asset Management Co., Ltd. (retired in August 2000)</li> <li>Sept. 2000 Joined Franklin Templeton Investments Japan Limited (currently Franklin Templeton Japan Co., Ltd.)</li> <li>Oct. 2000 Senior Managing Director of Franklin Templeton Investments Japan Limited</li> <li>Dec. 2009 Special Advisor of Franklin Templeton Investments Japan Limited (retired in March 2010)</li> <li>Apr. 2010 Joined Okasan Asset Management Co., Ltd.</li> <li>Jun. 2015 Senior Managing Director of Okasan Asset Management Co., Ltd.</li> <li>Jun. 2018 Board Member of Okasan Asset Management Co., Ltd. (retired in March 2019)</li> <li>Jun. 2020 Assumed the office of Director of the Company (to present)</li> <li>He has management experience and broad insight based on his work at financial institutions. The Company renominates him as a candidate for Outside Director expecting him to fulfill his role of enhancing the management supervisory</li> </ul>					
	and an outline of expected roles	function through activities including deliberations at the Board of Director the Nomination and Compensation Advisory Committee from an indepen- objective perspective by drawing on these experiences.					
	Reappointment Outside Director Independent Director Male Takehide Itonaga (November 29, 1954)	<ul> <li>Apr. 1977 Joined the Dai-ichi Mutual Life Insurance Company (currently The Dai-ichi Life Insurance Company, Limited)</li> <li>Apr. 2014 Senior Managing Executive Officer of the Dai-ichi Mutual Life Insurance Company (retired in March 2016)</li> <li>Jun. 2016 President (Representative Director) of SOHGO HOUSING Co., Ltd.</li> <li>Jun. 2019 Assumed the office of Chairman (Representative Director) of SOHGO HOUSING Co., Ltd. (to present)</li> <li>Jun. 2020 Assumed the office of Director of the Company (to present)</li> </ul>					
10	1,000 shares Reason for nomination as a candidate for Outside Director and an outline of expected	Significant concurrent positions: Chairman (Representative Director) of SOHGO HOUSING Co., Ltd. Outside Audit & Supervisory Board Member of AMANO Corporation He has management experience, broad insight based on his work at financial institutions as well as knowledge regarding the real estate business. The Company repominates him as a candidate for Outside Director expecting him to					
	roles	and Compensation Advisory Committee from an independent and objective perspective by drawing on these experiences. Apr. 1986 Joined the Company					
11	Reappointment Mate Akinori Tateyama (May 3, 1963) 15,640 shares	<ul> <li>Jun. 2014 Executive Officer of the Company</li> <li>Jun. 2018 Assumed the office of Director of the Company (to present)</li> <li>Apr. 2019 Assumed the office of President &amp; CEO (Representative Director) of Odakyu Restaurant system Co., Ltd. (to present)</li> <li>Significant concurrent positions:</li> <li>President &amp; CEO (Representative Director) of Odakyu Restaurant system Co.,</li> </ul>					
	Reason for nomination as a candidate for Director	Ltd. Since joining the Company, he has engaged mainly in railway and personnel divisions. The Company renominates him as a candidate for Director as he is contributing to the enhancement of earning capacity through new store openings as President & CEO of Odakyu Restaurant system Co., Ltd. and has knowledge regarding railway technology.					

No.	Name (Date of birth) Number of shares of the Company held	Career summary, positions and responsibilities at the Company, and significant concurrent positions				
		Apr.	1988	Joined the Company		
	New candidate	Jun.	Jun. 2015 Manager of Corporate Planning Department of the Company			
	Male	Jun. 2016 Manager of Group Management Department of the Company				
	Shigeru Suzuki	Jun.	2017	7 Executive Officer of the Company		
	(September 30, 1965)	Apr.	2020	Assumed the office of President & CEO (Representative Director)		
		of ODAKYU Resorts Co., Ltd. (to present)				
12	10,615 shares	Significant concurrent positions:				
		President & CEO (Representative Director) of ODAKYU Resorts Co., Ltd.				
		Since joining the Company, he has engaged mainly in corporate planning and				
	Reason for nomination as a candidate for Director	personnel divisions. The Company nominates him as a candidate for Director as				
		he is currently contributing to the promotion of management restructuring at				
		ODAKYU Resorts Co., Ltd. including changing the business format of hotels as				
		its President & CEO and has knowledge regarding the tourist business.				

(Notes)

- 1. Of the candidates for Director, Mr. Tamotsu Nomakuchi, Ms. Hiroko Nakayama, Mr. Toru Ohara and Mr. Takehide Itonaga are candidates for Outside Director.
  - (1) Mr. Tamotsu Nomakuchi, Ms. Hiroko Nakayama, Mr. Toru Ohara and Mr. Takehide Itonaga are incumbent Outside Directors, and Mr. Tamotsu Nomakuchi and Ms. Hiroko Nakayama will have served for a period of 6 years, and Mr. Toru Ohara and Mr. Takehide Itonaga will have served for a period of 1 year, respectively, as of the conclusion of this General Meeting of Shareholders.
  - (2) The Company has designated Mr. Tamotsu Nomakuchi, Ms. Hiroko Nakayama, Mr. Toru Ohara and Mr. Takehide Itonaga as Independent Directors prescribed by the regulations of Tokyo Stock Exchange, Inc. and submitted a notification of the appointment to the same Exchange.
  - (3) Independence Standards for Outside Officers of the Company are as stated on page 11, and Mr. Tamotsu Nomakuchi, Ms. Hiroko Nakayama, Mr. Toru Ohara and Mr. Takehide Itonaga satisfy the said standards. Furthermore, the following items provide supplementary information related to independence.
    - Mr. Tamotsu Nomakuchi served as President of the National Institute of Advanced Industrial Science and Technology until March 2013. The Company and the Institute are engaged in transactions based on an outsourcing agreement to test Mobility as a Service (MaaS), but the total transaction amount thereof is insignificant, at less than 1% of both the consolidated revenue from operations of the Company and the ordinary revenue of the Institute.
    - 2) Ms. Hiroko Nakayama served as Mayor of Shinjuku-ku until November 2014. The Company and Shinjuku-ku are engaged in transactions, including loan for use agreements regarding warehouses for disaster stockpile items, but the total transaction amount thereof is insignificant, at less than 0.1% of both the consolidated revenue from operations of the Company and the annual revenue of Shinjuku-ku.
    - 3) Mr. Takehide Itonaga served as business executive at The Dai-ichi Life Insurance Company, Limited, until March 2016. The Dai-ichi Life Insurance Company, Limited, is a lender of the Company, but does not fall under "principal lender" stipulated in the Independence Standards for Outside Officers (financial institution on which the Company is irreplaceably dependent) as the total amount of the borrowings is less than 1% of the consolidated total assets of the Company. Also, the Company and The Dai-ichi Life Insurance Company, Limited, are engaged in transactions including payment of interest, but the total transaction amount thereof is insignificant, at less than 1% of both the consolidated revenue from operations of the Company and the ordinary revenue of The Dai-ichi Life Insurance Company, Limited.
  - (4) SOHGO HOUSING Co., Ltd., where Mr. Takehide Itonaga serves as Representative Director, is a competitor of the Company in the real estate business, and is not engaged in transactions with the Company.
- 2. The Company has entered into agreements with each of Mr. Tamotsu Nomakuchi, Ms. Hiroko Nakayama, Mr. Toru Ohara and Mr. Takehide Itonaga to limit their liability under Article 423, Paragraph 1 of the Companies Act. The amount of liability for damages under the agreements shall be limited to ¥10 million or the minimum liability agreement set out in Article 425, Paragraph 1 of the Companies Act, whichever is higher. Subject to the approval of the reelection of each of Mr. Tamotsu Nomakuchi, Ms. Hiroko Nakayama, Mr. Toru Ohara and Mr. Takehide Itonaga, the Company plans to continue such agreements with each of them.
- 3. The Company has entered into a Directors and Officers Liability Insurance contract with an insurance company to insure all of the Directors and Auditors. If the insured receives a claim for damages during the insurance period due to an act (including omissions) they committed in the course of their duty as a Director or Auditor of the Company, the

insurance contract shall cover the statutory liability of the insured. Subject to the approval of the reelection or election of each of the candidates, they will be insured under the insurance contract. The Company plans to retain the Directors and Officers Liability Insurance contract with the same details as above at the time of renewal.

4. Matters regarding strategic shareholdings are as stated on page 12.

### (Reference)

#### Independence Standards for Outside Officers

The Company has established the Independence Standards for Outside Officers. Candidates for Outside Directors and Outside Auditors are judged to be sufficiently independent so long as they do not fall under any of the following categories. The Company nominates candidates for outside officers with career history, experience and professional knowledge that differ from in-house candidates, and those who are capable of enhancing management supervision functions. The balance between enriching the supervision and auditing functions through the accumulation of knowledge in the Company's business and securing independence is also considered.

- 1) A business executive of the Company or its Group company (collectively, the "Group")
- 2) A major shareholder of the Company (who possesses 10% or more of voting rights either directly or indirectly) or a business executive thereof
- 3) A business executive of a principal lender (financial institution or other significant creditor indispensable for the Group's financing and on which the Group is irreplaceably dependent) of the Group
- 4) A business executive of a major business partner (an entity who pays the Group 2% or more of the Group's annual consolidated net sales) of the Group
- 5) A business executive of a company which holds the Group as a major business partner (an entity which receives from the Group 2% or more of its annual consolidated net sales)
- 6) An individual who receives a remuneration of ¥10 million or more per year from the Group other than remuneration as an officer
- 7) A business executive of an entity that receives donations of ¥10 million or more per year from the Group
- 8) A business executive of another company whose position would constitute the person as having an interlocking relationship
- 9) A spouse or relative within two degrees of kinship of an individual with an important position who falls under the above criteria 1) through 8)
- 10) An individual who has fallen under criteria 1) in the past 10 years, an individual who has fallen under criteria2) in the past 5 years, and an individual who has fallen under criteria 3) through 9) in the past 3 years

### (Reference)

Matters regarding strategic shareholdings

(1) Policy on strategic shareholdings

The Company considers it necessary to maintain and develop business relations with various companies in order to achieve the Group Management Principle of helping its customers create "irreplaceable times" and "rich and comfortable lifestyles." To this end, the Company holds shares that are deemed necessary as a policy based on comprehensive consideration of factors such as business relationships with the issuing company. With regard to strategic shareholdings held by the Company, the Board of Directors annually verifies the aim and rationale of holding from a qualitative perspective, such as contribution to the maintenance and development of business relations with the issuing company, as well as from a quantitative perspective such as cost of capital and dividend income. Our policy calls for reducing shares for which the significance of holding has diminished through sale and other means as a result of such verification.

(2) Policy on exercise of voting rights

The Company exercises the voting rights on strategic shareholdings for all proposals. In exercising the voting rights, the Company pays special attention to proposals that may damage shareholder value in accordance with the Company's standards for exercising voting rights based on factors such as the business condition, dividend condition and presence or absence of anti-social acts and other scandals of each company. In addition, the Company receives an explanation of the proposal from the issuing company as necessary.

		The 98th fiscal year FY2018	The 99th fiscal year FY2019	The 100th fiscal year FY2020
Normalism of Second	Listed	45	43	38
Number of issues (Issues)	Unlisted	36	35	34
	Total	81	78	72
Tetel comming a superior	Listed	65,155	52,019	53,236
Total carrying amount	Unlisted	415	415	414
(Millions of yen)	Total	65,571	52,435	53,651
Ratio against net assets [total of listed and unlisted shares] (%)		16.8	13.4	15.2

(3) Number of issues of strategic shareholdings, etc.